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# CARGO

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## NEWSWIRE

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awarded the fastest  
growing Air Cargo  
Brand in 2022

**Emirates  
SkyCargo**  
expands capacity  
with the delivery of  
a new freighter

**ECS Group**  
goes Heart and  
Seoul to Korea

**Lufthansa Cargo**  
operates over 100 cargo  
flights for EgeTrans

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# CARGO NEWSWIRE

Volume 12 | Issue 09 | June 2022

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# Editor's Letter

## Brussels cargo volumes totalled 65,358 tons in May 2022, ahead of pre-Covid volumes

Cargo throughput at Brussels Airport remains ahead of pre-pandemic 2019. Throughput at the airport totalled 65,358 tons in May, down 9% on the same month of 2021 but up 12.5% compared to May 2019, with Asia leading for both imports and exports. Airfreight dropped by 4% to 52,629 tons and the number of cargo flights decreased by 8% compared to 2021, totalling 1,736. That figure is 39% higher than the total for May 2019. There was a marked difference between the freighter segment – where volumes fell by 11% year on year to 21,044 tons – and belly cargo – which rose by 57% to reach 10,687 tons as more passenger flights returned. Belly cargo lagged behind 2019 levels by 22%.

Of the full-freighter flights, 34% were operated with passenger aircraft. But May saw the start of Boeing 747 cargo flights operated by Air Belgium in partnership with Hongyuan, as well as Virgin Atlantic's first Airbus A321 cargo flights, signalling a shift away from 'preighters' to freighter aircraft, the airport observed. Volumes on express services fell by 15% to 20,897 tons as the e-commerce market in western Europe slowed. Trucked volumes also decreased, by 25% year on year, to 12,730 tons. Brussels Airport will **invest €70m** further to modernize its cargo zone over the next three years.

### Brussels Airport invests in cargo infrastructure

Brussels Airport will invest €70m to further modernize its cargo zone over the next three years in order to meet the growing demand for storage and handling space. By the beginning of 2025, three new modern and sustainable buildings, including parking areas, will be opened in the heart of the Brussels Airport cargo zone, called Brucargo Central. The development of the 83,500 sq m area will enable the airport to welcome new partners and offer the new and current partners warehouses and offices that are larger, more efficient, more modern, and more sustainable. The improvements will also improve and secure traffic streams and mobility to optimize operations. The demolition of eight obsolete buildings will start in the week beginning May 30 and construction works are scheduled to start at the end of 2023.

**Arnaud Feist, chief executive of Brussels Airport Company**, said: "We want to further strengthen our position as a global cargo hub and develop the cargo area in a sustainable way in order to offer our logistics partners the most efficient infrastructure and operational processes." In 2021, 843,000 tonnes of cargo transited through Brussels Airport, up 30% compared to 2020. During the pandemic, the airport invested in supporting the **pharma** and e-commerce industries.



**DEVENDER GROVER**

We are on

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Following on from the charter agreement between Lufthansa Cargo and EgeTrans Internationale Spedition GmbH, which has been in place since winter 2020, more than 100 so-called "preighters" flights, i.e. freight transports in passenger aircraft, have now been carried out for the transport company from Marbach am Neckar. Aircraft of the type Airbus A340 and in some cases Airbus A350 of Lufthansa Passage have been used exclusively for EgeTrans. They serve the route from Frankfurt to Chicago, carrying an average of around 37 tons of freight per flight.

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48 **LOGISTICS** cargo-partner achieves record turnover of 1.8 billion euros in 2021  
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Dronamics, which in December revealed its first production Black Swan drone, said that it is the first cargo drone company to secure the licence granted by the Transport Malta Civil Aviation Directorate. The company plans to scale up its operations and run its first commercial flights out of Malta and Italy later this year. It will use Malta as its European operations base and operate its first routes over the Mediterranean, linking key hubs across the region.



# Turkish Cargo has been selected as the Best Air Cargo Brand in Europe In the Field of Sustainability

**T**urkish Cargo, the global air cargo brand, crowned the ecological policies that are being implemented within the framework of its activities worldwide with an award. The air cargo carrier was selected as the best air cargo brand



in Europe and deemed worthy of the “Sustainable Cargo Airline of the year 2022: EUROPE” at the Freightweek Sustainability Awards 2022.

The winners of the Freightweek Sustainability Awards, held yearly by the Freightweek magazine, are selected upon the votes of the readers and the participants from each field of the air cargo ecosystem. The prestigious awards program incorporates overarching categories that cover the top-ranking air cargo brands, airports, handling companies, container and ULD vendors in respect of sustainability, as well as all stakeholders of the air cargo operations such as air cargo technologies, drone technologies, storage services.

**Turhan Ozen, Chief Cargo Officer of Turkish Airlines**, remarked as follows; “Already honored with the “Best Air Cargo Brand in Europe,” Turkish Cargo has been awarded the “Sustainable Cargo Airline of the year 2022: EUROPE” prize by Freightweek Sustainability Award 2022, in recognition of its contribution to making the world a better place to live in. Congratulations to all our employees who have contributed to deserving this award.

During the last decade, our carrier has been developing its operations worldwide and is now operating more than 340 destinations globally.

With innovative approaches, we aim to deliver effective solutions to our customers and industry partners. Within this scope, Turkish Cargo has recently inaugurated its new hub, SMARTIST, at İstanbul Airport. This new facility is a major example of the brand’s commitment to offering high-end services, enhanced with smart technologies and digitalization to shape the future of the global air cargo business.”

### **Business Processes Are Becoming Digitalized with the Metal-Collar Employees**

Thanks to the Robotic Process Automation (RPA) technology that enhances the business quality and enables the employees to focus on the processes with a higher added value, Turkish Cargo maintains its journey to the future more robustly by making use of the software robots in its business processes. The software robots, called metal-collar, can execute the routine business processes, manually performed, and repetitive, on a 7/24 basis, and act in harmony with the white-collar employees. Thus, enhanced business processes are being conducted in terms of quality, speed, productivity, and digitalization.

### **Temperature-Sensitive Cargo is Transported using Environmentally-Friendly Methods**

Working in partnership with leading active and passive container suppliers in the industry, Turkish Cargo has chosen environmentally-friendly containers for the transport of temperature-sensitive cargo. Such containers, some of which are operated by being charged and some of which are equipped with dedicated cooling plates, also allow for re-use. Thanks to such containers, temperature-sensitive cargo is shipped without carbon emission and within the desired temperature range from the point of origin to the destination in an environment-friendly way.

Turkish Cargo materializes many projects by adopting its mission to protect and conserve humans and the planet as its priority. Using the sustainability projects and programs, it has introduced, the carrier transforms its sustainability culture into a more comprehensive and rooted modality. Thanks to its carbon emission balancing program, high level of sustainability certificates, and the sustainable and ecologist model, it has been adopted by supporting the social responsibility projects which are in progress in such field at the present, Turkish Cargo is committed to leaving a cleaner world for the future.



# Turkish Cargo awarded the fastest growing Air Cargo Brand in 2022



**T**urkish Cargo, the successful air cargo brand of the flag carrier Turkish Airlines, has been awarded the “Fastest Growing International Cargo Airline of the Year” at the “International Award for Excellence in Air Cargo” ceremony organized by Stat Trade Times magazine.

Commenting on the award; **Turkish Airlines Chief Cargo Officer Turhan Özen**, declared: “We are pleased and honored to be announced as the fastest-growing air cargo brand in the globe once again. I

*would like to thank all our colleagues who have participated in this success. As Turkish Cargo; we are at the center of the rapidly growing and developing logistics industry with air cargo services to 132 countries worldwide. With the awareness of this important position, we are raising the bar for success every day. With the strength of Turkish Cargo’s infrastructure and technology investments, its wide network, and unique geographical location; we aim to make our brand one of the top 3 air cargo carriers in the world.”*

Participants from the air cargo

industry, agencies, customers, and readers of the global air cargo industry voted for the Stat Trade Times awards. The award ceremony, which took place in Mumbai, India, brought together industry professionals and air cargo companies from all over the world. Turkish Cargo executives who attended the ceremony received the “Fastest Growing International Cargo Airline of the Year” award.

In addition to the prestigious award given to Turkish Cargo; the ceremony, in which awards went to more than 20 categories.

Providing sustainable growth with its infrastructure, operational capabilities, fleet, and expert staff and becoming the 5th largest air cargo brand in the world by the end of 2021, Turkish Cargo aims to be one of the top 3 air cargo brands in the world. With its perfectionist service approach, the carrier is among the first choices of global companies in their search for reliable business partners.



## Etihad Cargo Recognised at STAT Times International Awards for Excellence in Cargo

**E**tihad Cargo received two awards at the STAT Times International Awards for Excellence in Cargo, being highly acclaimed in the Fastest Growing International Cargo Airline of the Year category and winning Air Cargo Woman Leader of the Year.

Etihad Cargo, the cargo and logistics arm of the Etihad Aviation Group, received two awards at the STAT Times International Awards for Excellence in Cargo gala award ceremony held at Air Cargo India, Mumbai, on 1 June 2022.

Etihad Cargo was highly acclaimed in the Fastest Growing International Cargo Airline of the Year category, which recognizes an exceptional cargo airline that has achieved significant growth

despite the challenges the industry has faced over the last two years. **Latha Narayan, Etihad Cargo's Director – Commercial APAC, Australasia and Indian Subcontinent**, received the Air Cargo Woman Leader of the Year award in recognition of her exemplary leadership skills and outstanding results.

Held every two years, the STAT Times International Awards for Excellence in Cargo are decided based on two rounds of online voting by STAT Trade Times magazine readers.

"Etihad Cargo is honoured to be recognized for its achievements at the STAT Times International Awards for Excellence in Cargo," **said Martin**

**Drew, Senior Vice President Global Sales & Cargo, Etihad Aviation Group.** "These awards demonstrate Etihad Cargo's agility, resilience, and commitment to working closely with partners and customers at the height of the pandemic and beyond.

*"2021 saw Etihad Cargo launching new technologies, investing in more sustainable solutions, enhancing the carrier's specialised premium pharmaceutical product, PharmaLife, and playing an instrumental role in transporting life-saving vaccines and medications around the world. These achievements wouldn't have been possible if not for the dedication and hard work of the entire Etihad Cargo team, and I would like to congratulate Latha for receiving an individual award that recognizes her contribution. Looking to the future, Etihad Cargo will continue to provide the highest quality of compliant air solutions for its customers around the world to remain their air cargo partner of choice."*

# Challenge Handling

handles every cargo with ease



*With Challenge Handling, Challenge Group offers to its customers the best service in Europe and beyond, with advanced tailor-made solutions.*

Challenge Handling is also an expert in the transport of non-standard cargo including oversize, but also in the transport of hazardous materials and pharmaceutical products. Indeed, the handler of the Group has Europe's unique largest 52-tonne high-loader, can handle all aircraft types, and has recently been recertified for the third time by IATA CEIV Pharma, testifying that it is well equipped to deal safely with temperature-sensitive shipments. Confirming Challenge Handling is trained, certified, and experienced in handling and flying all kinds of commodities. Challenge Handling is built on values of efficiency and quality (ISO9001 certified) with the highest standards of safety and security, and is committed to its customer satisfaction by offering tailor made solutions to airlines and forwarders.

*"We are very pleased to be able to offer top of the art facilities, vast expertise and a digitized process to extend our service to accompany the growth of our customers and to welcome new partners, airlines or forwarders,"* said **David Alexis, General Manager of Challenge Handling.**

Located in the heart of the Golden Triangle, between Paris, Frankfurt and Amsterdam, Challenge Handling is a major provider with leading-edge infrastructure. Sitting in the heart of Europe, benefiting from the no curfew status of Liege Airport and operating 24/7 confers to Challenge Handling and more generally to Challenge Group a strong competitive edge with fast and direct access to all major European economic centres. With more than 25 years' experience in air cargo, Challenge Handling is one of the largest and most sophisticated handling facilities in Europe with 425.000 tons processing capacity yearly.

The division, which has grown in step with the group's airline route

expansion, has three facilities at Liege with a total area of 40.000 sqm. One is located on the south side and one in the north of the airport, plus a warehouse for import sorting and distribution. Live animals are pampered guests at another facility, the ultra-modern Horse Inn hotel at Liege Airport. In 2021, Challenge Handling transported over 7,000 horses, including 250 to the Tokyo Olympics, confirming the company as a reliable expert on Horse transportation.

*"The strength of Challenge Handling lies in the global expertise of Challenge Group, allowing it to think like an airline in every detail and to adapt to the most unusual situations, deploying innovative solutions to meet them,"* said **Yossi Shoukroun, CEO of Challenge Group.**



## Air cargo volumes down 14% at Brussels Airport

**B**russels Airport saw cargo volumes drop by 14% in April compared to April 2021 - but was up 22% compared to the same period in 2019.

The full cargo segment declined by 30%, while belly cargo rose by 58% due to the increase in the number of passenger flights. Cargo-only passenger flights accounted for 39% of

full cargo flights.

Integrator services also declined by 17% due to slower growth in the Western European e-commerce market and the temporary reallocation of certain flights to other airports. In addition, trucked air cargo volumes fell by 14%.

Asia has again become the largest import and export region, while Africa

is the second-largest import region and the third-largest export region, showing growth in both segments over the last year. North America is the third largest import region and the second-largest export region.

Since the start of global vaccine distribution in November 2020, Brussels Airport has transported 1.2 billion Covid-19 vaccines, making Brussels Airport a preferred hub for vaccine shipments.

The airport welcomed more than 1.5 million passengers during April, an increase of 527% compared to April 2021 - the highest number of passengers since the start of the crisis in March 2020.

# Swissport expands to Italy / Awarded ground handling business of Alitalia at Rome-Fiumicino



*After being awarded the ground handling business of Alitalia – Società Aerea Italiana S.p.A. in extraordinary administration – at Fiumicino Airport in Rome, Italy, Swissport has started preparations for the transition of operations. Granted successful consultations with the trade unions, Swissport will support ITA Airways, among others, with safe, cutting-edge and efficient services.*

Swissport has been awarded the ground handling business at Rome-Fiumicino Airport, Italy, from Alitalia in extraordinary administration. In accordance with the regulatory framework, Swissport is preparing to start the consultation with the trade unions. Once the consultation proceedings have been completed, Swissport will take over the airport ground handling activities and employees shall be transferred from Alitalia – Società Aerea Italiana S.p.A. in extraordinary administration – to Swissport.

Following the consultations with the unions, Swissport will define the best suitable date for a smooth passage of operations together with Alitalia. Supporting ITA Airways, the Italian national airline, and all other client airlines with safe, cutting-edge and efficient ground services from day one is the ambition shared by all parties involved.

“With demand for air travel rebounding post-COVID, airlines around the world are refocusing on their core-

competencies of schedule quality, marketing, digital distribution as well as safe and reliable flight operations,” explains Warwick Brady, President & CEO of Swissport International AG. “More and more airlines are turning to Swissport as their preferred service partner, entrusting us to manage even complex home base operations.”

With Rome-Fiumicino, Swissport adds a top European business and leisure hub to its growing global network of airports and continues its rapid expansion. The market leader in aviation ground services, based in Zurich, Switzerland, provides some 850 airlines on six continents with a full suite of airport ground services and air cargo handling. In Europe, Swissport has been providing full hub management for world-class airlines at their home base, among others, at the airports in Zurich (Switzerland), Munich (Germany), and Helsinki (Finland).

“We are delighted to see Swissport expand to Italy and to acquire Alitalia’s ground handling business at Rome-

Fiumicino airport,” says **Marina Bottelli, Swissport’s General Manager Italy**. “We look forward to welcoming the first of 1,451 former Alitalia employees. Their professionalism will be the key to success for a reliable operation in Italy and at Swissport, we are beyond excited to play our part in a world-class Italian aviation sector.”

Country teams at Swissport are part of a global pool of Swissport aviation professionals who benefits from the company’s central governance and a standardized training curriculum. This enables the business to swiftly and reliably start up at any new airport or to take over airport service providers with no disruption to operations.

Adding Italy to its global portfolio is a milestone in Swissport’s expansion as a hub management expert, which has grown from a small local player in Switzerland into the global leader of aviation services in just over 25 years. Swissport operates at 285 airports in 45 countries and continues to execute an ambitious growth plan.

# Swissport celebrates successful 'Milk Run' initiative at Schiphol Airport / Saves 20,000 truck runs over seven years

**B**ecause many freight forwarders arrange their truck rides individually, there still is room to improve efficiency in cargo transport on the airport premises. Many trucks are driving around with approximately 75% of their capacity unused. By combining the freight of several forwarders and delivering it in a so-called 'Milk Run', fewer truck rides are required, not only limiting the number of trucks on the road but also saving time, and fuel and reducing CO<sup>2</sup> emissions. The ground handler, the forwarders, and by extension the entire supply chain benefit as the cargo is handled faster, more efficiently, and more reliably.

The Milk Run initiative at Amsterdam Schiphol Airport was launched by a small number of handlers and forwarders in 2015 and has grown ever since. In early 2021, the scope was expanded to also include export cargo.

*"Swissport was one of the first to get on board with the Milk Run initiative in our cargo community at Schiphol*

*The 'Milk Run' supply chain optimization initiative at Schiphol Airport combines freight to and from several cargo forwarders into a single truck. With the highly efficient and more sustainable cargo process, Swissport the Netherlands saved 20,000 truck runs since its start, seven years ago.*

*Airport," says **Daniel Tarrega, CEO Swissport the Netherlands.** "In addition to the reduced environmental impact, the efficiency gains allow us to serve our customers even better by processing more air cargo, faster."*

**Jeroen Giling, Director Cargo at Swissport the Netherlands** commented: *"The loading and unloading of Milk Run trucks is a top priority and happens at a dedicated truck dock to ensure an efficient operation. We are immensely proud to provide this innovative service to our customers, it is a great combination of workload optimization and improving sustainability in the air cargo business."*

With this new way of working, the handler takes control of the primary

distribution phase of import freight and benefits from optimized export freight deliveries at the warehouse. Less traffic means less chance of congestion and delays and allows for more accurate and efficient resource management.

Swissport has recently announced a major increase in its cargo warehousing capacity by adding a new, second line (landside) terminal at Amsterdam Schiphol Airport. The new facility, located only a 10-minute drive from two existing terminals, expands Swissport's cargo handling capacity to 35,000 sqm. In addition to air cargo handling, Swissport also offers passenger services and lounge hospitality at Schiphol Airport.



# TIACA Launches BlueSky Program Desktop Verification Pilots



The International Air Cargo Association (TIACA) announces the kick-off of a number of desktop verification pilots for the BlueSky program, the industry's first sustainability assessment, validation, and verification program.

Following the announcement of the launch of the BlueSky Program at the March Executive Summit, TIACA kicked off the pilot phase of the desktop verification module with the help of Astral Aviation, CSC India, and Swissport.

The pilot participants are expected to complete the desktop verification over the next several weeks. Participants have already had a preparatory call with the validator and are currently completing the questionnaire and compiling submission documents. Once the questionnaire and evidence are submitted a formal assessment will begin and participants will have individual briefings to discuss their results and personalized Dashboards.

"We are excited to see the next step of the BlueSky Program realized. The pilot phase of the desktop verification



Steven Polmans



Glyn Hughes

is the beginning of real change and it will ultimately allow companies to assess and verify the progress of their Sustainability Journey. To be able to provide the industry with transparency on such an important topic such as Sustainability is a game-changer and we look forward to seeing the impact it has on our industry." **Steven Polmans**

The BlueSky Program is a tool that the air cargo industry can use to track their sustainability progress, benchmark against peers, and accelerate the industry's transformation.

The BlueSky Program aims to benefit not just the individual companies, but future partners and the

air cargo industry at large by providing a common vision, transparency, a license to operate and grow businesses responsibly as well as an improved image of the air cargo industry.

"The launch and release of the BlueSky Assessment Guidelines was the first step on this journey. We expect the participants of the Pilot to be given a clear insight into where their companies stand in creating a sustainable future. We will then commence the next phase of our journey by launching the BlueSky Desktop Verification for the entire industry followed by the Onsite Validation module early next year." **Glyn Hughes, TIACA Director-General.**

# Through LATAM's "Fly Neutral" compensation program



*Mowi Chile implements the first carbon neutral salmon routes*

- *CO2 emissions on these routes will be compensated through Luz del Norte, Chile and South America's largest photovoltaic solar park.*

Salmon producer Mowi Chile will implement the first carbon neutral salmon routes through LATAM Group's "Fly Neutral" compensation program, thus becoming a pioneer in carbon footprint compensation in the field of air transportation.

The agreement between Mowi Chile and LATAM Cargo will allow the salmon farmer to compensate approximately 13% of its total CO2 emissions, equivalent to reducing the yearly emissions of nearly 4,500 cars.

In reference to this agreement, **Alvaro Perez, Mowi Chile's Licenses & Environment Manager**, said "we studied the program and decided to join in, since reducing our carbon footprint is one of the main objectives in our Corporate Sustainability Strategy "Leading the Blue Revolution". We have made

significant progress in reducing our emissions in the different stages of our operation, and we are particularly happy to introduce it into our sales and distribution channels through the "Fly Neutral" program."

LATAM Cargo's "Fly Neutral" program gives its customers the possibility to select the alternative of their choice from a project portfolio to compensate the emissions generated by air transportation. Through this collaborative approach, LATAM seeks not only to compensate a larger number of emissions, but also to increase the benefits for the projects chosen by our customers. Thus, for each ton of CO2 compensated by a customer, the Group will compensate another ton.

The project selected by Mowi to compensate its carbon footprint is Luz del Norte Photovoltaic Solar Park, which is located in the Atacama

Desert and is considered the largest photovoltaic facility in Chile and South America. The energy produced by the project satisfies the energy needs of over 170,000 households and reduces more than 185,000 metric tons of CO2 emissions per year.

"We are very pleased with this first agreement with Mowi as part of the Fly Neutral program, as it underlines LATAM Cargo's commitment to its customers and the management of CO2 emissions. With a growing portfolio of projects certified by the most stringent quality standards, we hope more and more customers will join this program across our entire network," said **Andres Bianchi, CEO of LATAM Cargo**.

# Cathay Pacific Cargo introduces a suite of Priority options for time-sensitive shipments

*New top tier, First (PR1), guarantees the highest commitment on speed and priority*



Cathay Pacific Cargo is introducing a suite of Priority options, offering dedicated booking tiers tailored to cargo shipments. Priority provides greater choice and better-defined service options to customers: speed, capacity and assurance for every shipment. This service will also be available in the UAE besides the airlines' other ports.

The Priority solution offers three service tiers – First (PR1), Essential Plus (PR2) and Essential (PR3). For general cargo shipments, customers can choose the tier best suited to their needs. In addition, the First (PR1) and Essential Plus (PR2) service tiers have been extended and are now applicable

to all types of shipments requiring special handling, including but not limited to Pharma LIFT, Fresh LIFT and DG LIFT.

#### First (PR1)

First (PR1) is the premium tier that offers the highest commitment to priority for customers' time-critical shipments. This includes access to capacity even on very high-demand flights, with guaranteed uplift once the booking is confirmed. And in the event of unforeseen disruption, such as from bad weather, the shipment will be protected on to the next flight to make up valuable time. To shorten the journey time further, late shipment acceptance and early shipment retrieval

are available when applicable, while customers can access Cathay Pacific Cargo's 24/7 Operations Control Centre for enquiries and support through a Live Chat function.

#### Essential Plus (PR2) and Essential (PR3)

Essential (PR3) is the standard service, providing a reliable and economical solution to bring all kinds of shipments to where they are needed through the Cathay Pacific network and via its professional handling services. Essential Plus (PR2) is an upgraded service, providing more access to capacity on popular flights and with a higher handling priority than Essential.

Cathay Pacific Regional Head of Cargo South Asia, Middle East and Africa (SAMEA), Rajesh Menon said: "We know that every shipment matters to our customers, so we are introducing Priority across our network, including the UAE.

This service is an extension to the booking process, making it a central consideration for every booking. Our Priority tiers are reflected directly in our new Click and Ship booking platform, Cathay Pacific Cargo or EzyCargo websites, in order to put speed and access to capacity at our customers' fingertips.

*"We want to make the value proposition of Priority more distinctive to our customers and we are using KPIs to ensure that we are transparent and deliver to their expectations. As part of our commitment to adopting new technology to deliver better service to our customers, we are pleased to add Live Chat as a new component to First. It's another important step forward as we work towards our vision of becoming the world's most customer-centric air cargo services provider."*

# Cathay Pacific releases traffic figures for April 2022



**C**athay Pacific has released its traffic figures for April 2022. As the recent adjustments to the Hong Kong Special Administrative Region Government's travel restrictions and quarantine requirements became effective in phases, the airline's April 2022 traffic figures continued to reflect the impact of some of these constraints.

Cathay Pacific carried a total of 40,823 passengers last month, an increase of 82.2% compared to April 2021, but a 98.7% decrease compared to the pre-pandemic level in April 2019.

The month's revenue passenger kilometres (RPKs) increased 60.7% year-on-year, but were down 98.5% versus April 2019.

Passenger load factor increased by 31.5 percentage points to 55.6%, while capacity, measured in available seat kilometres (ASKs), decreased by 30.2% year-on-year, and decreased by 97.7% compared with April 2019 levels.

In the first four months of 2022, the number of passengers carried increased by 37.8% against a 60.1% decrease in capacity and a 15.8%

increase in RPKs, as compared to the same period for 2021.

**Chief Customer and Commercial Officer Ronald Lam said:** "April saw some positive developments for our travel business with improved demand across our network.

"Following the lifting of the ban on inbound flights from nine countries on 1 April in addition to the adjustment of the quarantine period from 14 to seven days for travellers arriving in Hong Kong, we saw increased demand among residents wishing to return home to the city, in particular from the UK.

"In view of this stronger demand, we increased our passenger flight capacity by about 25% compared with March, although we still only operated about 2% of our pre-pandemic passenger flight capacity last month.

"We launched additional frequencies, providing more and better connections for our transit passengers.

"In addition to ongoing demand from the Chinese Mainland, transit traffic going to and from other destinations in Asia also picked up.

"On 29 April, we carried 2,805

passengers in total, which was the highest since 4 August 2021.

Conversely, we further reduced our frequencies into the Chinese Mainland in view of the COVID-19 situation in Shanghai."

"The recent adjustments to the Government's travel restrictions and quarantine requirements will help facilitate the gradual resumption of travel activities and the strengthening of network connectivity to and from the Hong Kong aviation hub.

"For our travel services, these changes to quarantine and medical surveillance requirements will allow additional flights and destinations to be reactivated.

"We have been and will continue to actively resume more flights to more destinations in the coming months.

"Our flight arrangements from early June notably include daily flights to and from London Heathrow (LHR). We will also be resuming or increasing passenger flights for a number of important markets, including the United States, Australia, New Zealand and India."



# Swissport celebrates new Vienna Cargo Center

Swissport continues to aggressively grow its air cargo business to participate in strong global demand for air cargo logistics and to capture additional market share.

With a second cargo center now operational in Vienna, Swissport can resolve local constraints and provide air carriers and forwarders in Vienna with

additional capacity and more flexibility.

The newly built 8,000 sqm facility is located in the DLH SkyLog Park in Fischamend in the immediate vicinity of Vienna Airport. Swissport is one of the first movers to the DLH SkyLog Park.

“We have invested in this state-of-the-art 8,000 sqm air cargo center to support our growth ambitions in forwarder handling, and of course to serve existing and new airline customers with an even better product,” says **Dirk Goovaerts, Swissport’s Global Cargo Chair.**

“We are very excited to more than double our capacity in Vienna and now have the infrastructure in place to support our vertical integration plans.”

The state-of-the-art building is set up for a superior environmental performance, featuring a 900,000-kWh photovoltaic system.

The system’s energy production

corresponds to the annual electrical consumption of about 260 households.

Swissport also relies on electric innovation on the ground: the center in Fischamend is connected to the existing airside facility by a dedicated electric cargo shuttle.

High-performance charging which is available on-site ensures that the Swissport e-truck can shuttle between the two locations without restrictions.

**Henning Dieter, Head of Swissport Cargo Services Germany and Austria, comments:** “We are pioneering e-mobility in air cargo handling here in Vienna together with Mercedes, Siemens, XL Forwarding & Transports and the Austrian Federal Ministry of Climate Action.

“The public charger available supports sustainable mobility as the dedicated Swissport e-truck shuttles air cargo between our two terminals at Vienna International.”

## ECS Group goes Heart and Seoul to Korea

*In launching Globe Air Cargo (GAC) Korea, ECS Group, the world's largest integrated GSSA, has secured a strategic foothold in the fast-growing Asian market.*



**W**ith the inauguration of its Globe Air Cargo branch in Seoul, Korea, on 23 November 2021, ECS Group established its first physical representation in Korea. The latest country addition signifies a key strategic milestone in the Group's network expansion plans which see the Far East, particularly Korea, China, and Japan, as having the greatest dynamic potential.

Adrien Thominet, Executive Chairman, states, "Over the past few years, we have strongly focused on

intensifying our presence in the Far East, both north and south; a highly dynamic region with a great deal of potential, and one that our key business partners such as DHL are also driving. Our ECS Group pledge is to offer the strongest Asian network with unlimited connections, and yet, until recently, Korea was missing from our extensive network. I am pleased to say, the first six months of operation have already shown that a local presence on the Korean market is highly welcomed, and we look forward to seeing GAC Korea

grow its business in this well-yielding and promising market."

**H.E. Shin, CEO of Globe Air Cargo Korea,** "GAC Korea is ideally located with offices both in the city and at the airport, and with our experienced team, we offer bespoke GSA services in particular to local airlines. We see that the Korean market is keen to learn more about our 'think local, act global' business philosophy, which offers local businesses access to the global ECS Group network. There are many more GSA opportunities to be explored here."

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## Air Premia selects **ECS Group** as its **GSA**

*Globe Air Cargo (GAC) Korea, a subsidiary of ECS Group, is proud to serve as GSA to Korea's young and ambitious hybrid service carrier, Air Premia, in its home market.*

**T**here is a Korean proverb: "bogi joeun tteogi meokgido jota" which translates literally into "good-looking tteok [rice cake] tastes good", and means "if it looks good, it'll likely taste good." Take ECS Group's newest subsidiary, Seoul-based GAC Korea, and match it with Air Premia, the first Korean hybrid service carrier (HSC) with a serious interest in air cargo, and the result is a very promising tteok.

Both companies share the same drive and corporate values that point to a long and successful business partnership, and both operate out of Incheon International Airport (ICN), Seoul, Korea. In accordance with the signed Cargo General Sales Agency Agreement (GSA), GAC Korea fulfills daily operational duties for Air Premia, which include cargo sales, reservations, and ensuring the handling of regular and full charter flights. In addition to this bespoke home market GSA service, ECS Group also represents Air Premia all of the world.

**H.E. Shin, CEO of Globe Air Cargo Korea**, details “GAC Korea and Air Premia truly act as one team, since we have been there from the start of

*its inaugural passenger to cargo (P2C) flight out of Seoul to Singapore on 24 December 2021. We are proud to have the opportunity to support Air Premia at its homebase, as its very first GSA since the airline was established in 2017. As part of the world’s largest integrated GSSA, we look forward to driving Air Premia’s success as it expands its network. We particularly welcome the launch of Air Premia’s Los Angeles route in August 2022, not only because it will be the first HSC in Korea to incorporate a U.S. destination, but also because ECS Group will be opening an office in Los Angeles (LAX), too, to manage sales out of the North and South America. In that respect, thanks to Air Premia’s network, ICN is an important hub for ECS Group”*

In addition to its upcoming LAX launch, Air Premia will be connecting to Narita (NRT), Japan, in August 2022. To date, GAC Korea has assisted with Mango B787-9 charters between ICN and Bangkok (BKK) since 06 March 2022, with a total of 22 operations planned every Tuesday and Sunday until 22 May 2022. Air Premia serves Singapore (SIN) twice a week with P2C flights, and recently began twice-weekly Ho Chi Minh (SGN), Vietnam, P2C operations. The airline has ambitious fleet growth plans, adding two B787-9 aircrafts every year until 2025 and growing to ten at 2026, by which time it also plans to operate wide-body freighters.

## Alliance Ground International acquires Total Airport Services

*Strategic acquisition accelerates passenger ground handling portfolio and enhances AGI’s existing cargo handling operations*



Alliance Ground International (AGI) has entered into a transaction to acquire passenger and cargo handling specialist Total Airport Services (TAS) as it continues to expand its ground handling operations. The transaction is expected to close subject to receipt of customary regulatory approvals. TAS specializes in cargo, ramp, and passenger handling services across eight locations in the US including Chicago O’Hare International Airport (ORD), San Francisco International Airport (SFO), George Bush Intercontinental Airport (IAH), and Rickenbacker International Airport (LCK).

“TAS boosts AGI’s operations in the passenger handling market, which is key to our current strategy and complements our cargo handling capabilities at key US hubs,” said **Jared Azcuy, Chief Executive Officer (CEO), AGI**.

“TAS is an excellent fit, and we’re excited to welcome the TAS team to AGI. “We will continue to pursue acquisitions that fit in with our strategy of expanding both our product offering and our global reach, with particular focus on Latin America, Europe, and Canada.”

Headquartered in Spring, Texas, TAS employs a team of 1,600 and regularly handles five million passengers and up to 331,000 tons of cargo per annum.

“It is clear that AGI and TAS complement each other very well,” said **Silvio Tano, CEO, TAS**. “We are very proud of what TAS has achieved to date and look forward to further growth and opportunities as part of the AGI team.”

AGI is a leading provider of air cargo handling services, ground handling services, and cargo security services to the air cargo and passenger airline markets, with operations at 25 airports throughout the United States.



**A**t this week's Global Partner Council the logistics and transport company DSV was honored with Lufthansa Cargo's "Excellence Award" for the year 2021. Lufthansa Cargo thus recognized the outstanding cooperation with DSV.

The annual meeting which brings together Lufthansa Cargo's biggest customers and its top management was held for the 23rd time. This is the first time DSV has been honored as a "Global Partner of Excellence".

"With this award, we honor the strong growth in the past year and the special partnership that distinguished our cooperation with DSV," said **Ashwin Bhat, Chief Commercial Officer at Lufthansa Cargo, explaining the criteria for this year's top customer selection.**

"Growth was distributed across the General Cargo, Express Freight and

## Lufthansa Cargo honors DSV with "Excellence Award"

Special Freight product segments. DSV also advanced to become our strongest customer in three regions last year.

"We look back very happily and gratefully on the very good relationship we have with DSV worldwide. "And we look forward to the coming years and expanding our cooperation also in the area of sustainability." **Carsten Trolle, President Air & Sea at DSV,** received the award at the Global Partnership Council.

"We are very proud that our outstanding cooperation with Lufthansa Cargo has earned us this award and highly pleased to be distinguished by one of the leading cargo airlines worldwide," said **Carsten Trolle.** "Our long-standing cooperation is characterized by partnership and trust and the desire to deliver the best service to our customers even in challenging times."



## Lufthansa Cargo operates over 100 cargo flights for EgeTrans

Following on from the charter agreement between Lufthansa Cargo and EgeTrans Internationale Spedition GmbH, which has been in place since winter 2020, more than 100 so-called “preighters” flights, i.e. freight transports in passenger aircraft, have now been carried out for the transport company from Marbach am Neckar. Aircraft of the type Airbus A340 and in some cases Airbus A350 of Lufthansa Passage have been used exclusively for EgeTrans. They serve the route from Frankfurt to Chicago, carrying an average of around 37 tons of freight per flight. On board the aircraft are consignments for agricultural machinery and for the automotive, commercial vehicle and hydraulics industries, which can be transported from Baden-Württemberg to the USA in the fastest way possible. At peak times, up to five preighters flew weekly in the summer of 2021 alone, including roundtrips.

“Organizing such preighter turnarounds requires precise coordination with our customers, but also with all parties involved, such as Lufthansa Cargo, Lufthansa Passage

*Securing system-relevant supply chains thanks to cargo transports in passenger aircraft*

*and Lufthansa Technik. We are proud to have established such a reliable and resilient process chain for the respective freight requirements in these special times. In the future, we will continue to focus on using and offering synergies and capacities in the best possible way for our customers,”* explains **Achim Martinka, Vice President Germany of Lufthansa Cargo.**

*“The communication with the Lufthansa Cargo contacts works flawlessly and always to our complete satisfaction. We are proud that the close cooperation with the Lufthansa Cargo*

*Team Stuttgart is not exclusively limited to the freighters, but that we also have cargo capacities available three times a week on both freighters and passenger aircraft bound for Chicago at Lufthansa Cargo,”* adds **Florian Naujocks, Air Cargo Manager at EgeTrans.**

Against the backdrop of lower ancillary loading capacities in passenger aircraft, Lufthansa Cargo has since 2020 regularly enabled freight-only transports in passenger aircraft, some of which have been specially converted for this purpose, which could not often be used in the usual scheduled service due to the pandemic. Since March 2020, Lufthansa Cargo has operated numerous preighter flights worldwide, thus repeatedly demonstrating the importance of fast and reliable transports by air. In this way, it is making an important contribution by supplying businesses worldwide with essential goods even in times of pandemic, enabling them to continue production and maintain supply chains. The transport of urgently needed goods, including medicines or medical equipment, could also be ensured in this way.



## American Airlines Cargo expands transatlantic capacity this summer

*Daily service to and from ten key U.S. cities will support the European freight community this summer season*

American Airlines Cargo has enhanced its transatlantic services for cargo customers this summer with direct service from key cities in Europe to ten U.S. gateways from mid-May onward.

The airline will operate service to John. F. Kennedy International Airport (JFK), Dallas/Fort Worth International Airport (DFW), Boston Logan International Airport (BOS), Los Angeles International Airport (LAX), Miami International Airport

(MIA), Philadelphia International Airport (PHL), Chicago O'Hare International Airport (ORD), Raleigh-Durham International Airport (RDU) and Charlotte Douglas International Airport (CLT). A new destination – Phoenix Sky Harbor International Airport (PHX) from Heathrow Airport (LHR) is added to the list this summer. All routes will be operated using wide-bodied Boeing 777, or Boeing 787 aircraft.

Leading European cities with flights to the U.S. this summer are Amsterdam, Athens, Barcelona, Paris, Dublin, Rome, Frankfurt, Lisbon, London, Madrid, Munich, Milan, and Zurich.

*"These summer services are great*

*news for American Airlines customers across Europe where the capacity to the U.S. is gradually getting back to normal following the pandemic," says **Andy Cornwell, Regional Cargo Sales Manager, Northern Europe.** "We continue to see strong demand for all kinds of cargo including automotive parts, perishables, and life science products including pharmaceuticals. With the number of flights growing month on month, our European customers are continuing to take advantage of our extensive trucking network to send freight on the direct flights that best suit their needs. They can also benefit from the comprehensive onward network we offer from our US hubs."*

As of April 25, 2022, WebCargo (a Freightos Company) users based in Germany, Italy, the Netherlands, Spain, and the U.K. can search and book direct flights to the U.S. and beyond on American Airlines Cargo. The carrier plans to expand this access in the coming months on the WebCargo platform.

**K**uehne+Nagel to reduce emissions by purchasing eight million litres of sustainable aviation fuel. The delivery will be over by 2022 and will remove approximately 18,300 tonnes of CO<sub>2</sub>, which is the equivalent of 350 British Airways flights between London and New York.

The SAF, manufactured from sustainable waste feedstocks, will be sourced from Phillips 66 Limited's Humber Refinery in Lincolnshire, England - the first to produce SAF at scale in the UK.

IAG was the first European airline group to commit to 10% of its fuel to be SAF by 2030. SAF can reduce carbon emissions by over 90% and is widely recognised as the most effective measure to significantly reduce the environmental footprint of air cargo.

**John Cheetham, Chief Commercial Officer at IAG Cargo** commented: "Sustainable aviation fuels are supporting the industry to significantly lower carbon emissions and we know reducing carbon footprint is important for our customers, colleagues and partners.

"I'm delighted that we are once again collaborating with Kuehne+Nagel. This is an important next step in our commitment to reducing our impact on the environment. Partnerships like these are key as we continue to look at ways to support sustainable air cargo."

**Yngve Ruud, Member of the Management Board of Kuehne+Nagel, responsible for Air**

## Kuehne + Nagel and IAG Cargo partner to purchase eight million litres of the first UK produced sustainable aviation fuel



**Logistics**, said: "We continue to prioritise measures that facilitate a transition to a low-carbon business model, ours and our customers'. By securing another significant amount of Sustainable Aviation Fuel together with IAG Cargo, we are reaffirming our commitment to the long-term

transformation of the industry and readiness to drive it."

IAG Cargo first partnered with Kuehne+Nagel last year to power a charter chain of 16 flights from Stuttgart to Atlanta. Answering growing customer demand for environmentally friendly logistics, Kuehne+Nagel has been proactively expanding

its sustainable services portfolio with innovative and easily customised shipping options. Kuehne+Nagel has so far sourced 21 M litres of SAF allowing its customers to benefit from immediately available alternative fuel solutions to reduce CO<sub>2</sub> emissions of their air freight globally.

# Air France-KLM and CMA CGM join forces and sign a major long-term strategic partnership in global air cargo



*Air France-KLM and CMA CGM join forces and sign a major long-term strategic partnership in global air cargo*

- *Industrial cooperation combines Air France-KLM's air transport experience and know-how with CMA CGM's global supply chain expertise and assets ;*
- *Air France-KLM and CMA CGM to jointly sell their air freight capacity, providing customers with more options for their transportation needs;*
- *CMA CGM to become a reference shareholder in Air France-KLM.*

**A**ir France-KLM Group and the CMA CGM Group has announced that they have signed a long-term strategic partnership in the air cargo market<sup>1</sup>. This exclusive partnership will see both parties combine their complementary cargo networks, full freighter capacity and dedicated services in order to build an even more competitive offer thanks to the unrivalled know-how and global footprint of Air France-KLM and CMA CGM.

### **A 10-year exclusive strategic commercial partnership to strengthen their air cargo offering**

CMA CGM and Air France-KLM share a strong ambition to invest and grow sustainably in the air freight business.

The agreement will have an initial duration of 10 years. Air France-KLM and CMA CGM will join and exclusively

operate the full-freighter aircraft capacity of the respective airlines consisting initially of a fleet of 10 full-freighter aircraft, and an additional combined 12 aircraft on order:

- 4 full-freighter aircraft at CMA CGM Air Cargo (with outstanding orders for an additional 8 aircraft, 2 of which may be operated by Air France-KLM in the future),
- 6 full-freighter aircraft at Air France-KLM Group based at Paris-Charles de Gaulle airport and Amsterdam Airport Schiphol (with outstanding orders for an additional 4 aircraft)<sup>2</sup>.

This new commercial partnership also covers Air France-KLM's belly aircraft capacity, including over 160 long-haul aircraft.

The partnership will leverage both partners' respective global sales teams, presenting one voice to the customer.

The strategic commercial partnership is expected to generate significant revenue synergies including the joint design of the full freighter networks and enhanced products and services mix opportunities. It will help meet customers' ever-increasing need for more integrated and resilient supply chains and will leverage Air France-KLM's vast existing franchise, experience and capabilities in air freight, backed by a global cargo network. CMA CGM will mobilize its large commercial network and global logistics platform and will complete this offer with innovative logistics and multimodal solutions, particularly in sea and land transport.

### **CMA CGM Group to become a reference shareholder of Air France-KLM Group**

As part of this long-term exclusive partnership, CMA CGM will reinforce its commitment in the air freight industry by becoming a new reference shareholder in Air France-KLM. CMA CGM has the firm intention to take up to 9% of Air France-KLM's ex-post share capital, for a period consistent with the implementation of the strategic commercial partnership.

This investment could be made as part of the contemplated capital increase of Air France-KLM, as announced on February 17th, 2022. Air France-KLM's main shareholders will support a resolution for the appointment of one board member representing CMA CGM at the next shareholders' meeting (May 24th, 2022). Such appointment, if approved by the shareholders' meeting, would be subject to the completion of CMA CGM's investment.

**Rodolphe Saadé, Chairman and CEO of the CMA CGM Group** said: *"I am very pleased with this strategic partnership with Air France-KLM. It allows us to significantly accelerate the development of our air division, CMA CGM Air Cargo, which was created just over a year ago, and to position our two companies among the world's leading players in air freight."*

*This partnership is fully in line with CMA CGM's strategy and its ambition to become a leader in integrated logistics, for the benefit of its customers. Through our stake in the company, Air France-KLM will be able to count on us to support its future development."*

**Air France-KLM Group CEO Mr. Benjamin Smith** said: *"This strategic partnership leverages the complementary skills, expertise and activities of Air France-KLM and CMA CGM. It is a landmark step which will significantly strengthen and expand the Group's position in the air cargo industry. I am also extremely pleased that this commercial partnership with CMA CGM has resulted in their decision to invest directly in the Air France-KLM Group, demonstrating a strong testimony of their belief in the future success of our Group."*

### **Air France-KLM and CMA CGM: two global players with European roots and strong sustainability commitments**

Air France-KLM and CMA CGM are leaders in the transportation and logistics industry. They share an ambition to increase the sustainability and have both committed to Net Zero Carbon by 2050.

Air France-KLM is one of the leading airline groups in the field of airfreight

- It carries an extensive Full Freighter and Wide Body Belly (WBB) aircraft network built around two global hubs at Paris-Charles de Gaulle airport and Amsterdam Airport Schiphol, both fitted with state-of-the-art cargo facilities and serving 295 destinations across 110 countries.

- Air France-KLM has teams present in 116 stations covering a total network of 390 handling stations spread over all continents, making its commercial network one of the strongest in the airfreight industry. Air France-KLM has a long-standing experience and know-how in the field of specialized cargo (pharmaceuticals, perishables, express, etc.) and has developed one of the most advanced digital service solutions in the air freight industry.

- Air France-KLM runs a unique and industry-leading digital distribution platform where customers can make bookings and manage their business 24/7. It also leads the way in the field of sustainability, having introduced the Sustainable Aviation Fuel (SAF) Program in December 2021.

CMA CGM accelerates its strategic transformation into a global logistics leader

- With this industrial cooperation, the CMA CGM Group is moving forward with its plan to develop and provide end-to-end shipping and logistics solutions in order to support its customers' supply chains. The Group announced, during the last three years, the acquisitions of CEVA Logistics, Ingram Micro's Commerce & Lifecycle Services (CLS), Colis Privé and GEFECO. With these operations, CMA CGM have accelerated its strategic development into a global logistics leader.

- In March 2021, Rodolphe Saadé, Chairman and CEO of the CMA CGM Group, created CMA CGM Air Cargo, a whole new operational and commercial arm specialized in air freight. CMA CGM Air Cargo provides the Group's customers with an offering that harnesses the tight fit between shipping and logistics. This air cargo division has been expanding rapidly, thanks in particular to the entry into service of several full-freighter aircraft, and orders for new aircraft which will significantly boost the capacity in the months and years to come.

- The CMA CGM Group, a global leader in sea, land, air and logistics solutions, is present in 160 countries through its network of more than 400 offices and 750 warehouses. With its subsidiary CEVA Logistics, a world leader in logistics, which transports 400,000 tons of air freight and 2.8 million tons of land freight each year, and its air freight division CMA CGM Air Cargo, the CMA CGM Group is continually innovating to offer its customers a complete and increasingly efficient range of new shipping, land, air and logistics solutions.

# Kuehne+Nagel creates a ‘sustainable airport corridor’ in Los Angeles

- New electric truck service to shuttle cargo from airlines to local facilities
- A sustainable service for air freight customer pick-up and delivery
- Supporting customers with full cycle of carbon neutral transport



**K**uehne+Nagel North America launches an electric truck service to shuttle air cargo between Los Angeles International Airport (LAX) and Kuehne+Nagel’s airport warehouse Torrance facility. The new offering will also support customers with carbon neutral pick-up and last mile delivery of their goods.

The ‘sustainable airport corridor’ solution is the outcome of Kuehne+Nagel’s close collaboration with customers in the LA area seeking a sustainable pick-up and delivery service from the airport within a radius of 70-80 miles. To answer the need, Kuehne+Nagel has secured battery electric vehicles (BEVs) for short pick-up and delivery services as a zero carbon emissions solution. The electric truck service was further expanded to shuttle air freight from airport warehouses to airlines at LAX. Combined with Kuehne+Nagel’ Sustainable Aviation Fuel (SAF) solutions, the

initiative further reduces CO2 emissions and supports both Kuehne+Nagel and their customers’ sustainability goals.

“Today Kuehne+Nagel customers ship their products with sustainable fuel globally. Aimed at accelerating transition to a low-carbon future, last year we launched the first carbon neutral lane between North America and Europe fully powered by Sustainable Aviation Fuel. This new electric truck service, now in operation at LAX, has extended that sustainable service corridor further. This is a tremendous step forward for our clients and Kuehne+Nagel who have a shared sustainability focus,” says Greg Martin, Senior Vice President Air Logistics, North America.

Kuehne+Nagel plans to expand the new sustainable offering to other major US air freight hubs.

## Freightos launches carbon calculator



**F**reight pricing and booking platform Freightos has launched a free carbon calculator tool that enables freight forwarders, importers, and exporters to estimate and compare emissions for specific shipping routes and modes. Users can embed the CO2 calculator into their websites or platforms, to drive more informed and sustainable booking decisions while improving carbon emissions tracking

across multiple modes.

The calculator is designed to enable customers to comply with a growing global CO2 regulatory and reporting framework with door-to-door emissions reporting based on the European standard EN 16258 (methodology for calculation and declaration of energy consumption and GHG emissions of freight and passenger transport services). Freightos has also launched a free global freight carbon emissions API that both customers and non-customers can embed on platforms, subject to reasonable use.

The new CO2 measurement capabilities will contribute to the active reduction of global emissions by being available directly on WebCargo

by Freightos, the company’s flagship cargo booking platform, which connects over 30 airlines and ocean liners with thousands of freight forwarders. This will enable forwarders to instantly compare prices, transit times, capacity availability, and the carbon footprint across leading carriers, with the potential to make greener global freight booking selections.

“Freightos recognizes the immense challenges for global freight to achieve net-zero and we’re committed to helping achieve that by bringing visibility to two billion tonnes per year of invisible GHG emissions from freight services,” said **Zvi Schreiber, chief executive of Freightos**. “Armed with this visibility, the industry can better approach the challenging mission of decarbonization.”

# SAEI awards seven B777 P2F conversions to Mammoth Freighters



*SAEI plans to build a facility for widebody aircraft modifications, maintenance and P2F conversions in Jeddah.*

**S**audia Aerospace Engineering Industries (SAEI) announced its plan to build a multi-bay modification facility to be dedicated to widebody aircraft modifications, maintenance and passenger to freighter (“P2F”) conversions.

In connection with this effort, Saudia has awarded to Mammoth Freighters an order for seven Boeing 777 P2F conversions, plus an option to purchase five additional conversions. While the initial conversions are expected to be

performed at Mammoth’s U.S. facility, SAEI plans to convert additional Saudia Airline Boeing 777 300ER aircraft at the SAEI modification center.

Built as a greenfield investment, the SAEI modification facility will empower the country with a crucial lever to vertically integrate its capacity to create additional air freight capacity.”

SAEI said its “MRO Village” and headquarters at King Abdul-Aziz Airport will measure 1m sq m and incorporate 11 hangars, as well as 26 engine and

component shops, a 43,000 sq m supply chain and warehouse, and what it said is the largest test-cell for engine testing in the region.

In line with Vision 2030’s logistics hub and industrial development strategies, the modification centre is a key lever to develop the industrial capability to develop advances in manufacturing, engineering and aircraft modification capabilities. In addition, to the aircraft conversion requirement, the P2F project will require advanced structural component manufacturing and installation. This manufacturing capability will create a further increase in capabilities and employment.

# Cargojet selects IAI for B777 conversions



South-Central and North American cities”.

IAI has recently signed a number of new agreements for cargo conversions, including converting B777-300ER aircraft for Emirates and establishing new conversion lines worldwide, including in Abu Dhabi, Ethiopia, and other locations around the world.

**Boaz Levy, IAI president, and chief executive** said: “We have been experiencing a rise in demand for converted cargo aircraft. The rise in e-commerce, coupled with the Covid-19 pandemic, has resulted in cargo aircraft becoming a central player in the world of aviation.

*“IAI has decades-long experience in aircraft cargo*

*conversions and combines advanced technologies with its expert production capabilities in aviation to provide the best solution on the market. Cargojet’s selection of IAI to carry out the B777-300ER aircraft conversions is a testament to the trust and customer satisfaction in IAI’s conversion process and the final product, and we thank Cargojet for the trust they have placed in us.”*

Cargojet air cargo services to major cities across North America, providing dedicated ACMI and international charter services, and carries over 25,000,000 pounds of cargo weekly. Cargojet operates 31 aircraft and is a long-term IAI customer for aircraft conversions.

Currently, IAI is converting the first B777-300ER aircraft for AerCap Cargo, who is also the co-investor on the programme, in a process that is expected to finish in 2022. This is the first conversion of this model in the world.

**C**argojet has selected Israel Aerospace Industries (IAI) to carry out passenger-to-freighter (P2F) conversions of its B777-300ER aircraft.

The deal includes the conversion of four B777-300ER aircraft and additional options in the future.

The move is in addition to previous orders for the conversion of B777s placed with Mammoth Freighters and comes in response to “growing global demand for cargo aircraft”.

In late 2021, it was revealed that Cargojet had placed an order for the **conversion of two B777-200s into freighters with Mammoth.**

Then, in its first-quarter results, Cargojet said it had **expanded the number of B777-200 conversions** it had on order to four and also added the conversion of four B777-300 aircraft as well.

At the time it did not state which company would be carrying out the conversion work of the B777-300s and

it is still not clear which company will carry out the additional two B777-200 conversions, although the Canadian freighter operator did have options for two extra conversions of the type with Mammoth.

In its quarterly results, the carrier said it expects two of the B777-300 conversions to be delivered in the third quarter of 2024, one in the second quarter of 2025, and one in the first quarter of 2026.

The B777-200 conversions are expected to be delivered in the fourth quarter of 2023, the first quarter of 2024, the third quarter of 2024, and the fourth quarter of 2024.

When Cargojet **first announced its plans to add B777 freighters** to its fleet, it said the first two of these freighters will be deployed for long-haul Asian routes and emerging South Asian markets “strategically integrated with Cargojet’s domestic network and in addition, they will serve and connect seamlessly with select European and

# Air Canada stops cargo-in-the-cabin preighter flights



**A**ir Canada has operated its final cargo-in-the-cabin preighter flight and will now return its temporarily converted fleet of B777s and A330s to passenger service. Flight AC7272, operated with an Airbus A330-300 aircraft, touched down in Toronto from Bogota on May 14. The A330-300 aircraft will now be reconverted back to passenger service to meet the return of global passenger travel demand. The carrier has also started taking delivery of fully converted freighter aircraft to meet cargo demand. Air Canada said *this final flight comes more than two years after it “became the first passenger airline globally to go to market removing seats to double cargo capacity by utilizing the cabin to load additional cargo”*. That first flight on April 18 2020 was operated with a Boeing 777 that would normally carry more than 400 passengers. Instead, the aircraft cabin was filled with PPE, including face masks, gloves, and gowns for healthcare workers.

Air Canada and Air Canada Cargo rapidly converted into preighters a mix of Boeing 777 and Airbus A330-300 aircraft that would otherwise be parked. In total, 11 aircraft were converted into temporary freighters by removing the passenger seats to enable the

transport of lightweight cargo in the cabins.

Now with passenger travel demand recovering but cargo demand remaining high, Air Canada Cargo will also utilize a fleet of converted Boeing 767-300 aircraft, **two of which are now in service**, with six more to come by the end of 2023. Additionally, Air Canada Cargo continues to utilize belly space on Air Canada’s globally scheduled passenger flights.

*“Developing and sustaining this solution was an incredible group effort from many departments within Air Canada,”* said **Dotane Harel, director, of regulatory and operations process engineering**. *“These aircraft have considerably increased Air Canada’s cargo capacity in time of need. It is with mixed emotions that we see this chapter fold, and we’re looking forward to working with our new Boeing 767-300 freighters.”* In April, the European Union Aviation Safety Agency (EASA) said it would **put a stop to cargo-in-the-cabin flights beyond July 31**.



## Cathay Pacific to add freighter flights to Schiphol, Paris CDG, and Heathrow

Cathay Pacific is continuing to restore its freighter network with the addition of flights to Amsterdam Schiphol, Paris CDG, London Heathrow, Dubai, Riyadh, and Phnom Penh. Starting June 17, the carrier will fly from its home hub Hong Kong to Heathrow once a week with a B747 freighter. Flights to Paris will start on June 1 utilizing B747F aircraft flying two/three times per week. And flights to Schiphol will launch on June 3 operating three/four times per week. The carrier is also increasing its flights to Frankfurt from the current three per week to four starting the week commencing June 13.

Elsewhere, Cathay Pacific said it would restart freighter flights to the UAE (DWC seven times per week), Saudi Arabia (Riyadh once per week), and Cambodia (Phnom Penh once per week). The carrier is also planning to expand its freighter operations to the



US in June, although exact details are hard to confirm. The move comes following Hong Kong's decision to ease Covid crew restrictions on May 1.

The new rules mean that vaccinated cargo crew will no longer be required to quarantine on returning flights but will be subject to a 14-day medical surveillance period, and regular testing and will need to stay in a closed-loop system for any overnight stays.

At the start of the year, the carrier **grounded its entire long-haul cargo network** due to strict quarantine restrictions, but it has been gradually adding capacity back in, mainly concentrating on intra-Asia flights and the Transpacific. Frankfurt was first **added back into the carrier's freighter network in April** – the first time the carrier had flown freighters to Europe since December.

## New carrier Norse Atlantic selects Kales for cargo services

Soon to be launched Norse Atlantic Airways has selected Kales Group as its GSSA as part of the total cargo management (TCM)

deal that will see the carrier outsource all cargo-related activities. Since May 1, Kales has been performing all sales, administrative and operational activities, including the use of its booking systems, making it the de facto cargo department of Norse. The deal will also see Kales partner with the HAE Group, which will handle all activities from the US. The carrier plans to carry out its first flight on June 14 between Oslo and New York JFK. The carrier operates B787 Dreamliners and other planned destinations include Florida, Paris, and London.

**Sebastiaan Scholte, chief executive of Kales Group**, said: "It is

*an honour to be able to set up the whole cargo department from scratch. We are thrilled to be part of the start of such a promising airline as Norse and we look forward to contributing to their future growth and success."*

**Andrew Hodges, chief commercial officer at Norse Atlantic Airways**, added: "Cargo is an important part of the Norse Atlantic Airways business model and we intend to focus on opportunities within this sector as we continue to grow our international route network." The airline is headquartered in Arendal, Norway, and holds a Norwegian AOC (air operator's certificate).



# Cathay Pacific and Lufthansa Cargo expand the joint business agreement to include Swiss WorldCargo

**C**athay Pacific and Lufthansa Cargo announce today the entry of Swiss WorldCargo into the airlines' joint business agreement, providing cargo customers with more direct connections, more flexibility, and more time-saving.

The entry of Swiss WorldCargo builds on the joint business agreement signed in 2016 between Cathay Pacific and Lufthansa Cargo, which enables the two airlines to cooperate in terms of sales, pricing, contracts, and handling of shipments between Hong Kong and Europe.

Cathay Pacific and Lufthansa Cargo already have a close collaboration on international lanes via their hubs in Hong Kong and Germany, while the handling of cargo in Hong Kong is coordinated under one roof at the Cathay Pacific Cargo Terminal of Hong Kong International Airport.

Under the expanded joint business agreement, Cathay Pacific, Lufthansa Cargo, and Swiss WorldCargo will work closely together on network planning, as well as on sales, IT, and ground handling. Initially, the airlines will cooperate on traffic from Hong Kong to Zurich and Frankfurt, with traffic to and from Hong Kong and the rest of Europe planned to be included later this year.

Cargo customers will be able to access the entire joint network via the booking systems of all three partners.

**Cathay Pacific Director Cargo Tom Owen** said: "We are delighted to welcome Swiss WorldCargo into our joint business agreement. Cathay Pacific is always looking for more ways to give our cargo customers greater choice and more options for shipments whenever they fly their goods with us. The addition of Swiss WorldCargo's flights to the already large combined

network of Cathay Pacific and Lufthansa will further bring Hong Kong, the world's busiest air cargo hub, closer to Europe and strengthen one of the world's great trade lanes."

**Lufthansa Cargo CEO Dorothea von Boxberg** said: "We are very pleased about the trilateral cooperation just starting, bringing three well-known cargo carriers to the table and making our customers an even more attractive offer. Cargo customers will appreciate the opportunities for quicker and easier shipping. The expanded joint venture will generate numerous benefits for our customers because our networks, our hubs, and our fleet complement each other effectively."

**Swiss International Air Lines Head of Cargo Lorenzo Stoll** said: "We are very excited to be entering this joint business agreement between Lufthansa Cargo and Cathay Pacific,

thanks to which we can not only strengthen our already close collaboration but also expand our network offering to our customers while staying true to our high quality and flexibility."

The joint activities will be carried out in full compliance with all applicable laws, including the competition rules of the European Union and Hong Kong.





## West Atlantic Cargo Airlines applies for a US air permit

**W**est Atlantic Sweden, operating as West Atlantic Cargo Airlines, has applied for a US foreign air carrier permit from the US Department of Transportation (DOT). If approved, the permit will allow West Atlantic Cargo Airlines “to transport property and mail between

any point or point in the European Union and the US, and between any point or points in third countries and the US”. At present, West Atlantic mainly provides intra-European flights, although it has flown to Canada and South America.

West Atlantic Sweden, which is

owned by Lusat Air S.L., a Spanish limited liability company, has also requested an exemption to enable West Atlantic Cargo Airlines to provide services while its application is pending.

The carrier specializes in tailored aircraft solutions for global integrators, national mail organizations, and other B2B e-commerce suppliers with both ad-hoc and long-term demand for cargo aircraft. It offers wet-leasing, ACMI, and full charter services for customers worldwide.

West Atlantic has a fleet of more than 50 aircraft, which includes the British Aerospace ATP, Bombardier CRJ 200 PF (package freighter), Boeing 737-300/400/800 freighters, and the Boeing 767-200 (P2F), offering capacity from 6.5 to 40 metric tonnes.

West Atlantic holds two air operating certificates, one in the UK and one in Sweden.

# CDB Aviation further expands its relationship with Avianca



**C**DB Aviation has announced the signing of new lease agreements with Aerovías del Continente Americano S.A. Avianca for two Airbus A330-300 Passenger to Freighter ("P2F") and one A320neo aircraft. The new agreements bring the total of CDB Aviation aircraft on lease to Colombia's flag carrier to 8. In addition to the newly leased aircraft, the carrier is expected to take delivery of an additional five A320neos from the lessor between

2022 and 2023.

"We are very pleased to broaden our collaboration with the Avianca team through the addition of these aircraft to support their passenger and cargo businesses," commented **Luís da Silva, CDB Aviation Head of Commercial, Americas**. "Both the fuel-efficient neo and P2F freighters are high-in-demand aircraft, which will help advance the airline's strategy of equipping its fleet with environmentally

sustainable, new technology aircraft, as well as supporting the growth of its cargo operations to capitalize on the booming demand for air freight within Latin America."

**Francisco Raddatz, Avianca's Vice President, Fleet, said:** "We are happy to strengthen our partnership with CDB Aviation supporting our passenger and cargo fleet growth."

**Gabriel Oliva, CEO of Avianca Cargo, added:** "We are pleased to announce the arrival of these aircraft to our cargo fleet.

"With their incorporation, we will not only offer greater capacity, but also an increasingly robust and flexible route network focused on the needs of our customers and facilitating trade between Latin America and the entire world. "We reaffirm our commitment to continue boosting the economies of the region, serving as a strategic ally for our customers and the industries."

"With an expected resurgence in demand across Latin American markets we believe the planned growth initiatives of Avianca Group are very exciting as airlines are gearing up for a recovery with more versatile fleets, which are aimed to maximize network flexibility and improve efficiency and sustainability," **underscored Peter Goodman, CDB Aviation Chief Marketing Officer.**

"CDB Aviation's commercial team continues to expand outreach across key markets, pursuing aircraft transactions through placements from our order book as well as identifying opportunities in the sale and leaseback channel."



# Etihad Cargo's Revamped Booking Portal Attracts Surge in Users and Bookings



*45 percent of all Etihad Cargo's bookings are now made via the carrier's revamped online booking portal*

Etihad Cargo, the cargo and logistics arm of Etihad Aviation Group, launched its revamped online booking portal in October 2021 as part of the carrier's ongoing digitalisation strategy. In the six months since its launch, the booking portal has attracted a surge in new users and bookings, with 45 percent of all bookings being made via the portal in April 2022. Etihad Cargo is confident portal bookings will reach 50 percent of all the carrier's bookings in the coming months.

India ranks first with 95.8 percent adoption, with Hong Kong and China recording 95.4 percent and 89.6 percent, respectively. There has also been an increase in new countries, including Vietnam, using the booking portal, demonstrating the portal's popularity across geographies.

The online booking portal offers Etihad Cargo's customers a more streamlined booking process that requires minimal data entry. This has enabled users to create and confirm bookings within 45 seconds. Development was based on a close collaboration with partners and customers to ensure it meets their evolving requirements. It offers in-demand features, such as booking templates and auto-suggestions for similar bookings.

**Martin Drew, Senior Vice President – Global Sales & Cargo,** said: "Since the launch of the new online booking portal, Etihad Cargo has added several new features that have made creating and confirming bookings easier and faster than ever before. The enhanced look-to-book feature and the addition of a dynamic newsfeed and personalized dashboards have

created a more intuitive process, which has resulted in higher quality booking data and a reduced need for booking modifications.

"The digitalization journey has not stopped there. Etihad Cargo has also launched a Mandarin version of its website and, more recently, a Mandarin version of the new online booking portal, effectively removing the language barrier for Etihad Cargo's customers in China – a key market for the carrier."

Following the successful launch of the new online booking portal and positive customer feedback, Etihad Cargo is developing new customer-focused features in line with a wider digitalization strategy. In Q2, Etihad Cargo's customers will be able to create permanent bookings, enabling them to complete seasonal and bulk bookings with just a few clicks. Later in the year, the carrier will add online booking capabilities for more products and commodities while enhancing its analytics capabilities.

# ACL Airshop to Announce Growth Plans at Air Cargo Tech Summit and Air Cargo India



ACL Airshop - Technology-enabled Air Cargo ULD services and equipment at 55 global airports on 6 continents.

**A**CL Airshop, a technology-enabled market leader in air cargo products and services, will be attending **Air Cargo India** in **Mumbai, India** on May 31 – June 2, 2022, and the **Air Cargo Tech Summit** in **Miami, Florida** on June 6-7, 2022. **The company will be highlighting its growth plans in the India region, and its latest technology innovations with Bluetooth cargo-tracking efficiencies. ACL Airshop**, with over 200 airlines as clients, has air cargo ULD leasing, servicing, manufacturing, repairs, and specialized ULD logistics services delivered through over 55 of the world's Top 100 cargo hub airports on six continents. **ACL Airshop** continues steady

advances for growing the network in all dimensions, accelerated with investments in market-leading new logistics and tracking technologies. Headquartered in South Carolina USA and with its main international head office in Amsterdam NL, the company has been strategically expanding in the past five years, *following and pivoting with its customers* as they keep pace with market demands.

The **Air Cargo India** convention in **Mumbai** starting May 31<sup>st</sup> offers new business opportunities, global perspectives, and strong networking platforms for its stakeholders. The Indian air cargo sector continues to remain among the world's leading marketplaces for domestic and international players. Expanding cargo-handling infrastructure at airports,

demand for speedy delivery, greater trade and commerce, and an increase in the number of flights operating are some of the key reasons for this growth. **Maurice van Terheijden**, ACL Airshop's Managing Director for business in that region, will be an expert panelist for **"Cross-border e-commerce and its impact on air cargo."**

The **Air Cargo Tech Summit** covers the latest developments in digital transformation and technology affecting the airfreight sector. "Air Cargo World" magazine organized this conference, covering the nexus of the industry evolution in technologies that aid freight forwarders, shippers, and airlines in improving their operations. **Harold Elfring**, ACL Airshop's global Technology & I.T. Director, will be an expert panelist for **"Staying Secure: Advances in ULDs and cargo restraint techniques & technology."**

This segment will cover topics such as improving digital visibility on ULD status, technologies for ULD inspection and maintenance, and maintaining safety through better ULD design.

**Mr. Elfring** will also announce at the conference **ACL Airshop's latest strides in Bluetooth tracking innovations**, revealing a newly designed and field-tested **ULD tag** for installation in the seat tracks of cargo pallets. That product improvement is now rolling out with several major customers.

**Steve Townes, President & CEO of ACL Airshop**, said: **"ACL Airshop continues to advance and innovate for its customers. We have experienced unprecedented growth, keeping up with our hundreds of airline clients straight through the pandemic. Our resilience and speed have been tested, and we are still going strong due mainly to our High-Performance Culture."**

# WFS launches 'Our Sustainable Flight Path' to steer responsible growth

**W**orldwide Flight Services (WFS) has launched 'Our Sustainable Flight Path' to steer the next level of its Environmental, Social & Government (ESG) strategy and support the responsible growth of its global airport and aviation services operations.

The strategy has been created with the support of PwC's Sustainability team and aims to coordinate, build upon, and accelerate the numerous WFS sustainability projects across the company's network spanning stations at 168 major airports in 17 countries and five continents. It will also become the sustainability focal point for WFS' 30,000-strong international workforce.

In locations across its global network, WFS has already invested in various initiatives aimed at reducing its carbon footprint and lessening its impact on the planet. These range from building sustainability solutions into new-build cargo terminals to the implementation of LED lighting in over 30 warehouse operations, the introduction of nearly 1,000 electric ramp and warehouse vehicles, and the introduction of biodegradable plastics to wrap airfreight pallets.

WFS' environmental journey so far also incorporates collecting annual data on energy, waste, and water consumption, seeking 'greener' energy suppliers, reusing equipment, extending the lifecycles of equipment, and carbon footprint tracking. Solar panels have been fitted at some WFS locations and trials of further electronic ground support equipment and hydrogen-powered vehicles are ongoing. WFS is also participating in 'green' projects at some of the airports where it operates.

*"Despite the global disruption to the aviation industry and all of its partners over the past two or more years, and the business challenges this has brought, we have remained focussed on our sustainability ambitions because we recognize they are essential for our future success. With the great support of WFS teams around the world, we can show some significant achievements across ESG topics already, but this is not enough,"* said **Craig Smyth, WFS' CEO**. *"We must continue to take collective and individual action as a company and as employees to maintain our leadership position in safety, security, ethics, and compliance whilst reducing our carbon footprint, supporting local communities, and developing our people. 'Our Sustainable Flight Path' provides us with a social and governance strategy which looks after our people, our*



customers, and our planet, and is true to our WFS core values.”

“As the global leader in air cargo logistics services and a leading provider of ground handling services, we must build on our strengths. This means being a great employer, an ethical business partner, and caring for the health, safety, and security of our people and customers. The strategy we have developed is not a poster campaign, it is real-life, authentic, and pragmatic. It is about being a responsible organization where every employee has a role to play,” he added.

WFS’ ESG strategy is being steered by a dedicated committee of senior managers whose responsibilities incorporate people, health, safety,

security, operations, procurement, legal, commercial, and communications functions. WFS’ goals will be developed along four key pillars; global air cargo logistics leader preferred employer, decarbonization ally, and community partner. These will be supported by regional sustainability ambassadors operating on the ground at a local level.

‘Our Stainability Flight Path’ contains key actions, targets, and milestones to be achieved by the business from now to 2030, including achieving 75% electric Ground Support Equipment, full adoption of biodegradable plastics, and signing the UN Global Compact.

**David Clark, Global Head of**

**HSSE at WFS** stated: “Sustainability journeys can have no end date because we are learning all the time, new solutions come to the market, and the environment around us is ever-changing. We are not at the start of our journey because we have been implementing ESG initiatives into our operations for many years, but now we have a more integrated programme to take us forward, with the clear ambition to maintain our position as a global air cargo logistics leader and a premier provider of ground handling services at airports across the globe. Our new strategy reflects our responsibility to our stakeholders to steer our business towards more sustainable operations.”

## Etihad Cargo To Increase Frequencies To Key Destinations For The Summer



*The seasonal schedule introduces the additional capacity to key destinations across Asia, Africa, and Europe*

**E**tihad Cargo will provide additional capacity to key destinations in the summer months across Asia, Africa, and Europe.

From July, Etihad Cargo will continue

to operate its Boeing 777 freighter network with flights across Chicago, Dhaka, Frankfurt, Hanoi, Ho Chi Minh City, Hong Kong, Johannesburg, Kenya, Milan, Riyadh, Saigon, and

Shanghai. The carrier will also benefit from additional passenger flights on its Boeing 787 and Airbus 350 with 35 direct flights to London Heathrow, seven direct flights to Bangkok, and five flights to Bangkok via Phuket. Etihad will offer daily flights to Dublin, Singapore, and Kuala Lumpur. Additionally, more weekly flights to Barcelona, Brussels, Johannesburg, Madrid, Tokyo, and Vienna have been added to the carrier’s summer schedule.

“Etihad is operating additional flights during the busy summer period, which will introduce additional belly capacity across key routes for Etihad Cargo’s customers,” said **Martin Drew, Senior Vice President – Global Sales & Cargo, Etihad Aviation Group**.

More passenger flights will also be offered from mid-June, with seasonal routes to Greece, France, Spain, and Tanzania being introduced to the network.

“Cargo transported during the season will benefit from Etihad Cargo’s extensive road feeder service across the US, Europe, and Asia,” added Drew.

# Emirates SkyCargo expands capacity with the delivery of a new freighter



**E**mirates SkyCargo, a leader in the global airfreight industry, received delivery of a new Boeing 777F this weekend. This latest addition takes its dedicated 777 freighter fleet to 11 aircraft.

From Boeing’s Paine Field in Seattle, A6-EFT headed to Hong Kong to pick up its first load before touching down on Saturday morning at its new home, Dubai World Central, with a full load of freight consisting of electronics, consumer goods, and general cargo.

**Nabil Sultan, Divisional Senior Vice President, Emirates SkyCargo** said: *“Our newest freighter adds welcome capacity to our operations, which have been running at full steam throughout the pandemic to serve our customers and keep global supply chains moving. We are scheduled to receive delivery of a second 777F in June. And in 2023 we will begin a programme to convert four-passenger*

*777 aircraft into freighters and all of the converted aircraft will be re-delivered by end of 2024. “These investments reflect our commitment to serving our customers with the best possible assets, as well as to enabling the movement of vital goods and trade flows through Dubai. Emirates SkyCargo will continue its journey as one of the world’s largest and best air cargo airlines, by investing in our fleet, our global network, technology, and world-class logistics infrastructure at our Dubai hub.”*

Emirates SkyCargo currently operates scheduled freighter services to 11 destinations. It also offers shippers cargo belly-hold space in Emirates’ passenger fleet of over 200 wide-body Boeing 777 and Airbus A380s aircraft which serve over 130 destinations on six continents. Last year, Emirates SkyCargo flew over 2.1 million tonnes of cargo.

Emirates SkyCargo offers a portfolio of solutions designed for the unique requirements of its varied customers. Whether it is perishable cargo such as food items and flowers; certified cool-chain handling for pharmaceutical products; valuables and technology items, cars and industrial items, champion horses and domestic pets, mail and courier items, or general cargo, Emirates SkyCargo has the experience and capabilities with specialized solutions to meet the needs of shippers.

Emirates SkyCargo was the launch customer for the Boeing 777-F and the aircraft has been at the heart of the carrier’s operations since 2009. The aircraft’s range and payload capabilities allow time and temperature-sensitive shipments to be transported rapidly and efficiently from origin to destination.



## Emirates SkyCargo makes a splash at Air Cargo India 2022

Emirates SkyCargo has concluded a successful Air Cargo India in Mumbai, engaging with its industry partners and customers through a packed schedule of meetings, panel discussions, networking events, and media briefings, culminating in celebratory awards and a gala dinner event for over 300 guests.

Leading the Emirates SkyCargo delegation at Air Cargo India, **Jassim Saif, VP Commercial, West Asia, Emirates SkyCargo** said: “This is our first major cargo conference on Indian soil since 2019, and meeting clients face to face is such an integral part

*of doing business here. There were lots of updates to share and business opportunities to discuss; from offering our customers more cargo capacity with our expanding freighter fleet to our plans to help connect India’s agri-tech farmers to a wider network of clients from Dubai.”*

**Dennis Lister, VP Cargo Commercial Development, Emirates SkyCargo** added: “Emirates SkyCargo has deep ties with India, dating back to our first flight in 1985. Today, we are proud to serve customers at nine gateways in India offering rapid access to global markets through our network, as well as unmatched solutions for all manner of important export goods from pharma and perishables to textiles and high-value tech items.”

In the coming months, Emirates SkyCargo will identify and invite a number of Indian agri-tech farmers who practice sustainable farming and circular economy principles, to participate in next year’s Gulfood, one of the world’s largest food distribution exhibitions held annually in Dubai.

**Abdulla Alkhallafi, Emirates SkyCargo Cargo Manager, India, and Nepal** said: “By supporting agri-tech farmers, the pioneers in their field and connecting them with potential business and growth opportunities

will also help Emirates SkyCargo grow more out of India, particularly around perishables.”

Bringing welcome capacity to serve strong customer demand across its network, Emirates SkyCargo last week welcomed its 11th Boeing 777 to its freighter fleet and expects delivery of its 12th 777

freighters in June. At a media briefing held on the sidelines of Air Cargo India, Emirates SkyCargo also revealed plans to convert six-passenger 777s into freighters; boosting its fleet to 20 by the end of 2026.

On the opening night of Air Cargo India, Emirates hosted 300 guests from the cargo and logistics industry, treating them to Emirates’ world-class hospitality including a raffle to win Business Class tickets to Melbourne, money-can’t-buy Emirates hospitality passes to the highly anticipated cricket T20 World Cup clash between India and Pakistan, and a coveted cricket bat signed by the Indian cricket team.

Emirates SkyCargo also picked up an award on the second night for its shipment of the Covid-19 vaccine. The Global Air Cargo Transport Leader of Covid Vaccine Award was given to Emirates SkyCargo after it transported more than 1 billion doses of COVID-19 vaccines on its aircraft. The air cargo carrier has achieved this historic milestone within 18 months from the first shipment of COVID-19 vaccines trialled in October 2020. More than 4,200 tonnes of COVID-19 vaccines, equivalent to over 1 billion doses, have been moved to over 80 destinations on over 2,000 Emirates flights.

# Challenge Group

## joins The Air Charter Association



*Challenge Group is the new member of The Air Charter Association and wishes to actively contribute to its activities. The company thus joins the leading worldwide trade association for companies and individuals engaged in aircraft charter.*

Inspired by the concept of the shared economy as the foundation for a sustainable business model, Challenge Group is committed to co-constructing and sharing its values with new communities. The objective is to enhance each other to build the future of the air cargo industry. Challenge Group has therefore recently become a member of The Air Charter Association (The ACA).

“The Air Charter Association, which was established in 1949, is one of the oldest and most respected air freight-related associations globally. The Challenge Group is honoured to be accepted as a member by this prestige association, and we are looking forward to working alongside other members

and partners in shaping the future of the Air Freight industry in general and that of the Global Charter in particular,” said Or Zak, Vice President Commercial of Challenge Group.

**Kevin Ducksbury, Chairman of The ACA** stated: *“We are delighted to welcome The Challenge Group to the Association as we develop our international growth and increase our representation for membership in the cargo sector.”*

Open to both passenger and cargo transport, The Air Charter Association has seen its number of cargo providers increase due to several factors, starting with the pandemic and the geopolitical situation. At the same time, air cargo has become a predominant component

of the charter business, while the demand for charters has grown impressively over the past two years. The number of clients seeking such a solution has also increased, reinforcing Challenge Group’s decision to join the association.

**Yossi Shoukroun, Group CEO of Challenge Group**, said: *“Our mission is to empower customers’ expansion, therefore we are ready to fly where our business partners need us to do so, providing tailor-made air cargo solutions.”*

Challenge Group is therefore perfectly aligned with the objectives of The Air Charter Association: maintaining the highest standards of conduct and professionalism in the aviation market.

## dnata boosts Erbil operations with over US\$ 17 million invested in advanced facilities

*dnata has announced significant expansion of its operations in Erbil, Iraq. The company opened a new, advanced cool chain facility and a bus maintenance facility for its state-of-the-art bussing fleets at Erbil International Airport (EBL), which together represent a total investment of US\$ 3.5 million.*

dnata has also announced that it would invest an additional US\$ 14 million and add a 16,000 m<sup>2</sup> cargo warehouse to its infrastructure in Iraq. The three new facilities will create up to 100 local jobs with dnata. dnata's new cool chain facility is capable of processing 10,000 tons of perishables annually.

It enables dnata's cargo team to offer an uncompromised chilled and frozen storage and cool chain product to its airline customers at EBL, catering to product categories including fresh fruit, meat and pharmaceuticals.

The facility was designed and built with flexibility and unique product handling requirements in mind, taking advantage of the latest cold storage technologies.



The new bus maintenance facility was designed to maintain the fleet of eight passenger apron buses and over 10 transportation buses operated at EBL.

It will ensure continuous improvements in the safe and productive maintenance of the airport's bus fleet, supporting smooth transport operations across the airport for passengers, crew and staff.

dnata's new cargo warehouse, which is expected to open in 2023, will further significantly enhance the company's cargo offering in Iraq.

It will be capable of processing 100,000 tonnes of cargo, with a special focus on pharma and other cool chain commodities, annually.

The facility will be equipped with the latest technologies, including environmentally sustainable features such as water harvesting, low energy lighting and an all-electric forklift fleet.

Furthermore, dnata has recently announced that it successfully implemented its advanced 'OneCargo' system, digitising processes and maximising efficiencies across its cargo operations in Iraq.

OneCargo automates key business and operational functions, including safety and quality monitoring, reporting and ULD management, with an integrated, cloud-based platform.

AI-driven tools and analytics provide enhanced visibility on sales and business performance, allowing customers to match real-time demand with available

capacity for maximum profitability.

In addition, OneCargo eliminates all redundancies and manual check sheets, substantially improving operational efficiency.

dnata currently provides passenger, ground and cargo services to over 25 airlines in Erbil. In 2021, the company assisted over 1.2 million passengers and handled 8,200 flights and 20,000 tonnes of cargo in Iraq.

**Tom Alwyn-Jones, Managing Director of dnata Erbil, said:** "Our latest investment in three new facilities will help us further expand and improve our operations in Erbil as demand for reliable and safe cargo services is on the rise across the region.

"I thank my colleagues for their hard work and our partners for their support and trust in our services.

"We continue to go the extra mile to consistently deliver superior quality and be the best in everything we do."

In recent years dnata has also made strategic investments in new cargo facilities in London and Manchester (UK), Karachi and Lahore (Pakistan), and additional cargo capacity and infrastructure in Brussels (Belgium), Sydney (Australia) and Toronto (Canada).

In addition, the company has recently announced that it would invest over €200 million in its operations in Amsterdam (The Netherlands) and operate one of the world's largest and most advanced cargo facility, dnata Cargo City Amsterdam, at Schiphol Airport.

# Avianca Cargo awards ULD management contract to Jettainer

*Jettainer continues to grow its network in the Americas: the global leader in unit load device (ULD) management and Avianca Cargo have entered into a five-year agreement governing pallet management and maintenance services for the cargo airline. Under the terms of the contract, the Colombian airline, which has its headquarters in Bogota, will receive different pallet types from Jettainer to cater to the needs of its growing fleet.*



With more than 200 freighter flights per week, Avianca Cargo serves more than 65 destinations in the Americas and Europe. The Colombian cargo airline specializes in transporting cut flowers from Latin America to North America. In the 2022 Valentine's Day season alone, the carrier transported more than 16,000 tonnes of flowers. With a fleet of 11 freighter aircraft made up of A330-F, B767, and A300F, Avianca Cargo is considered one of the most experienced airlines in the Latin American air freight industry.

Jettainer will provide Avianca Cargo with all required pallets necessary for its fleet. The global ULD leader will completely manage, maintain, and repair all units with a dedicated team out of Dallas, Texas. "In Avianca Cargo, we are committed to continually strengthening our operation. We are focused on efficiency, providing our customers with reliable, agile, and synchronized operations. Having Jettainer as a partner reaffirms our dedication to deliver the best service to our customers within the industry's highest standards," remarks Juan Cruz Correa, COO at Avianca Cargo.

Jettainer is enhancing its foothold in the Americas by landing Avianca Cargo as a new customer. For the past eight years, the ULD services specialist has operated its own entity in the Americas, Jettainer Americas Inc. "We are happy to add Avianca Cargo to our roster of customers. Our goal is to achieve additional growth in the Americas and to further expand our position as market leader by offering outstanding service and deploying our innovative solutions," says Shailendar Kothari, Managing Director at Jettainer Americas Inc.

# IATA forecast for Solidarity Transport Hub in Poland: 850 million passengers and 35 million tons of air cargo until 2060

*Solidarity Transport Hub is a profitable and perspective investment for Poland and the region – says IATA in the latest forecasts. “The completion of the STH for the second part of this decade represents a critical long-term sustainable investment for Poland” explains Rafael Schwartzman, IATA Vice-President for Europe.*



An international organization with over 70 years of tradition, representing 290 airlines in 120 countries, which is 83% of total air traffic – this is how an International Air Transport Association (IATA) can be described in a shortcut. It prepared forecasts of the air traffic in Poland, including the construction of Solidarity Airport in 2027.

IATA predicts that in 2024 the air traffic in Poland will go back to pre-pandemic levels. In Poland, it means around 50 million passengers at all airports. In 2040, this is expected to be around 100 million and over 140 million passengers in 2060 (according to the baseline scenario).

– *The forecast is clear – what lies ahead is not only a return to pre-pandemic performance but also further dynamic market growth after 2024 – says Marcin Horała, Deputy Minister of Infrastructure and the Government Plenipotentiary for the STH.*

According to the IATA forecast, Solidarity Airport should be constructed for

40 million PAX. In 2044 it should achieve 50 million PAX level. In 2060, at the end of the forecast, the airport will handle up to 72 million passengers in the most optimistic scenario. The baseline forecast is 65 million PAX.

– *With the construction of Solidarity Airport, we will attract around 850 million passengers in total by 2060. There could hardly be a more irrefutable argument for the construction of STH – underlines Horała.*

Forecasts also contain information about air cargo. IATA predicts that the Solidarity Airport could gain up to 20% air cargo market share in Central and Eastern Europe in the short term. Without STH, Poland would have missed out on 35 million tons of cargo by 2060. In a baseline scenario STH will handle 0.5 million tons in 2030, one million tons in 2035, and up to 1.76 million in 2060. As a result, the Solidarity Airport can become one of the largest cargo hubs in Europe – such as Frankfurt Airport, Charles de Gaulle Airport in Paris, and London Heathrow.

# Cargobase expands and opens office in Mexico



*The global logistics software company reinforces its continued growth in the North American market by announcing its decision to launch and build a customer success and sales team in Mexico City.*

**C**ARGOBASE, the global logistics tech platform for enterprise shippers, announced today that it is expanding its footprint in North America with the opening of its first office in Mexico. The company has chosen Santa Fe, Mexico City as the location to serve its regional and local customers, citing its access to a great source of talent from local universities as a draw factor.

Before the pandemic, we were already seeing companies across industries expand and move their manufacturing activities from the US and Asia to Mexico. During the pandemic, we noticed that more companies are, as well, setting up logistics operations and control towers in Mexico to serve the entire North American region. As part of a new generation of logistics tech companies with a focus on automation and globalization, our presence in Mexico facilitates us working alongside our customers to improve our offering and ensure our customers' continued success," said **Wiebe Helder, Founder and Chief Executive Officer at Cargobase.**

*"This expansion marks a milestone in Cargobase's international strategy. We believe having a local presence in Mexico is key to accomplishing the growth targets that we've set for the company. With more companies hiring senior executives with decision-making power in Mexico, it creates bigger opportunities; we don't just want to witness a 'Mexican Momentum', we want to drive and participate in it. The pool of talent here is amazing and has the energy we as a scale-up need to grow,"* Helder continues.

The office in Mexico City will have customer success and sales representatives who will primarily focus on the automotive and electronics manufacturers based across the country. The company has made its first hires and expects to have a team of 10 staff by the end of Q3. The Mexico City office will also be the first point of contact for new and existing customers in South America, where Cargobase is seeing particularly strong adoption in countries such as Brazil and Uruguay.

# Jorge Carretero of LATAM Cargo Takes Over Chairmanship of the BARIG Air Cargo & Logistics Committee



- *BARIG committee reorganized in the field of air cargo*
- *European representative of South America's leading freight airline strengthens the airline association's expertise*

to focus on the right topics with the BARIG members.”

Jorge Carretero has been working for LATAM Airlines Group for 15 years and is considered an airline expert in the sales and cargo business. As Sales Director Central Europe, he has been moving in an international environment for quite some time. His profound expertise will be of great use in his additional role as committee chairman. “I am delighted to be involved in the further development of Germany as an air freight location and to coordinate the common interests of the BARIG member airlines,” Jorge Carretero reports.

The BARIG Air Cargo & Logistics Committee is composed of the BARIG airlines' cargo representatives. Central points of discussion include the general improvement of airport infrastructure, the further development of intermodal transport infrastructure, as well as the implementation of internationally uniform rules. These topics and many more are being discussed in the committee accordingly and coordinated with airports, aviation authorities, and politicians, both regionally and nationally, as well as globally.

**D**uring the COVID-19 pandemic, the importance of the air cargo business for maintaining global logistics chains and transporting necessary supplies and trade goods worldwide has once again become evident. Accordingly, the international airline association BARIG (Board of Airline Representatives in Germany) has been actively involved in the air cargo sector for many years. In order to further drive forward currently relevant cargo and logistics topics, the BARIG Air Cargo & Logistics Committee has now reorganized itself. **Jorge Carretero of LATAM Cargo** takes over the chairmanship with immediate effect. In this way, the cargo division of the Chilean-Brazilian LATAM Airlines Group—as leading cargo airline in South America—supports the association in representing the interests and requirements of the entire

BARIG airline community in this field.

“I am very happy that Jorge Carretero is taking over the lead of the **BARIG Air Cargo & Logistics Committee**,” **BARIG Chairman and Executive Director Michael Hoppe** states. Together with our more than 100 member airlines, we aim to drive forward important cargo-related topics in this committee, ranging from the optimization of handling processes to further needs-based development of infrastructure in Germany. Currently, we are facing considerable bottlenecks in operation and service processes, which we have to solve together with the airports, service providers, and politicians. Furthermore, we are coordinating and fostering the cooperation with the Air Cargo Community Frankfurt in this BARIG committee. With his many years of international experience, Jorge Carretero is the ideal representative

# cargo-partner achieves record turnover of 1.8 billion euro in 2021

In a challenging market environment, cargo-partner recorded a significant increase in turnover as well as volume growth in all areas of its business activities in 2021. The successful growth trajectory is also reflected in the expansion of the global branch office network and an increase in warehouse capacity.

Stability and flexibility in challenging times – these maxims have proven to be a formula for success at cargo-partners. After exceeding the billion euro mark in global turnover for the first time in 2020, the international transport and logistics provider recorded a further increase in turnover last year. Compared to the reference period, the company's turnover increased by 72% and reached over 1.8 billion euro in 2021.

## Innovative Solutions and Network Expansion

CEO Stefan Krauter is pleased with the positive result: *"We realized early on what would matter in the Covid crisis and reacted quickly in adapting our internal processes and our service portfolio. We have further strengthened our long-established presence in Central and Eastern Europe and in Asia and also tapped into strategically important new target markets with office openings in the United Kingdom, Greece, North Macedonia, Australia and most recently Indonesia. We go where our customers need us, focusing on sustainable growth for our company and on the development of long-term client relationships."*

In FCL rail transport, cargo-partners handled 15,000 TEU last year – almost 40% more than in 2020, while LCL rail

transport volumes grew from 66,000 to 110,000 m<sup>3</sup>. Though service via the New Silk Road has currently been suspended due to the Ukraine conflict, cargo-partner provides alternatives with its highly successful "Adria Express Service" between Asia and Koper as well as customized charter solutions. Sea Freight shipments also reached a record level of 318,000 TEU in 2021 despite the tense market situation.

## Boom in Airfreight and Growth in Road Transport and Warehouse Logistics

The logistics provider achieved single- or double-digit growth in all areas in terms of volume, but the biggest sales driver was the historically high freight rates. The strongest growth was seen in airfreight, where tonnage rose from over 180,000 t to just under 240,000 t in 2021. This increase of

over 32% can be credited mainly to the company's extensive range of charter and emergency solutions, which have been in growing customer demand for some time.

cargo-partner's expanded range of road transport and warehousing services contributed to growth of 19.3% in the trucking/ logistics segment in 2021. Global warehouse space increased from 260,000 m<sup>2</sup> to more than 280,000 m<sup>2</sup>, with cargo-partners investing in new warehouse capacities in Germany, Croatia, Slovenia, China and Thailand, among other countries. Of course, this growth is also reflected in the number of employees: cargo-partner hired more than 500 new employees in 2021 and currently employs 3,900 people in 40 countries.





## BIAL partners with Kotak and Phi Commerce to facilitate omnichannel payment solution

To facilitate a seamless payment experience for customers, Bangalore International Airport Limited (BIAL), the operator of Kempegowda International Airport, Bengaluru (BLR Airport), has introduced an innovative omnichannel payment solution across the airport ecosystem, in partnership with Kotak Mahindra Bank Limited (“KMBL”/ “Kotak”) and Phi Commerce. This is a first-of-its-kind initiative undertaken by any airport in India.

The one-stop payment solution, designed specifically for the airport in partnership with KMBL and payment solutions company Phi Commerce Pvt Ltd, will enable a secure, scalable, and unified payment experience across the airport.

The solution will power B2B and B2C payments across channels – both online and offline.

It will facilitate transactions across the domestic terminal, international terminal, airport city, concert arena, airport hotels, retail, recreation, dining, and entertainment (RDE) destination, airport parking, cargo, and BIAL subsidiaries.

Through its payment ecosystem, the busiest airport in South India and the third busiest in the country will

now have better insights into spending patterns and be able to deliver customer-friendly last-mile promotions.

*“We are pleased to partner with Phi Commerce and Kotak Mahindra Bank to bring an innovative omnichannel payments solution for our customers,” said BIAL’s Chief Commercial Officer, Kenneth Guldbjerg.*

*“The new payment experience will bring all online, in-store, and cash transactions taking place across the airport ecosystem into one single platform.*

*“BIAL wants to take all payments into a seamless and more innovative world where offline and online payment becomes a mixed reality experience which again will open new airport opportunities for the customer.*

*“True to Kotak’s digital spirit, we are proud to enable payment solutions across the premises of BIAL. Kotak, in partnership with Phi Commerce, will provide all the enterprises running their businesses with a point of sale (PoS) terminals and payment gateways for quick and smooth processing of payments from customers,” Shekhar Bhandari, President & Business Head – Global Transaction Banking, Kotak Mahindra Bank.*

*“We see great value in our partnership with BIAL.”*

*“Kotak’s partnership with BIAL will open a world of financial opportunities to clients working in the BIAL ecosystem,” said Puneet Kapoor, President – Products, Alternate Channels, and Customer Experience Delivery, Kotak Mahindra Bank.*

*“We are happy to collaborate with BIAL in further smoothing the financial journeys of their clients. “Together, with ease in payments and Kotak’s digitally-powered solutions, we will make shopping a truly enriching experience for visitors at the BIAL premises.”*

*“By leveraging Phi Commerce’s robust omnichannel payment capabilities, we can provide a one-of-a-kind payment experience at one of the best airports in India,” said Jose Thattil, CEO and co-founder, Phi Commerce.*

*“This payment solution is path-breaking in its ability to provide customer delight at check-out every single time and has applicability across large retail ecosystems in the country and globally as well.*

*“We are excited to see this new payment experience come alive at the airport in Bengaluru, a city renowned for being one of the largest tech hubs in the world.”*

# CargoAi launches its API Suite for direct integration of schedules, availability, rates and tracking



*After a series of conclusive tests with digital freight forwarders and TMS systems worldwide, CargoAi is officially launching its API Suite services, allowing airfreight players to plug to the API Suite and retrieve real-time schedules, availability, rates and tracking information. With this move, CargoAi reaffirms its positioning as a solid tech company that has the ambitions and resources to bring much-needed pragmatic solutions to airfreight procurement.*

**T**hese APIs are nuggets of engineered data solutions and will prove a value-adding integration for freight forwarders, TMS or other airfreight players of any size, from startups to large enterprises.

For freight forwarders or TMS, the integration of one or all of the API Suite services provides an efficient solution to view, compare, book and track shipments, leveraging the same high-quality data as available on CargoAi.co, hereby supercharging the efficiency and productivity of the whole quote and procurement processes as well as improving planning and operations.

With its API Suite product, CargoAi aims at accelerating forwarder's digital transition through high-quality

data to feed their own transportation management system, transporting the marketplace efficiency tools right into a forwarder's own IT environment.

The API Suite can also be used by any other airfreight player to create personalized B2B applications.

To best match the current demand for airfreight data, the Gartner-awarded company has created three distinct API packages:

- o Schedules
- o Rates & Book
- o Track

- The Schedule API includes a pool of schedules and real-time routes data of virtually all airlines worldwide and will be a valuable plug-in to any air freight and logistics player.

- The Rates & Book API extends beyond schedules and fetches real-time availability and pricing. The integration to the Rates & Book API allows the freight forwarding consumers to make instant bookings (as well as booking requests) on the airline portfolio currently available on CargoAi.co, which at the moment consists of 130+ airlines, 18 of them offering capacity on CargoAi on a global basis and the rest of the portfolio bookable in individual markets. This allows forwarders to easily book cargo capacity to hundreds of destinations across the world. The API replicates all advanced marketplace functionalities with the options to book special commodities (e.g. Dangerous goods) and all load types (e.g. BUP), as currently offered to users on the CargoAi flagship platform.

- Last, the Track API is simply the most complete solution to track air shipments irrespective of the channel where they've been booked.

As reported by Gartner in 2021, "many companies lack visibility of

their shipments in transit. This lack of visibility results in instability, unpredictability, delays, additional costs and poor customer service.” The CargoAi API solution now includes close to 150 airlines worldwide and offers the customers two options: either a pull feature, to retrieve an AWB status in real time; or a subscription option, where automatic AWB updates are automatically sent via an API call-back.

With the activity on the API Suite only meant to grow in size and geographics, the launch of the CargoAi API Suite means a significant increase of demand for the airlines distributing their rates and product on the platform. These APIs will significantly broaden

the distribution and marketing horizon for cargo carriers, thereby producing continued beneficial impact on top and bottom lines.

*“Our mission remains focused on connecting the airfreight industry with cloud native and API-first architecture and the best of SaaS marketing technology, air freight expertise and a very pragmatic approach. The launch of this API Suite is a wonderful milestone for the development of the CargoAi solution portfolio and for the relevance of our company in the airfreight community. The diversification of the demand via the API consuming model is undoubtedly a wonderful opportunity for our airline partners as well.”* says

#### **Matthieu Petot, CEO of CargoAi.**

CargoAi’s product portfolio continues to develop with the company continuously investing in its White Label, Business Intelligence and API Suite and services and its global airline partner portfolio expected to double by the end of Q2 2022.

All 3 APIs in the API suite also include the CargoAi CO2 calculator which is the unique tool able to use IATA standards for CO2 calculation. Far beyond creating awareness, it provides airfreight players with a direct opportunity to measure and reduce their carbon footprint by selecting trade lanes and flight plans which are the most environmentally friendly.

## EgyptAir continues cargo expansion



**E**gyptAir has signed a deal with Aeronautical Engineers, Inc. (AEI) for the conversion of a B737-800 aircraft into a freighter configuration.

The aircraft (MSN: 35560) is scheduled to commence modification in October 2022, with touch work for the conversion and maintenance requirements carried out by Commercial Jet, in Miami.

*“This order is part of EGYPTAIR’s cargo and passenger fleet modernization plan,”* said **Amr Abu El-Enein,**

**chairman and chief executive of EgyptAir Holding Company.** *“We will continue to increase the size of our fleet and open new freighter markets in the coming years to meet the growing needs of the local market in terms of exporting goods abroad, especially crops.”*

EGYPTAIR currently owns three Airbus A330-200 freighters, with a capacity of 60 tons per aircraft. The airline last **added a freighter aircraft back in 2019.** The airline said that its cargo operations have grown during the

Covid-19 period.

*“The company has started new routes to accommodate the need to transport medical items and crops. Once completed, this will be the first AEI B737-800SF converted freighter to be owned and operated by EgyptAir,”* the company said. The AEI converted B737-800SF freighter offers a main deck payload of over 23 tonnes and incorporates eleven full-height 88” x 125” container positions, plus an additional position for an AEP/AEH.



# 12,000 Wingcopters

for world's  
largest  
commercial  
drone  
deployment

Continental Drones and  
Wingcopter to transform African  
supply chains and logistics from  
the ground up

dramatically improve the reliability and efficiency of existing supply chains but also help create completely new ones. The companies today announced that Continental Drones has become a Wingcopter Authorized Partner (WAPP) for all 49 sub-Saharan countries. Over the next five years, the goal of the two partners is to deploy 12,000 Wingcopter 198, the world's most advanced delivery drone, throughout Africa, making it the largest commercial deployment in the global delivery drone industry to date.

In many African regions, insufficient infrastructure is one of the biggest barriers to universal health coverage and economic development. Setting up large-scale drone delivery networks across African airspace will propel logistics in these countries to a new level and help build an entirely new transport framework - much faster, cheaper, more sustainable, and more efficient than the development of conventional ground-based infrastructure with all its unhealthy and climate-damaging emissions.

Bridging the infrastructure gap through the deployment of large fleets of Wingcopter drones, even in the most remote places, will allow governments and the private sector to leapfrog inefficient infrastructure to climate-neutral, reliable, and fast logistic capabilities. Wingcopter's technology will be deployed to improve the livelihoods of millions of African people, for example through the on-demand delivery of medicines, vaccines, or laboratory samples but also essential goods for daily use. In addition, it has the potential to turbocharge the economic development of the countries in which the Wingcopter networks will be established by connecting communities more effectively and by creating thousands of new job opportunities to operate these delivery networks. As the Wingcopter 198 is fully electric, it contributes to a more sustainable African logistics sector and help move economies towards net zero emissions.

*"Together with Wingcopter, we*

In many African regions, insufficient infrastructure is one of the biggest barriers to universal health coverage and economic development.

*are committed to accelerate the development and economic integration of Africa by enabling the creation of drone-based delivery networks across the continent. With our longstanding business experience on the ground and Wingcopter's best-in-class drone technology, these networks offer a real chance to fuel economic development and help improve the livelihood of millions. African nations show true leadership by implementing this cutting-edge technology for the better of their people and generations to come",* comments **Alexander Asiedu, Founder of Continental Drones and Chairman of Atlantic Trust Holding.**

**Tom Plümmer, Co-Founder and CEO of Wingcopter,** adds: *"This agreement and trustful partnership is a real game-changer, positioning Wingcopter and Continental Drones at the top of the drone delivery industry. Wingcopter is well positioned to execute against the tremendous opportunity of drone delivery in the next decade. We are convinced that our cooperation with Alex and his Continental Drones team will unlock the African drone delivery market on a large scale, allowing us to jointly improve and save millions of lives."*

**G**erman drone delivery pioneer Wingcopter and Continental Drones Ltd., a subsidiary of Ghana- and Dubai-based Atlantic Trust Holding, have signed a partnership agreement to help establish drone-based delivery networks with thousands of Wingcopter drones across the African continent. These networks will



## FAA approves airworthiness criteria for Wingcopter

German drone delivery pioneer Wingcopter has announced that the Federal Aviation Administration (FAA) has issued the Special Class Airworthiness Criteria for the Wingcopter 198 US unmanned aircraft. This approval marks a critical milestone in the certification process of Wingcopter's flagship eVTOL delivery drone in the U.S.

With the Airworthiness Criteria, the FAA defines technological requirements under title 14, Code of Federal Regulations (14 CFR), § 21.17(b) that must be met to have an aircraft type-certified for regular commercial operations in the U.S.

Besides its efficient design for commercial and humanitarian delivery missions, the Wingcopter 198 was engineered from the ground up to meet stringent safety standards.

In the development, Wingcopter was able to leverage the operational experience of more than five years with the company's first delivery drone type in various geographical settings,

from the Arctics to the Middle Eastern desert and from remote islands in the South Pacific to San Diego Bay in the U.S.

Since applying for the Special Class Type Certificate in March 2020, Wingcopter has collaborated closely with the FAA.

The issuance allows Wingcopter to focus its development efforts even more on what the FAA deems necessary for this particular aircraft to receive certification quickly and efficiently.

*"We are proud to be among the first delivery drone companies worldwide to ever get their Airworthiness Criteria approved by the FAA", says Tom Plümmer, Co-Founder and CEO of Wingcopter. "This is a very important milestone for us, not only in our Type Certification Process in the U.S. but also for our international expansion efforts and for achieving our vision of building logistical highways in the sky. "I would like to thank my team as well as the FAA for all the effort and great collaboration to reach this milestone."*

# DRONAMICS becomes the first drone cargo airline to obtain operational licence



- Granted by Transport Malta Civil Aviation Directorate (TM-CAD), the licence allows operations in accordance with European Regulation (EU)
- The Light UAS Operator Certificate (LUC) is the highest authorisation currently achievable under European drone operations and the first one issued in the EU for middle-mile cargo operations.
- It allows DRONAMICS to self-authorize flight operations across EU countries

**D**RONAMICS, the leading middle-mile cargo drone developer and operator, has announced that it has obtained the EU's Light UAS Operator Certificate (LUC). The LUC is recognized in all EU member states and provides drone operators with significant business opportunities across the single market.

The announcement made during EBACE (European Business Aviation Conference Exhibition) comes at a key moment as the company prepares for the first commercial flights of its flagship Black Swan aircraft later this year. Carrying 350 kg at a distance of up to 2,500 km, the Black Swan aims to transform supply chains by making fulfillment more efficient, resulting in cost, time, and carbon emission savings.

DRONAMICS is the first cargo drone company to secure the licence granted by the Transport Malta Civil Aviation Directorate (TM - CAD), the country's Civil Aviation Authority. It allows it to self-authorize flight operations of its Black Swan aircraft across EU countries, including Beyond Visual Line

Of Sight (BVLOS) operations.

DRONAMICS plans to scale up its operations and run its first commercial flights out of Malta and Italy later this year. With Malta as its European operations base, DRONAMICS is well placed to operate its first routes over the Mediterranean, linking key hubs across the region.

Transport Malta has been spearheading the advancement of aviation innovation in Europe, thanks to its expertise as a global aviation hub as well as government support for the UAS (Unmanned Aircraft Systems) sector.

*"During the past several months, our dedicated CAD inspectors, who did the job diligently, validated our belief in new technologies and innovation within the aviation industry. Since the initial contact with DRONAMICS, the operational concept, the experienced and passionate team, and above all the company mission, made us believe that DRONAMICS will be the pioneer of a new, safe, and exciting era of the drone cargo long-range operation. I would also like to thank the Rangelov Brothers and*

*DRONAMICS' Airline team for selecting Malta for their new LUC and we are proud to have DRONAMICS as our new member of the 9H community."*, **Capt.**

**Charles Pace, Director General of Civil Aviation Directorate Transport Malta (TM-CAD)**

*"Becoming the first cargo drone company to obtain LUC certification is a huge milestone for us and validates years of hard work in developing our unique and market-leading solution. Our team has been involved in numerous AOCs on several continents before, and we are continuously impressed with the world-class professionalism and expertise of Transport Malta, coupled with a pro-innovation mindset. With the support of such a sophisticated and technologically advanced regulator, and with Malta as our European operations base, we are well placed to progress our operations and start serving key routes across the Mediterranean later this year and continue our future expansion so that we can achieve our mission to enable same-day delivery for everyone, everywhere."* – said **Sergio Oliveira e Silva, COO of DRONAMICS.**

# Wiremind Cargo Unveils its CargoStack CMS



**C**argoStack is Wiremind Cargo's first holistic product suite designed to ensure seamless interaction between airlines, GHAs, GSAs, and forwarders.

French technology specialist, Wiremind Cargo has launched CargoStack – a comprehensive SaaS Cargo Management System (CMS) suite enabling enhanced air cargo activity steering through AI-driven insights

CargoStack is Wiremind Cargo's first holistic product suite designed to ensure seamless interaction between airlines, GHAs, GSAs, and forwarders. Built around a SaaS core system, airlines can use the CMS to manage their entire cargo activity from schedule to live capacity and bookings, from products and customer management to flight optimization and loading. Since all data points within CargoStack, such as rates or capacity information, are linked to respective APIs, its strategic modules can easily be integrated into the IT landscapes of the airline, whether to its systems or those of its forwarding customers, as well as its GSA and GHA partners.

*“Connectivity is the future, and we want our customers to be able to concentrate fully on their sales and operational activities, benefitting from highly innovative system support. Gone are the days where IT often posed a hindrance to work processes. Our technology offers data and insights that enable improved decision-making and*

*far more efficient workflows. Seamless integration and ultimate user experience is our aim,” Nathanaël de Tarade, chief executive officer of Wiremind Cargo, explains. “When it comes to setting up CargoStack, the airline simply tells us who CargoStack should be plugged with, and we make it happen.”*

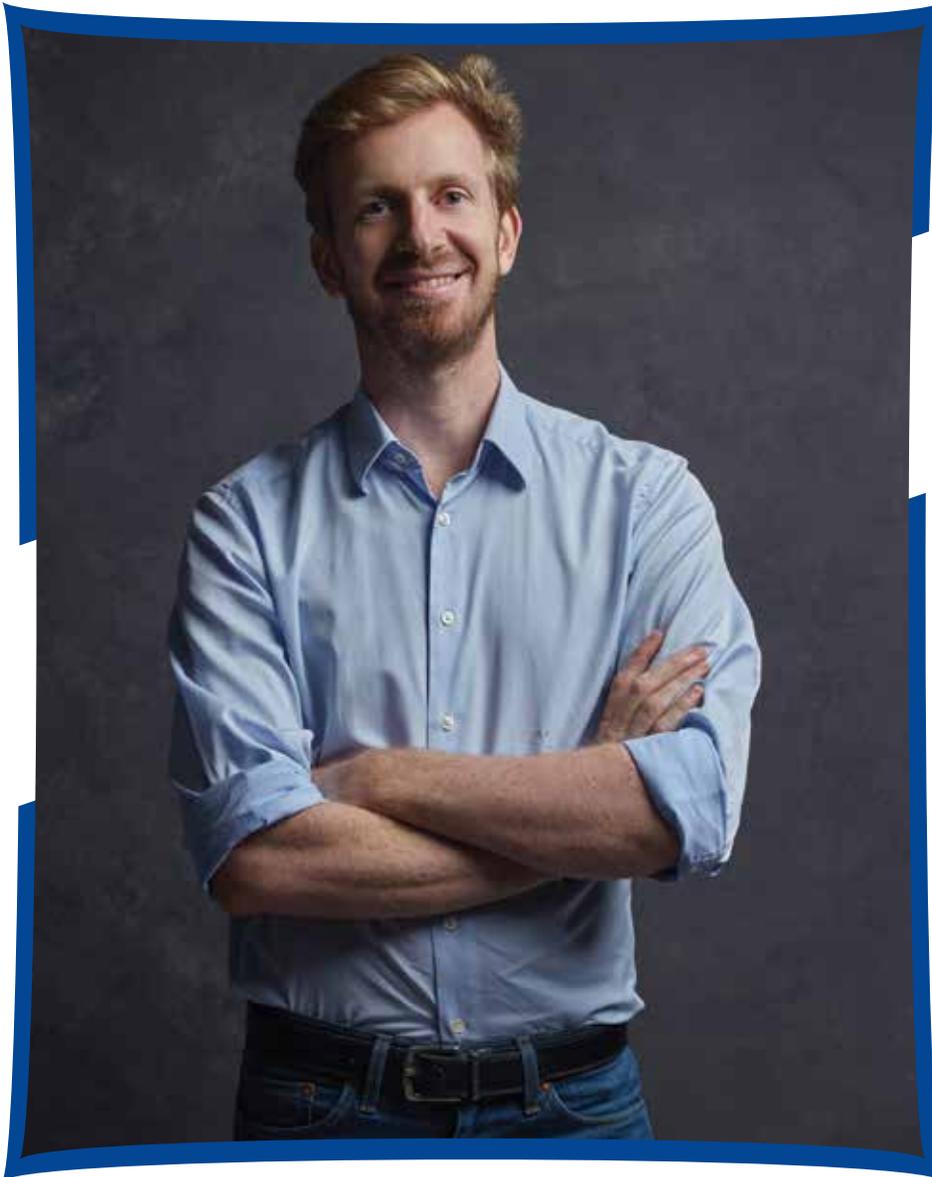
The entire system architecture has been designed to enhance the airline's competitive advantage. According to Wiremind Cargo, three core features differentiate CargoStack from other CMS solutions on the market. First and foremost, is its user experience. CargoStack's unique look and feel is a key factor in its fast and easy adoption. Secondly, CargoStack includes Wiremind Cargo's flagship capacity optimization module, SkyPallet – a revolution in shipment steering and flight planning, given that it enables flight optimization throughout all stages of the flight. SkyPallet leads to improved quoting, booking acceptance, flight management, and ULD build-up plans, and is used by

leading international airlines. Thirdly, CargoStack's Revenue Management capabilities, programmed by an industry-recognized data science team, and capable of managing well in excess of 150 million bookings per year. Thanks to proven technical expertise in AI and forecasting abilities, CargoStack offers unparalleled revenue optimization features such as Dynamic Pricing and Overbooking Forecasting.

“With CargoStack, as with all Wiremind Cargo products, our customers are purchasing perfection in evolution. We offer a fully functional CMS that benefits from the periodic release of new features as we continue to further enhance and fine-tune functionalities,” de Tarade states.

Since CargoStack is a software as a service (SaaS) product, customers benefit from competitive and highly cost-effective solutions when it comes to maintenance and implementation, as well as a product that is easily able to keep pace with the dynamic changes within the air cargo industry.

# Cargo IQ Gains New Member Air Cargo Solutions Provider Smartkargo



*important interest group and look forward to contributing as well as being inspired by our industry colleagues. “Together, we can ensure that standards of quality management evolve steadily in this industry that is so important to the world.”*

Following exponential growth in global e-commerce sales, SmartKargo saw an opportunity for airlines to adopt end-to-end integrated logistics for e-commerce parcel shipments, from online transaction to delivery to the customer’s door. The software provider launched a customizable e-commerce solution that can be bolted on to existing air cargo management systems, enabling airlines to expand their markets and earn higher rates versus traditional cargo.

Airlines in Brazil, Canada, Mexico, and Norway are among the early adopters and have significantly grown their cargo revenues by shipping e-commerce products on passenger aircraft.

*“The SmartKargo team will bring a valuable perspective and important sector expertise to Cargo iQ’s ever-growing taskforce,” said **Lothar Moehle, Executive Director, Cargo iQ.** “Diversity in specialisms among our members is key to ensuring our work brings benefits to the quality of the entire logistics chain. “In joining the Cargo iQ community, SmartKargo has shown its commitment to our shared vision to improve standardization in the air cargo supply chain, in particular by assisting our industry and our members with their digitalization strategies and implementations.”*

Cargo iQ, which celebrates its 25th anniversary this year, is an independent, cross-stakeholder organization with more than 60 members worldwide, including airlines, forwarders, and ground handling agents.

**P**rovider of cloud-based air cargo solutions to the global air cargo industry SmartKargo has joined cross-stakeholder organization Cargo iQ.

SmartKargo offers a suite of scalable applications including Enterprise Resource Planning (ERP), a booking portal, and its end-to-end e-commerce shipping solution for global airlines.

It joins Cargo iQ as part of a long-

term objective to bring key quality enhancements to the air cargo industry.

*“Establishing consistent quality management standards requires transparency and collaboration among supply chain partners who bring a variety of perspectives to the conversation,” said **Milind Tavshikar, Chief Executive Officer (CEO), SmartKargo.** “We joined Cargo iQ to bring our unique experience to this*

# Lithium-Ion battery equipment market to grow from \$7 to \$28 bn between 2021 & 2026

*New Lithium-Ion battery market research covers both battery market, and battery manufacturing equipment market, looking at both the demand and supply sides*

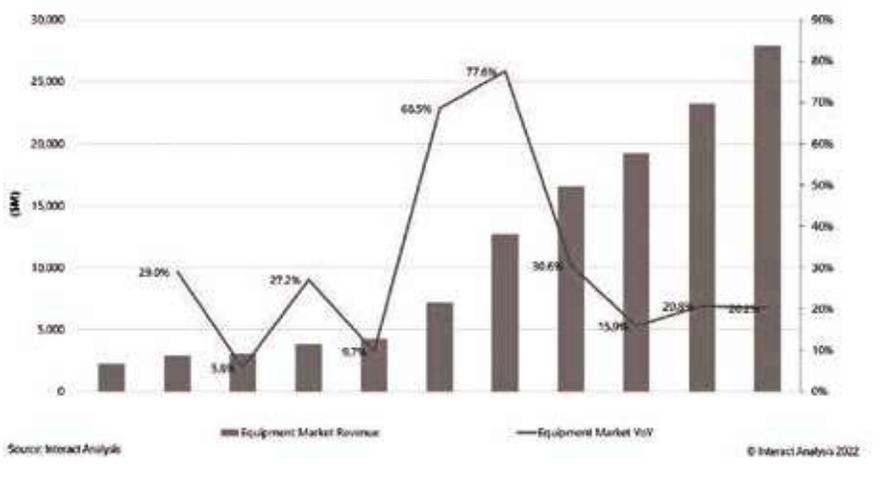
- APAC to account for 74% of Lithium-Ion battery shipments in 2026
- Lithium-Ion battery production set to grow with CAGR rate of 23% to 2026
- Americas to enjoy largest CAGR for battery manufacturing equipment

terms of sales, China accounted for 54% of volume in 2021 (the second largest sales market was North America: 12% in 2021). EMEA regions are likely to see strong growth on the demand side from the EV and energy storage sectors and will account for a total sales market share of 12% by 2026.

The global capacity utilization rate of Lithium-Ion batteries reached its lowest point in 2020 because of the pandemic, dragged down by industrial shutdowns. It is likely to remain low in many industries yet, in spite of this, the production capacity for Lithium-Ion batteries surpassed 1TWh for the first time in 2021, a production rate that is set to increase with a CAGR of 23% to hit to 3.6TWh by 2026. As a result of increased investment in Europe and America, the global Lithium-Ion battery equipment market exceeded \$7bn in 2021. It is expected to triple by 2025. The Americas will enjoy the largest CAGR of 37% followed by EMEA and APAC at 53% and 27% respectively.

**Maya Xiao, Senior Analyst at Interact Analysis** says, “On the battery manufacturing side, one key point of interest is that many OEMs are beginning to work with battery manufacturers to determine battery configuration, this is an initiative that is in its infancy, but we are likely to see more of it throughout the forecast period. On the equipment side, the market is being driven by demand for high-end equipment. In particular, this demand comes from Japanese and Korean equipment manufacturers, who have far greater precision, automation and stability requirements, since they began production much earlier than Chinese vendors.”

**Global Li-ion Battery Equipment Market Revenue and Growth Rate (2016 - 2026E)**



According to new research from Interact Analysis the demand for lithium-ion batteries is expected to rise to over 1.6TWh by 2026, up from 476GWh in 2021. Massive growth in both the battery and battery manufacturing equipment markets is driven largely by the electric vehicle boom.

In 2021, the EV market accounted for 354.5GWh of Lithium-Ion battery

shipments, making up 74% of the total shipments that year. By 2026 the EV market will account for 1,237.4GWh, 76% of total battery shipments – a CAGR of 28%. Out to 2026, APAC will continue to dominate the battery market, and will still account for 74% of global shipments by 2026. Despite this, the Americas will see the highest growth rates for batteries, with a CAGR of 30% over the next five years. In

# Tata Sons appoints SIA Veteran Campbell Wilson as CEO & MD of Air India

**T**ata Sons have announced the appointment of Campbell Wilson as CEO & MD of Air India. Wilson was until recently the CEO of Scoot, a low-cost subsidiary of Singapore Airlines. He has 26 years of aviation industry expertise across both full-service and low-cost airlines.

Commenting on the appointment, N Chandrasekaran, Chairman, Air India said, "I am delighted to welcome Campbell to Air India. He is an industry veteran having worked in key global markets cutting across multiple functions. Further, Air India would benefit from his added experience of having built an airline brand in Asia. I look forward to working with him in building a world-class airline."

50-year-old Wilson started as a Management Trainee with SIA in New Zealand in 1996. He then worked for SIA in Canada, Hong Kong and Japan before returning to Singapore in 2011 as the founding CEO of Scoot, which he led until 2016. Wilson then served as the Senior Vice President Sales & Marketing of SIA, where he oversaw Pricing, Distribution, eCommerce,

Merchandising, Brand & Marketing, Global Sales and the airline's overseas offices, before returning for a second stint as the CEO of Scoot in April 2020.

Wilson holds a Master of Commerce



(1st Class Honours) in Business Administration from the University of Canterbury in New Zealand.

Speaking on the occasion, Wilson said, "It is an honour to be selected to lead the iconic Air India and be a part of the highly respected Tata Group. Air India is at the cusp of an exciting journey to become one of the best airlines in the world, offering world-class products and services with a distinct customer experience that reflects Indian warmth and hospitality. I am excited to join Air India and Tata colleagues in the mission of realising that ambition."

Wilson's appointment comes months after former Turkish Airlines chairman Ilker Ayci declined Tata's offer to be the chief executive officer and managing director of Air India as "some sections of the Indian media" have attempted to "colour" his appointment in an undesirable manner.

The group took over Air India from the government on January 27.

After a competitive bidding process, the government had on October 8 last year sold Air India to Talace Private Limited, a subsidiary of the Tata Group's holding company, for Rs 18,000 crore.

# Air Canada Cargo announces key appointments

**A**ir Canada Cargo announced a series of key senior leadership appointments including **Matthieu Casey as Managing Director, Commercial - Cargo**. "I am thrilled to be further strengthening our senior leadership team at Air Canada Cargo," says Jason Berry, Vice President, Cargo, Air Canada. "We showed incredible innovation and resilience during the pandemic, and as we emerge stronger than ever, these key leaders will play an integral role as we ramp up our freighter network and continue to grow our business following a successful 2021."

Casey, in his enhanced role, will oversee global sales, revenue management, and cargo analytics with



responsibility for Air Canada Cargo's digital and direct customer experience.

**Dotane Harel** has been named Director, Regulatory and Operations Process Engineering. "In his expanded role, he will have oversight of Cargo's worldwide airside, warehouse, and freighter operations as it pertains to quality, compliance, and continuous improvement. He will also be responsible for leading and sustaining process re-engineering across the Cargo system, including oversight of lean initiatives for policy, processes,

procedures across all of Cargo's hubs and ensuring alignment with rules and regulations governing the global cargo industry."

Herve Riboulet becomes Director, Cargo Analytics and CRM. "In this role, he will be accountable for establishing a CRM and Analytics Centre of Excellence that will deliver and guide the global Cargo organisation in analytics driven decision-making, and integration of the CRM solution and all relevant processes."

Jeffry Edwards is now Director, Cargo Network Control. "In this expanded role, he will be responsible for leading and managing the global Cargo network control team and will provide leadership oversight and strategic direction for the global Cargo network." Tal Mor has been named Director, Global Partnership Programs, Sebastian Cosgrove becomes Director, Global Customer Service, and Stephen Phillips is now Director, Cargo Sales.

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# Dianna Fioravanti-Ashikwe appointed Managing Director of Kuehne+Nagel Canada

**K**uehne+Nagel, one of the world's leading logistics companies, is delighted to announce the appointment of Dianna Fioravanti-Ashikwe as Managing Director for Canada as of June 1, 2022. In her tenure she will be overseeing the company's operations, leading 1.800 logistics experts.

Dianna brings extensive experience and knowledge to Kuehne+Nagel. She has held several leadership roles at the Swiss-based Group, most recently as Vice President, Sales, and Marketing, Kuehne+Nagel Canada. Before this, she served as the Managing Director

of Nacora and GFH Canada (owned subsidiaries of Kuehne+Nagel). She transitioned to lead the insurance business for the North American region and was an integral part of the North America Leadership Team.

Marcus Bennett, President of Kuehne+Nagel North America, says: "Dianna's proven track record of successful leadership will serve the Kuehne+Nagel Canada organization very well. I am confident, that she will take our Canadian business forward and create incredible value in the years ahead. Her vision for the future and her

ability to draw out the best of those around her will truly be a fantastic addition to the North American team."

Dianna has received awards such as the 2020 Insurance Business Canada Elite Women and more. She holds an Honours Bachelor's degree in Political Science from the University of Waterloo and an Honours Chartered Insurance Professional designation (CIP) from the Insurance Institute of Canada. Dianna currently serves as the Executive Co-Sponsor and Board Member of the Canadian Women in Logistics Leadership (WILL) chapter.



## Chapman Freeborn appoints Vaida Kojaliene as Group Chief Financial Officer

the financial and healthcare sectors, and Chapman Freeborn is her first introduction to the aviation industry.

As Group Chief Financial Officer, Vaida's key focus is on ensuring an efficient finance structure and processes within the business, addressing strategic and day-to-day business needs.

**Vaida said:**

*"The aviation world is complex and full of passionate people, and Chapman Freeborn's excellent service reputation, multicultural environment and ambitious plans drew me to the company and this role. I am happy to be a part of Chapman Freeborn's journey of growth and innovation and look forward to diving into*

*what is a new industry for me."*

Vaida will report into Group Chief Executive Officer, Eric Erbacher.

**Eric comments:**

*"I am very delighted to welcome Vaida Kojaliene to Chapman Freeborn. Her extensive financial experience and international background will add great value to our business. I am sure Vaida will be incredibly successful in her new role of Chief Financial Officer supporting our entire group on our ambitious growth path".*

Outside of work, Vaida's passion lies in spending time with her family, including sharing her sons' love of football. She also enjoys hiking, skiing and reading.

**C**hapman Freeborn, the global air charter specialist and part of Avia Solutions Group, has appointed Vaida Kojaliene as Group Chief Financial Officer.

Vaida joins Chapman Freeborn with a wealth of experience in various financial positions at country, regional and group level. Her previous roles were within

## Chapman Freeborn appoints David McCown as President of the Americas

**C**hapman Freeborn, the global air charter specialist and part of Avia Solutions Group, has appointed David McCown as President of the Americas.

David brings 26 years of experience in the aviation industry to Chapman Freeborn, having started in 1996 when he launched the world's first online reservation system for the private jet industry. He joins Chapman Freeborn following a 17-year career at Air Partner, where he was President of Air Partner Americas.

As President of Americas at Chapman Freeborn, David's role is to create a high performing and engaged region, whilst leading people and commercial growth and supporting



brokers, managers and colleagues across the Americas.

**David said:**

*"Chapman Freeborn has a long*

*history of strength in the global aviation industry driven by a highly experienced and capable team. Now, with the backing of the Avia Solutions Group, Chapman Freeborn is positioned to take its business to the next level. I am very excited and look forward to being part of this effort to drive rapid growth and make Chapman Freeborn the employer of choice in the private aviation industry."*

David will report into Group Chief Executive Officer, Eric Erbacher.

**Eric comments:**

*"I am delighted to welcome David to Chapman Freeborn. With almost three decades' experience in the aviation industry behind him, I know he will be a credit to our company and will undoubtedly take our presence in the Americas region to the next level. I wish David every success in his new role and look forward to working with him."*

In his free time David enjoys spending time with his family and friends, travelling, mountain biking and skiing.

# Etihad Cargo Strengthens US Commercial Team with Appointment of General Manager – Americas



*Etihad Cargo has appointed Caroline Pappas as General Manager – Americas, expanding its US Commercial team.*

**E**tihad Cargo, the cargo and logistics arm of Etihad Aviation Group, has appointed Caroline Pappas as General Manager – Americas. Based in Chicago, Pappas will report directly to Etihad Cargo’s Director – Cargo Commercial West, Mark Faulkner. She will be responsible for establishing new and further developing existing relationships with Etihad Cargo’s customers based in North and South America.

Pappas joins Etihad Cargo with over 30 years of sales and commercial experience within the air cargo sector, reinforcing the carrier’s commitment to the market. In her previous roles,

Pappas has been instrumental in negotiating and securing long-term contracts with global freight forwarding customers and shippers, identifying and implementing marketing and sales strategies, and identifying strategic opportunities to increase market share and revenues.

“Etihad Cargo is delighted to welcome Caroline to the team,” said **Tim Isik, Etihad Cargo’s recently appointed Vice President – Commercial.** “Caroline’s appointment further strengthens Etihad Cargo’s commercial team in the region. I have every confidence Caroline’s experience and knowledge will contribute to

*Etihad Cargo’s long-term plans for US expansion and further cement the carrier’s position as the air cargo partner of choice for Etihad Cargo’s customers in the Americas.”*

“I’m thrilled to be joining Etihad Cargo and working alongside such an accomplished team,” said Pappas of her appointment. “As Etihad Cargo continues its ambitious growth plans in the region, I am looking forward to working closely with Mark and the rest of Etihad Cargo’s commercial team to achieve the carrier’s future objectives.”

Etihad Cargo operates daily cargo-passenger flights in and out of New York, Washington, and Chicago, and six flights per week in and out of Toronto. The carrier also operates two freighter cargo flights per week via Europe to Chicago, supported by an offline network.

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