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Editor's Letter

Natilus Selects Pratt & Whitney Canada as Supplier of Engines for Innovative New Natilus N3.8T Autonomous Cargo Aircraft



#### **Key Points**

- Pratt & Whitney Canada PT6A-67D engine selected for the Natilus N3.8T short-haul feeder
- Natilus is the first to manufacture purposeful innovative cargo aircraft, designed to accommodate 60% more volume to increase efficiency and sustainability
- Natilus pledges a 60% reduction in cost and 50% fewer carbon emissions per flight.

atilus, a U.S. company producing the world's first purposefully designed and manufactured autonomous aircraft for air freight transport, has announced that it has selected Pratt & Whitney Canada to

supply the engines for the first of the Natilus family fleet: the N3.8T. The company is initially producing the N3.8T as a prototype and as a longterm short-haul air cargo feeder. The first N3.8T aircraft is under production

#### Contents

and is scheduled to fly in 2024.

"Pratt & Whitney has a long-standing commitment to supporting innovation for sustainable aviation, and so we are pleased that Natilus has recognized the capabilities of the PT6 engine family to increase efficiencies in the air cargo transport industry while reducing carbon emissions"

"Natilus has designed and developed a blended-wing autonomous aircraft that can offer services at a fraction of the cost of today's transport while reducing negative impacts on our environment. We wanted to select an engine supplier that shares our vision of innovation, safety, and efficiency. Pratt & Whitney Canada is recognized and respected for their worldwide support of customers, while the PT6A engine is the benchmark in reliability and has an unmatched history of performance with low TBO (Time between Overhauls)," said Aleksey Matyushev, Natilus Co-founder and CEO.

"Pratt & Whitney has a long-standing commitment to supporting innovation for sustainable aviation, and so we are pleased that Natilus has recognized the capabilities of the PT6 engine family to increase efficiencies in the air cargo transport industry while reducing carbon emissions," said Nicholas Kanellias, vice president, General Aviation, Pratt & Whitney Canada. "The selection of the PT6A-67D to power Natilus' innovative cargo aircraft further asserts the dependability, versatility, and flexibility of the PT6 turboprop engine family, the world's most popular engine in its class."

Today, there are only two ways to move cargo internationally: by air and by sea. The difference between the cost and time of these two modes of transportation is dramatic, with sea freight currently 13 times less expensive, but 50 times slower in delivery. Natilus intends to revolutionize the air transport industry by providing the timeliness of air freight at an affordable cost reduction of 60% to increase the competitiveness of the air cargo market.

#### A new vision for air freight

Natilus is revolutionizing the 75-year-old status quo of freight transportation through innovation and advanced technologies, to make air freight costs competitive with cargo shipping and dramatically improve delivery times. Natilus has designed and developed a blendedwing, autonomous global air freight system that can offer services at a fraction of the cost of today's transport while reducing negative impacts on our environment.







O6 EVENT: World Cargo Symposium (WCS) to Focus on Building Resilience in Air Cargo: IATA Air cargo proved its resilience during the pandemic, and it is emerging stronger. The challenge now is to retain the momentum achieved in digitalization and other customer-centric efficiency gains.

- 13 ULD: Jettainer wins ULD management contract from Norse Atlantic Airways Norse Atlantic Airways, a brand-new Norwegian airline, has been taking to the skies since June, connecting Oslo with several North American destinations.
- 20 SUPPLY CHAIN: Cool Chain Association (CCA) celebrates 20th anniversary and signs MoU with Perishable Products Export Board Control The CCA and the Perishable Products Export Control Board will collaborate on perishables airfreight research initiatives as part of an ongoing drive to help improve the temperaturecontrolled supply chain

#### **C**ontents



- 26 AIR CARGO: Turkish Cargo rose to 4th place among Global Air Cargo Carriers Turkish Cargo, the rising value of Turkish Airlines ranked 4th among the top 20 air cargo companies in the world.
- 33 AIR CARGO: Trailblazing the Next Generation of Air Cargo Business: Qatar Airways Cargo With the launch of Next Generation, Qatar Airways Cargo is defining the future air cargo industry. Alongside digital enhancements, new products, a new website, and a new business approach in perfect alignment with today's requirements, Next Generation is a complete corporate mindset shift.

 35 AIR CARGO: Lufthansa Cargo continues to grow its intra-European route network with additional A321 freighters
Lufthansa Cargo will add a second Airbus
A321F freighter from October as part of plans to grow its intra-European network and serve the express and e-commerce markets. The carrier launched its short- and mediumhaul European freighter network with an A321F in March.

#### 42 AIR CARGO: Air Canada Cargo to add B777 freighters

Air Canada (AC) is going big in the freight market. The airline said that it would add two factory-built Boeing 777 freighters to its fleet. These planes are in addition to the two converted Boeing 767 freighters currently in service. The two new jets should be in service in 2024.

57 AIR CARGO: American Airlines Cargo now offers expanded Americas and Caribbean origins on WebCargo

> Users on the leading eBooking platform can now take advantage of the major U.S. carrier's network out of 28 new countries

#### EVENT IATA World Cargo Symposium 2022

### **WCS to Focus on Building Resilience** in Air Cargo: IATA



he International Air Transport Association (IATA) announced that the IATA World Cargo Symposium (WCS) will focus on building resilience to further strengthen air cargo's post-pandemic prospects.

COVID-19 tested the resilience of the air cargo business. Despite challenging conditions, air cargo delivered critical medical supplies and vaccines across the globe and kept international supply chains open. For many airlines, as passenger numbers plummeted, air cargo was a crucial source of revenue. In 2021, air cargo revenues reached a record \$204 billion, which was more than double as compared to 2019 and accounted for some 40% of total airline revenues in 2021.

"Air cargo proved its resilience during the pandemic, and it is emerging stronger. The challenge now is to retain the momentum achieved in digitalization and other customer-centric efficiency gains. There is good reason to be optimistic. Air cargo is maintaining its strength even as economic and geo-political uncertainty grows. And this year's WCS will focus on how the industry can capitalize on this resilience to build an even more promising and sustainable future for global air cargo," said Brendan Sullivan, IATA's Global

Head of Cargo. Sullivan, and David Shepherd, Managing Director, IAG Cargo will be speaking at the event, which is taking place in London, UK, from 27 to 29 September. Other speakers include:

• Marie Owens Thomsen, IATA Chief Economist

• Dorothea Von Boxberg CEO of Lufthansa Cargo

• Turhan Ozen, Chief Cargo Officer at Turkish Cargo

Session tracks will cover several key aspects of resilience:

Digitalization

- Sustainability
- Air cargo safety

• Attracting and retaining talent

• E-commerce

Air cargo market

dvnamics

• Digital distribution and booking

• Digital Cargo and ONE Record

The WCS program will be complemented by a series of workshops, including:

 A first-time workshop focused on improving the efficiency of billing settlements between airlines and freight forwarders (using the new CASSLINK (the Cargo Accounts Settlement System).

 A workshop focused on improving performance on key market segments using IATA CEIV programs (CEIV Pharma, CEIV Live Animals, CEIV Lithium Batteries and CEIV Fresh).

 The Future Air Cargo Executives Summit (FACES) a forum for future air cargo executives to network and share insights on career development.

#### IATA Cargo Claims and Loss Prevention Conference

Immediately following WCS, at the same venue from 29 September to 1 October, IATA will be hosting the Cargo Claims and Loss Prevention Conference. This event brings together experienced professionals to provide insights on claims and loss prevention practices around the world.

### WFS to Focus on Reshaping Airline Resilience Post-COVID: IATA



he International Air Transport Association (IATA) announced that the 2022 World Financial Symposium (WFS) will focus on reshaping airline resilience. The event will take place from 19-22 September in Doha, Qatar, with Qatar Airways as the host airline.

Following the greatest shock to aviation in history, the industry is emerging rapidly from the pandemic and government-mandated travel restrictions of the past two years. Industry losses are expected to reduce to \$9.7 billion this year from nearly \$180 billion in red ink in 2020-21. As travel barriers fall in most regions, very strong demand is supporting expectations for a recovery to pre-COVID-19 traffic levels by 2024, with profitability a possibility in 2023.

At the same time airline debt levels have soared as carriers borrowed to stay aloft during the crisis. And finance departments across the industry will face challenges as the industry achieves its 2050 fly net zero commitment.

"Airlines are resilient. Now is the time to build on the hard work and difficult restructurings of the past two years to seize opportunities coming out of the crisis. Finance will play a vital role in supporting the ongoing recovery while creating a sustainable capital structure to support our ambitious environment agenda," said Willie Walsh, IATA's Director General.

Qatar Airways Group

Chief Executive, His Excellency Mr. Akbar Al Baker said: "We are honored to be hosting the first in-person WFS since 2019 during our milestone 25th year of operations. This vital symposium will bring together financial leaders from airlines and our many supply chain partners to discuss and debate the path forward and the challenges to be overcome."

World Financial Symposium 2022

**EVENT** 

A highlight of the WFS Opening Plenary will be an onstage discussion with Akbar Al Baker and Willie Walsh on the theme of the industry's future.

Sessions will address:

• Environmental, Social and Governance (ESG) reporting & sustainable finance trends

• Achieving net zero CO2 by 2050

Financial risk

management

• The road to airline retailing and customer centricity

• Fulfillment and settlement in a world of airline offers and orders

• The future of airline payments and payments as a value creator

• Understanding and preparing for OECD Base Erosion and Profit Shifting (BEPS) 2.0

WFS will also feature a review of the industry economic outlook and resilience from IATA's Chief Economist, Marie Owens Thomsen.

### Air Cargo Tracks Near Pre-COVID Levels



bobal demand, measured in cargo tonne-kilometers (CTKs\*), fell 9.7% compared to July 2021 (-10.2% for international operations). Demand stood at -3.5% compared to July 2019. Capacity was 3.6% above July 2021 (+6.8% for international operations) but still 7.8% below July 2019 levels. Several factors in the operating

environment should be noted:

• New export orders, a leading

indicator of cargo demand, decreased in all markets, except China which began a sharp upward trend in June.

• The war in Ukraine continues to impair cargo capacity used to serve Europe as several airlines based in Russia and Ukraine were key cargo players.

• Global goods trade continued to recover in Q2 and the additional easing of COVID-19 restrictions in China will further boost recovery in coming months. While maritime will be the main beneficiary, air cargo is set to receive a boost.

"Air cargo is tracking at near 2019 levels although it has taken a step back compared to the extra-ordinary performance of 2020-2021. Volatility resulting from supply chain constraints and evolving economic conditions has seen cargo markets essentially move sideways since April. July data shows us that air cargo continues to hold its own, but as is the case for almost all industries, we'll need to carefully watch both economic and political developments over the coming months," said Willie Walsh, IATA's Director General.

Asia-Pacific airlines saw their air cargo volumes decrease by 9.0% in July 2022 compared to the same month in 2021. This was a significant decrease over the 2.1% decline in June. Airlines in the region continue to be impacted by the conflict in Ukraine, labor shortages, and lower levels of trade and manufacturing activity due to Omicron-related restrictions. The scale of the decrease indicates volatility in volumes, as pent-up demand from the last Omicron-related lockdowns in China should prevent such notable declines in volumes. Available capacity in the region increased by 2.7% compared to July 2021.

**North American carriers** posted a 5.7% decrease in cargo volumes in July 2022 compared to the same month in 2021. This was an improvement over the 13.5% decline in June. The lifting of restrictions in China is expected to boost demand in the coming months. Capacity was up 4.2% compared to July 2021

**European carriers** saw a 17% decrease in cargo volumes in July 2022 compared to the same month in 2021. This was the worst performance of all regions for the third month in a row. This is attributable to the war in Ukraine. Labor shortages and lower manufacturing activity in Asia due to Omicron also affected volumes. Capacity increased 0.9% in July 2022 compared to July 2021.

Middle Eastern carriers experienced a 10.9% year-on-year decrease in cargo volumes in July 2022. Significant benefits from traffic being redirected to avoid flying over Russia failed to materialize and stagnant cargo volumes to/ from Europe impacted the region's performance. Capacity was up 4.9% compared to July 2021.

Latin American carriers reported an increase of 9.2% in cargo volumes in July 2022 compared to July 2021. This was the strongest performance of all regions. Airlines in this region have shown optimism by introducing new services and capacity, and in some cases investing in additional aircraft for air cargo in the coming months. Capacity in July was up 21.4% compared to the same month in 2021.

African airlines saw cargo volumes decrease by 3.5% in July 2022 compared to July 2021. This was significantly slower than the growth recorded the previous month (5.7%). Capacity was 2.2% below July 2021 levels.

#### World Cargo Symposium

The challenges and opportunities facing the air cargo industry will be discussed at the World Cargo Symposium which will gather the air cargo industry in London, 27 - 29 September.

Note: IATA has returned to year-on-year traffic comparisons, instead of comparisons with the 2019 period, unless otherwise noted.

| AIR CARGO MARKET<br>DETAIL-JULY 2022 | WORLD SHARE1 | стк    | АСТК  | CLF(%-PT)2 | CLF(LEVEL)3 |
|--------------------------------------|--------------|--------|-------|------------|-------------|
| Total Market                         | 100%         | -9.7%  | 3.6%  | -6.9%      | 47.2%       |
| Africa                               | 1.9%         | -3.5%  | -2.2% | -0.6%      | 45.2%       |
| Asia Pacific                         | 32.6%        | -9.0%  | 2.7%  | -7.3%      | 56.3%       |
| Europe                               | 22.8%        | -17.0% | 0.9%  | -10.6%     | 49.3%       |
| Latin America                        | 2.2%         | 9.2%   | 21.4% | -4.2%      | 37.4%       |
| Middle East                          | 13.4%        | -10.9% | 4.9%  | -8.3%      | 46.9%       |
| North America                        | 27.2%        | -5.7%  | 4.2%  | 4.2%       | 39.8%       |

(1) % of industry CTKs in 2021 (2) Year-on-year change in load factor (3) Load factor level July Regional Performance



#### TIACA Announces the 4th Air Cargo Sustainability Awards Application Period has Been Extended

IACA is calling for applications from Start-ups, Small Businesses, and Corporations that demonstrate solutions and practices that make a positive change in any of the areas that align with the eight key objectives for sustainable air cargo found in TIACA's The International Air Cargo Association (TIACA) announced that the deadline to submit applications for the fourth edition of the Air Cargo Sustainability Awards has been extended to September 12th. The competition aims to recognize outstanding businesses and industry initiatives leading the way to a more sustainable air cargo industry. CHAMP Cargosystems, a leading industry IT solution provider, has generously committed to continue sponsoring these awards.

Sustainability Roadmap.

This year, we will once again award two categories of leadership in sustainability:

The Start-Up and Small Business Prize will recognize and encourage young growing as well as small businesses to build their presence in the air cargo industry.

• Winner: USD 10,000

• Two runners-up: USD 2,500 each

**Corporate Prize** will recognize an established corporation, an international organization, or a scholar with a long-standing presence in the cargo community.

All shortlisted candidates will also be recognized with access to exclusive TIACA events and speaking opportunities, publicity in TIACA's communication, and networking opportunities. "To date, we have received many quality applications for this year's awards and we look forward to receiving additional applications during this extended period, in particular, I urge start-up enterprises to submit and to use the awards programs as a springboard to promote their creative innovations and solutions. **Glyn Hughes, Director General** 

#### Glyn Hughes, Director Genera Chairman, TIACA

A panel of independent industry and sustainability experts will select the winner of the Corporate Category and 3 finalists in the Start-Up/Small Business Category. The award finalists will be invited to present their solutions at the Air Cargo Forum, November 8-10, 2022.

Applications will be accepted now through September 12, 2022.

# Jettainer and B2L breathing new life into old ULDs

Upcycling to create a more sustainable world



Jettainer is giving a second life to retired air cargo containers. The robust materials used in unit load devices (ULDs) are being turned into fashionable shoulder bags and keychains that are now available for purchase. The international leader in ULD management has forged a partnership with the upcycling specialist B2L and will enhance the product variety in the future.



he bags and keychains are made out of old ULDs that are no longer suitable for aviation, so they have to be taken out of service. These items are manufactured, for instance, from original air cargo container tarpaulins and belts, making them incredibly robust and easy to wash.

B2L and Jettainer have previously worked as project partners and are ramping up their cooperation with this new three-year contract. **Kerstin Rank, B2L's Managing Director,** noted, *"We have already upcycled more than 145 tons of material from aviation since our company was founded 11 years ago. We look forward to expanding our portfolio and giving a second life to Jettainer's retired ULDs. Along with the bags, we have already come up with lots of other ideas for creative and sustainable items."* 

Jettainer is helping to make aviation more resourcefriendly and environmentally sound with its global management services for innovative, lightweight ULDs. "The conscientious and careful use of resources is an integral element of our corporate philosophy. So we are really excited that our containers can keep travelling around the globe, even once they are retired, thanks to upcycling," added Thorsten Riekert, Chief Sales Officer at Jettainer.

### Azul awards ULD management agreement to Unilode



zul Linhas Aéreas Brasileiras has awarded a fullservice ULD (unit load device) management agreement to Unilode Aviation Solutions, the market leader in outsourced ULD management, repair and digital services.

Azul serves over 150 destinations worldwide and operates a fleet of more than 160 aircraft. Under the terms of the four-year agreement Unilode will supply digital containers and pallets in a hybrid ULD management model, where the containers are dedicated to the airline's use and the pallets are provided from Unilode's shared asset pool for highest efficiency and sustainability benefits.

**Izabel Reis, Managing Director of Azul Cargo,** said: "We are pleased to partner with Unilode for the full-service management and repair of our ULD fleet with significant digitalisation, sustainability and operational benefits. Unilode's customer success-oriented approach gives us confidence that we will be able to focus on our core business of flying passengers and cargo whilst having peace of mind that we will have the right containers and pallets at the right time and in the right place. We have an ambitious growth plan for the next few years with over 90 aircraft on order and look forward to growing our operations with Unilode as our strategic partner for digital ULD management."

**Ross Marino, Chief Executive Officer Unilode**, said: "We are delighted to enter into a full-service ULD management agreement with Azul, that builds upon our ULD repair and short-term leasing solutions, which we have provided to Azul over the past few years. Azul's network provides a great overlap with a number of our other valued customers' locations, especially in the Latin American market, which benefits all the participants of our shared asset pool. We look forward to building a successful partnership for many years to come with one of the most important airlines in the Americas market, and supporting its fleet expansion plans with ULD solutions that can flexibly be adapted to suit Azul's requirements."

### Virgin Atlantic Cargo appoints Leisure Kargo GSA in Republic of Turkey

V irgin Atlantic Cargo has appointed Leisure Kargo as its new general sales agent (GSA) in the Republic of Türkiye, effective 1 September. Although Leisure Kargo's main office is in Antalya, the business will soon create a second office there. The initial representation will include exports from Istanbul Sabiha Gökçen, Ankara, Izmir, and Antalya in Turkey.

Leisure Kargo's managing director Zeki Güler commented: "This cooperation will open essential export opportunities for our valued customers to explore the brilliant network capabilities of Virgin Atlantic Cargo and our ambitious team look forward to using our local expertise to deliver an exceptional customer experience."

"We are excited to start this new relationship with Leisure Kargo and to re-establish Virgin Atlantic Cargo representation in the Republic of Türkiye," said Virgin Atlantic Cargo's head of sales Steve Buckerfield. "This is a very important cargo export market, and we look forward to building new customer relationships and opening up our network to Turkish exporters who I am sure will love the Virgin service."



### Jettainer wins ULD management contract from Norse Atlantic Airways

Non-stop from Europe to North America



provides a fleet of more than 1,000 containers and pallets for flight operations, which will be available no matter where and when the airline needs them.

"Norse Atlantic is offering affordable direct transatlantic flights, allowing everyone to explore new destinations. As we are committed to a modern and environmentallv friendly fleet, we have also chosen the most cost-efficient and sustainable

orse Atlantic Airways, a brand-new Norwegian airline, has been taking to the skies since June. connecting **Oslo with several North American** destinations. Now the network is being ramped up with regular connections from Berlin to New York and Los Angeles. From the very first flight, Jettainer, the global leader in unit load device (ULD) management, has provided the airline with a customized and dedicated fleet of containers and pallets. In addition to providing highly efficient ULD management services, Jettainer will also take care of the repair and maintenance of all units. This full-service support has enabled the airline to start and now to expand operations on schedule despite the current shortage of ULDs. The long-term partnership will run for five years to safeguard the ULD needs of this growing airline.

The launch of Norse Atlantic Airways' new routes from Berlin complements connections from Oslo to New York (JFK), Fort Lauderdale, Orlando and Los Angeles, all operated by a modern fleet of 15 Boeing 787 Dreamliners. Paris (CDG) and London (LGW) will also serve as hubs in the future and further destinations are already in the pipeline. Jettainer solution for our ULDs. As the market leader, Jettainer offers us the highest level of reliability, transparency and flexibility for our operations," said **Bjørn Tore Larsen, Chief Executive Officer at Norse Atlantic Airways.** 

"Jettainer operates the world's most efficient fleet of ULDs. With our expertise, advanced management technology and global network we support established airlines in outsourcing ULD management services and new emerging carriers like Norse Atlantic in ramping up their operations. We are looking forward to long-term success and mutual growth," added **Thomas Sonntag, Managing Director at Jettainer.** 

#### Unilode and OnAsset announce deployment of the world's first airborne IoT network

nilode Aviation Solutions and OnAsset Intelligence announce a massive network upgrade that now includes in-flight tracking capabilities. Unilode owns and operates the world's largest digitally enabled unit load device (ULD) fleet, over 120,000 digital ULDs strong and growing, built upon a global network of OnAsset's SENTRY IoT gateways installed at airports, repair stations, freight forwarder warehouses and trucks, and now as a world's first this IoT network extends to the aircraft itself.

"Everything in the supply chain is becoming connected, and Unilode is leading the charge" said Adam Crossno. OnAsset Intelligence **CEO**. "Extending real-time visibility to the aircraft itself, during flight and ground operations, is a real game changer because we can provide critical operational visibility at the very edge where it counts most. We can now deliver seamless location, status and chain-of-custody visibility across all aspects of the aviation supply chain, and that's never been possible before. This is an evolution two decades in the makina. The key to diaital enablement is a great network, and that is what we've built in partnership with Unilode. This network supports digitised ULDs, intelligent warehouses, piece-level cargo tracking, ground support equipment tracking and 3rd party devices via our Managed Interoperability<sup>™</sup> offering. We are able to support the industry at large, with visibility in all phases of the process, and we are eager to continue our long legacy of innovation together."

Continuing the successful multiyear project to digitally enable Unilode's entire ULD fleet, the rollout of OnAsset's patented SENTRY 600 FlightSafe<sup>®</sup> gateway is already underway. The SENTRY 600 is the world's most powerful IoT gateway. including Bluetooth, cellular, Wi-Fi and LoRa connectivity, combined with GPS, a full sensor suite and an e-paper screen and keypad. The device has been designed to capture tens of thousands of sensor tags in a single scan cycle, plowing the road for a future where all assets and shipments in the aviation supply chain are digitally connected. Including a rechargeable battery and OnAsset patented FlightSafe<sup>®</sup> technology, the SENTRY 600 is the only such device that is fully compliant with aviation regulations for installation on aircraft.

Ross Marino, Unilode Aviation Solutions CEO said: "We are excited to upgrade Unilode's ULD reader network to the new SENTRY 600 gateway which will allow us to enhance our global network reach and reliability and enable us and our customers to reap all benefits of our digital solutions in the years to come. Unilode is committed to improving the data capture to promote more efficient operations and increase asset



availability by reducing missing, lost, and idle ULDs which drive up inefficiencies and costs, and to enable airlines to realise additional revenue stream opportunities. All of Unilode's ULD management customers receive these upgrades free of charge as part of our continued focus on improving our ULD service levels and delivering on our digital promises."

### August air cargo data could signal a better-than-expected peak season



Good and a cargo market performance data for August offered a glimmer of hope for volumes in the upcoming peak season as the decline in demand seen over the previous four months slowed and general air cargo rates between Europe and North America stabilized, according to the latest weekly analysis from CLIVE Data Services, part of Xeneta.

After -8% and -9% year-on-year falls in demand in June and July 2022, August volumes were a more modest -5% adrift of the August 2021 level, and -4% compared to the prepandemic 2019.

Despite continuing transportation and supply chain chaos resulting from staff shortages in airports and airlines, global air cargo capacity in August recovered 7% from the same period last year, thanks to the surge of international summer travels in the northern hemisphere. It also continued to narrow its recovery back to the market capacity level seen in 2019, now just 9% away. CLIVE's 'dynamic loadfactor' industry benchmark – which measures both the volume and weight perspectives of cargo flown and available capacity to produce the best indicator of airline performance – dropped 7% points and 2% pts, compared to 2021 and 2019 respectively, to 58%, which is at a similar level as for the past three months.

In part benefitting from the cut in jet fuel prices from the historical peak in June, general air freight spot rates averaged USD3.61 per kg in August, the lowest since September last year. This was still +4% versus August 2021 and +113% above the 2019 level, although this latter percentage compared to +156% at the start of 2022, reconfirming the continuing, gradual transition of air freight rates back to the level of three years ago.

August 2022 market data, however, could be an early signal of volumes and rates starting to pick up again, said Niall van de Wouw, Chief Airfreight Officer at Xeneta. "In many respects, this latest data is quite remarkable relative to the two previous months because volumes in August – traditionally the quietest summer month due to the holiday season – levelled out and out-performed June and July when compared to last year's volumes. The strong dollar and its parity with the euro clearly boosted demand from Europe to North America, with the westbound load factor remaining above average for the month at 61% and rates stabilizing on these lanes," he said.

Expectations of a muted Q4 peak season remain due to continued supply chain disruptions but Van de Wouw says the unexpected deviation from previous months seen in August could signal a better-than-expected end to the year for the air cargo market.

"Heading into summer, we saw a 15% increase in transatlantic capacity. Now, with a slowdown in global economies expected in the near term, airlines are reporting reductions in their winter schedules, and we are likely to see continued capacity constraints on popular air cargo trade lanes, such as outbound Asia to Europe and North America, and Europe to North America. If the fall in demand is easing, however, as August indicates, that capacity shift could see us return to a seller's market again and load factors return to the mid 70% to 80% range. It is fair to assume volumes will be higher in November than in August."

The air cargo market, however, remains chaotic and difficult to predict. Ongoing disruptions due to a lack of people resources, the war in Ukraine, industrial action, natural disasters, reports of record inventory levels in the US, high inflation, and more Covidrelated lockdowns in cities in China – the 'factory of the world' for so many products – promise more air cargo market volatility over the rest of the year, he said.

### **UPS is Most Valuable Logistics Brand** in the World

- UPS retains position as most valuable logistics brand; brand value up by 28% to US\$38.5 billion
- Delivery Hero and Just Eat Takeaway are the fastest growing brands since the beginning of the pandemic
- Railway companies BSNF and Canadian National lose brand value
- New entrant JD Logistics innovates in supply chain sector with ESG focus

#### UPS retains position as most valuable logistics brand; brand value up by 28% to US\$38.5 billion

**UPS** has held on to the top spot as the most valuable logistics brand in the world with a brand value of US\$38.5 billion, according to a new report from the leading brand valuation consultancy, Brand Finance. Despite disruptions to the global supply chain, the brand value of UPS jumped by a quarter over the year as demand for its services increased. Further, UPS has benefited from improved goodwill in many nations as it actively contributed to improving access to COVID-19 vaccination supplies

#### Uber FedEx \$22.8bn \$11.1bn \$38.5br \$26.0bn \$12.3bn 10 NEW 6 (SF) EXPRESS 中国邮政 \$8.2br \$8.0bn \$7.5bn \$6.9bn \$5.8bn Brand Finance Æ Brand Finance 1+1 6 17 ups \$30,056m \$7,635m +2.0% **TOP 10** Æ Æ 2+2 746 FedEx. \$23,539m \$7,536m -13.7% MOST +2.41 Æ 3+3 8 1 12 VALUABLE Uber (SF) EXPRESS +54.4% \$20,478m \$7,035m +33.9 LOGISTICS 6 4+4 . 9+8 ЧŞ 中国制造 BRANDS \$11,697m -3.2% \$5,454m -24.5% Æ 10+9 5 \* 5 241 ALANE \$9,513m 5.7% \$4,441m -24.6%

#### TOP 10 MOST VALUABLE LOGISTICS BRANDS 2022

for 110 countries. The brand used their logistics supply chain network to deliver shipments and medical equipment as needed throughout the world.

Every year, leading brand valuation consultancy *Brand Finance* puts 5,000 of the world's biggest brands to the test, and publishes around 100 reports, ranking brands across all sectors and countries. The world's top 25 most valuable and strongest spirits brands are included in the annual *Brand Finance Logistics 25 ranking.* 

The brand value of UPS has grown by 28% in part due to acquisitions. In 2021, UPS acquired Roadie, a new delivery platform that provides same day delivery in the United States. UPS also forays into digital transformation with an innovation centre in Singapore to serve as a research and development hub in the APAC region.

More broadly, the logistics sector is seeing a revival after pandemic induced restrictions with new technological innovations. Correlated with lockdown restrictions, many consumers shifted spending from services to goods – causing a surge in demand for various goods just as the ability to move products was restricted. With the world now looking towards a post-COVID future, online shopping has increased significantly, creating growth in the consumer-facing parcel delivery sector.

David Haigh, Chairman and CEO, Brand Finance commented:

"The logistics industry has transformed during the pandemic to keep up with changing customer demands adeptly. With new partnerships and acquisitions across the board, the sector has achieved great performance and brand value growth."

#### Delivery Hero and Just Eat Takeaway are the fastest growing brands since the beginning of the pandemic

**Delivery Hero** (brand value up 53% to US\$5.8 billion) is making its mark around the globe with acquisitions and owning major stake in various promising businesses: Hugo (a Salvadorean fintech and delivery app), Hungry (a Danish food delivery app) and Glovo (a Spanish food delivery app). The integration of each of these services has played a key role in global brand value, as the global brand is benefiting from local integration in diverse markets.

Similarly, Just Eat Takeaway.com (brand value up 53% to US\$4.5 billion) signed various international strategic partnerships to increase the scale of the brand. Following the merger of Just Eat and Takeaway.com, the brand has made significant investments to increase their position and has been able to increase their orders by 6 times. The brand also expects to further strengthen their position through their wider network post the merger.

#### Railway companies BSNF and Canadian National lose brand value

BNSF (brand value down 9% to US\$6.9 billion) and Canadian National Railway (brand value down 5% to US\$3.9 billion) dropped in brand value this year. Due to travel restrictions across the globe, railway companies lost significant revenue on tickets. As restrictions ease, passengers are demonstrating a preference for private travel, reducing future brand value expectations.

#### New entrant JD Logistics innovates in supply chain sector with ESG focus

Chinese supply chain and logistics provider **JD Logistics** is a new entrant into the Brand Finance Logistics 25 ranking, valued at US\$4.1 billion, making it the 18<sup>th</sup> most valuable logistics brand. The brand recently acquired Deppon Express, a trucking and warehouse management service provider in the Chinese market to increase its logistical network and infrastructure.

Despite severe supply chain disruptions over the pandemic, JD Logistics announced its IPO in 2021. The brand invested in cutting-edge technology and research to roll out an automated delivery service offering in selected cities in China. JD Logistics carry out deliveries in rural areas using new technology such as self-driving trucks and aerial drones.

Additionally, the brand is also focussing on ESG projects such as establishing China's first carbon-neutral logistics industrial park which aims to provide carbon-neutral operations by lowering energy consumption. JD Logistics is also making the supply chain more sustainable by employing green warehousing, reusable packaging and the usage of renewable energy. These factors are increasingly important as business customers demand greater control and management of carbon emissions across their entire supply chains.

### Unilode expands ULD leasing network in Europe and Asia

nilode Aviation Solutions, the market leader in outsourced unit load device (ULD) management, repair and digital services, announces the expansion of its ULD short-term leasing network in Europe and Asia to cater to the growing worldwide demand for pallets and containers.

Unilode has added Paris Charles de Gaulle (CDG), Bangkok (BKK) and Beijing (PEK) to its global ULD short-term leasing network now consisting of more than 15 strategic locations globally. The quantity and types of ULDs offered have also been significantly increased.

"Over the past two years we have doubled our container and pallet inventory for our short-term leasing business, establishing Unilode as a leading player in this market" says **Ross Marino, Chief Executive Officer at Unilode.** "Our



customer base has grown, and we are proud to support more than 100 airlines, cargo charter operators, cargo agents and freight forwarders globally with our short-term leasing product and service offering. In light of the continuous demand and the strong feedback we receive from the market, we plan to further expand our footprint over the coming 12 months."

# Kuehne+Nagel expands US healthcare logistics network



Lehne+Nagel has expanded its healthcare contract logistics network in the US with a new facility adjacent to Indianapolis International Airport.

The investment into the 166,000 sq ft multi-client and GDP compliant healthcare site aims to support the growing need for distribution facilities that are able to meet strict quality, regulatory and temperature requirements.

The site is part of a healthcare logistics campus designed to maximise the scalability, flexibility and reach of Kuehne+Nagel customers by integrating transportation and distribution management activities in the same facility.

This new site will be managed by tier 1 warehouse management systems, automation, and experienced personnel who understand specialised healthcare product requirements within a highly regulated environment, said the company.

Kuehne+Nagel said it is positioning the necessary infrastructure within key locations, such as Indianapolis, to better enable nationwide distribution and ensure patient access to vital healthcare products such as diabetes products.

The logistics company's expansion

in Indianapolis comes on the heels of similar expansions in Memphis, Tennessee, where Kuehne+Nagel manages vaccines, and Southaven, Mississippi, where it manages medical devices.

Eduardo Razuck, senior vice president contract logistics Americas at Kuehne+Nagel, says: "This latest investment underpins our commitment to healthcare logistics, which we recognise as a significant factor to our and our customer's future success. We are excited to invest intensely in infrastructure, resources and capabilities in Indianapolis and other key markets."



### Kuehne+Nagel debuts on Fortune's Global 500 list

- Regarded as the most authoritative listing for the world's largest stock-listed companies
- Kuehne+Nagel ranks 396th on the list globally and 9th for Switzerland

or the first time, the Kuehne+Nagel Group has been included in the Fortune Global 500 list, which is compiled annually by Fortune magazine. With turnover of CHF 36.699 billion in fiscal 2021, Kuehne+Nagel ranks 396th on the list globally and 9th for Switzerland.

The Fortune Global 500 list is the most recognised ranking for the world's largest stock-listed companies, measured primarily by annual turnover and profits. Fortune Global 500 companies generated turnover totaling USD 37.8 trillion in 2021, more than one-third of the world's GDP.

Kuehne+Nagel is the world's largest sea and air freight forwarder and holds significant positions in road and contract logistics. The Group has built its success on implementing its strategic focus on customers, technology and people, and by surpassing its ambitious financial targets. As a result, Kuehne+Nagel recorded a remarkably strong performance in the 2021 financial year and continued its successful course in the first half-year of 2022.

Dr. Joerg Wolle, Chairman of Kuehne+Nagel International AG, says: "Kuehne+Nagel has demonstrated an impressive strategic ability to adapt and proactively respond to the frequent changes around us. The Group has proven its worth under these particular circumstances and also demonstrated the essential role logistics plays for the society at large. The debut on the Fortune Global 500 list reflects the successful development of Kuehne+Nagel as a world-leading logistics Group."

Kuehne+Nagel was also recently recognized by the advisory firm Gartner for its customer centricity, pioneering sustainability solutions and being the most visionary market leader for thirdparty logistics.

#### Cool Chain Association celebrates 20th 20th anniversary and signs MOU with perishable products export control board



The CCA and the Perishable Products Export Control Board will collaborate on perishables airfreight research initiatives as part of an ongoing drive to help improve the temperaturecontrolled supply chain



he Cool Chain Association (CCA) is celebrating its 20th anniversary and entering into a Memorandum of Understanding (MoU) with the Perishable Products Export Control Board (PPECB), which will see collaboration into research initiatives about airfreight of perishables.

CCA was established in 2002 to encourage collaboration in the temperature-controlled supply chain industry in order to reduce food loss and waste in the perishables sector as well as benefiting the pharma community.

The MoU, signed at the CCA's Airfreight Pharma Event, means that CCA and the PPECB will collaborate on analysing research initiatives into perishable exports by air from South Africa.

"CCA is in a unique position to act as a neutral platform for all sectors in the temperature-controlled supply chain to collaborate on tangible initiatives," said **Stavros Evangelakakis, Chairman, CCA, and Head of Global Healthcare, Cargolux Airlines.** "Our community is celebrating its 20th anniversary at a time when it is more vital than ever to come together to make a difference. "We are proud that our members continue to do just that and are driving new ideas that will have a lasting legacy."

CCA's recent initiatives include

the establishment of a Technical Committee to drive projects, which will benefit the cool supply chain, including a Risk Management project and a trial of a new perishables label.

The PPECB provides for the control of perishable products intended for export from the Republic of South Africa and has its own in-house research department, analysing quality and food safety standards.

"The primary aim of the research is to identify gaps in the airfreight value chain and discuss possible mitigation measures with CCA and the airfreight industry at large," said Vijan Chetty, Board Member, CCA, and General Manager, PPECB. "The aim is to strengthen standards and educate the role players in the airfreight industry." CCA has been steadily growing its membership over the last few months and is planning a new perishables conference for next year.

"Having had the honour of kicking off the creation of the association at TIACA's Bilbao Air Cargo Forum, I am delighted to wish the Cool Chain Association a very Happy 20th Anniversary," said **Ram Menen, one of the founders of the CCA.** "It has been a real pleasure to watch this association bloom and go from strength to strength and I wish them continued success in the years to come."



### Agility completes £763 Million acquisition of Menzies Aviation

gility, a supply chain services, infrastructure and innovation company, announced that it has finalized its acquisition of UK-based John Menzies PLC and will combine the business with its National Aviation Services (NAS) business to create a world leader in aviation services in 58 countries.

Once integrated, the combined company will operate as Menzies Aviation and will be the world's largest aviation services company by number of countries and second largest by number of airports served.

Operating as Menzies Aviation, the combined company will provide air cargo services, fuel services and ground services at airports on six continents. Combined revenues of Menzies and NAS exceeded \$1.5 billion in 2021. The new company will have approximately 35,000 employees and operations at 254 airports in 58 countries, handling 600k aircraft turns, 2 million tonnes of air cargo and 2.5 million fuelling turns per year.

"Menzies and NAS will create the world leader in aviation services," said Hassan El-Houry, who becomes Chairman of the combined **company**, having previously held the role of NAS CEO.

"We will have the scale and resources to expand and grow as the industry recovers from the COVID-19 pandemic. Commercial aviation is a key engine of global economic growth, and our customers need partners they can count on as flight volumes return."

The company's customers will include Air Canada, Air China, Air France-KLM, American Airlines, British Airways, Cathay Pacific, EasyJet, Emirates, Ethiopian, FlyDubai, Frontier Airlines, IAG, Jazeera, Qantas Group, Qatar Airways, Southwest, Turkish, United Airlines, WestJet and Wizz Air.

"With the combination of Menzies and NAS, our customers will receive world-class service, expanded product offerings, and the industry's best safety practices at airports on six continents," said **Menzies Aviation CEO Philipp Joeinig**, who will be CEO of the combined company. "Agility's backing gives us the resources to provide innovative solutions for growing and forward-thinking customers, and to develop our talent, technology, and sustainability; critical factors for our future success. It also means we are well-positioned to support our customers in tackling supply chain challenges and labor shortages."

**Agility Vice Chairman Tarek** Sultan said, "This is a new chapter for Agility, Menzies, and NAS. By acquiring Menzies and combining it with NAS. Agility has the opportunity to unlock greater value in both. Agility has a strong track record of sustainable and responsible growth over the last two decades, driven both organically and through mergers and acquisitions, and this latest deal is part of our strategy to further accelerate that growth. For Agility, this deal creates the largest owned and operated -"controlled" - business in Agility's portfolio by revenue, headcount, and global presence. We're looking forward to seeing the new Menzies soar with Agility's backing."

The boards of Agility and Menzies reached agreement March 30 on Agility's cash offer to acquire 100% of Menzies ordinary shares, which traded on the London Stock Exchange, for 608 pence a share. The deal values Menzies at approximately £571 million on a fully diluted basis and approximately £763 million on an enterprise value basis.

# Etihad Airways soars to record-breaking first half profit as transformation pays off

tihad Airways announced its financial and operating results for the first half of 2022, posting a record-breaking core operating profit of US\$ 296 million (H1 2021: US\$ 392 million loss). This result was achieved despite fuel costs increasing by almost 60% in comparison to the same period last year.

Cargo operations continued to deliver exceptional results with revenues of US\$ 802 million in the first half of 2022, representing an increase of 6% on the same period last year. Revenues remained strong despite the increase in passenger volumes limiting belly-hold capacity, leading to a 19% reduction in freight carried (295,020 tonnes).

As a result of a constant focus on cost containment, fixed overhead and finance costs decreased in H1 2022, falling by 9% (or US\$ 29 million) and 13% (or US\$ 22 million) respectively. The Abu Dhabi-headquartered airline reported cargo revenues of \$802m in the first half of 2022, representing an increase of 6% on the same period last year, despite a 19% drop in freight carried to 295,020 tonnes as an increase in passenger volumes limited bellyhold capacity. The cargo arm contributed 35% of the Etihad group's overall operating revenues.

Etihad Cargo also noted increased demand for its premium product services during the period. Its PharmaLife product registered a 46% year-on-year increase in performance in the first half, while its LiveAnimals service was up 52%.

Martin Drew, senior vice president global sales & cargo of Etihad Aviation Group, said: "The growth Etihad Cargo has achieved across its PharmaLife and LiveAnimals products has been made possible by the hard work and commitment of dedicated teams that have thrived on the challenge of providing world-class cargo solutions to customers. "Etihad Cargo's commitment to expanding capabilities has been demonstrated through the carrier's ongoing investment in infrastructure and solutions that ensure cargo is transported safely and in compliance with international standards."

The carrier also highlighted its 81% electronic airway bill penetration rate and a 57% increase in bookings made via its online portal.

Etihad is not the only airline to see its cargo business be affected by the ramp up of its passenger services. **Air France KLM** and **IAG Cargo** both reported softer volumes in the second half.

The overall airline was back in the black during the first half, with operating profits reaching \$296m against a loss of \$392m last year.



### Air France KLM Q2 2022 post Strong results driven by a spike in demand



ir France KLM (AF KLM) saw cargo revenue growth flatten and volumes decline in the second quarter as the group switched aircraft away from Asia. The airline group said that second-quarter revenues increased by 2.6% year on year to €918m, while cargo traffic dropped by 17.2% on last year to 1.7bn revenue tonne km despite a 27.4% increase in capacity to 3.3bn available tonne km. The company said that it had increased capacity globally, except in Asia.

"This limited belly capacity to Asia affected the overall traffic which resulted in a traffic decrease," AF KLM said.

Passenger travel to China and Hong

Kong continued to be affected by travel restrictions during the second quarter meaning airlines expanded their networks to other locations and away from these key cargo origins.

IAG Cargo also saw its **cargo performance for the quarter** affected by the ramp up of passenger flying. In contrast, forwarders, which were able to stay focussed on Asian markets, continued to report **large increases in profits** and revenues despite a volume slowdown.

However, AF KLM pointed out that cargo performance was still strong compared with pre-Covid levels. *"When compared to the pre-Covid year*  2019, cargo capacity in the second quarter was still 8% below 2019," AF KLM said. "However, due to exceptional yield performance – driven by high demand – total revenues in the second quarter of 2022 were 76% higher than 2019."

The company also provided an update on its **partnership with freight forwarder CMA CGM**'s airline business. The airline group said: "In May, Air France-KLM announced its entry into a strategic partnership with CMA CGM Air Cargo (CCAC). The partnership agreement is currently being worked out and expected to be finalized before the end of 2022."

### Atlas Air Worldwide to be Acquired by Investor Group Led by Apollo Together With J.F. Lehman & Company And Hill City Capital for \$5.2 Billion



tlas Air Worldwide has announced that it has entered into a definitive agreement to be acquired by an investor group ("the Consortium") led by funds managed by affiliates of Apollo together with investment affiliates of J.F. Lehman & Company and Hill City Capital in an all-cash transaction with an enterprise valuation of approximately \$5.2 billion.

Under the terms of the agreement, Atlas Air Worldwide shareholders will receive \$102.50 per share in cash, representing a 57% premium to the 30-day volume-weighted average trading price per share of Atlas Air Worldwide common stock as of July 29, 2022.

Upon completion of the transaction, Atlas Air Worldwide will become a privately held company and shares of Atlas Air Worldwide common stock will no longer be listed on the Nasdaq stock exchange. Atlas Air Worldwide will continue operating under the Atlas Air Worldwide name, be led by John Dietrich and the current executive team and maintain its global presence.

"We believe this transaction will deliver immediate and certain value to Atlas Air Worldwide shareholders at a substantial premium, and we are pleased to reach this agreement with the Consortium," said Duncan McNabb, Chairman of the Atlas Air Worldwide Board of Directors.

"The Board's decision to unanimously approve this transaction follows a careful evaluation and thoughtful review of value creation opportunities for shareholders. "We believe this transaction is the right next step to maximize value for our shareholders and the best path forward to accelerate

Atlas Air Worldwide Shareholders to Receive \$102.50 Per Share in Cash, Representing 57% Premium to 30-day Volume-Weighted Average Trading Price

> the Company's ability to execute its strategic plan and achieve its long-term growth objectives."

> "Over our 30-year history, Atlas Air Worldwide has grown to become a global leader in airfreight, delivering high-quality services to our diverse roster of customers around the world," said John Dietrich, President and Chief Executive Officer of Atlas Air Worldwide.

"Following the closing of the sale to the Consortium, we will seek to leverage their resources, relationships and industry expertise to build on our strong financial and operational performance. "Their investment in our company demonstrates their confidence in our people and our culture as we serve the growing needs of the global supply chain."

"Atlas Air Worldwide is a market leader that continues to set higher standards for excellence within the airfreight industry," said Apollo Partners Antoine Munfakh and Jason Scheir and J.F. Lehman & Company Partner Alex Harman on behalf of the Consortium.

"With the strong market demand and long-term secular tailwinds for global air cargo services, Atlas is poised to capitalize on many opportunities for continued growth as a fund portfolio company of Apollo, J.F. Lehman and Hill City. "We look forward to leveraging our resources, capital and experience in the sector to support the talented Atlas team, alongside our partners in this exciting next phase."

#### Finnair Cargo Traffic Performance in July 2022



espite the Russian airspace closure, Finnair' cargo figures improved year-on-year and remained close to June 2022 figures in July.

Available scheduled cargo tonne kilometres increased by 96.0% year-on-year (increased by 4.0% month-on-month) and

revenue scheduled cargo tonne kilometres increased by 56.8% (decreased by 1.6% month-on-month), both due to the impact of the COVID-19 pandemic on scheduled flights in July 2021.

Cargo-related available tonne kilometres increased by 43.8% year-on-year (increased by 4.2% month-on-month) and revenue tonne kilometres increased by 10.6% (decreased by 1.2% month-on-month).

These figures also include the cargo-only flights which were, however, almost entirely replaced by scheduled passenger flights carrying cargo in July.

Strong demand for cargo capacity continued in July as the total cargo tonnes increased by 33.8% year-on-year (decreased by 1.7% month-onmonth).

In July, 75.2% of all Finnair flights arrived on schedule (90.8%).

On-time performance decreased year-on-year and was impacted by various capacity challenges in the European aviation system.

Finnair's Helsinki hub is functioning well, however, and Finnair's relative on-time performance was good.

| Cargo traffic                          |         |        |          |        |
|--|---------|--------|----------|--------|
| Europe tonnes                          | 2,013.2 | 760.6  | 12,462.6 | 877.4  |
| North Atlantic tonnes                  | 2,716.1 | 127.0  | 20,518.6 | 775.1  |
| Asia tonnes                            | 4,356.5 | 25.5   | 31,583.7 | 79.2   |
| Domestic tonnes                        | 25.7    | -2.3   | 200.7    | 6.8    |
| Cargo scheduled traffic total tonnes   | 9,111.5 | 84.9   | 64,765.6 | 202.2  |
| Cargo flights tonnes**                 | 135.4   | -93.2  | 8,826.7  | -65.8  |
| Cargo Traffic tonnes total             | 9,246.8 | 33.8   | 73,592.3 | 55.8   |
| Available tonne kilometres* mill       | 94.5    | 43.8   | 774.6    | 80.3   |
| Revenue tonne kilometres mill          | 57.0    | 10.6   | 485.9    | 39.2   |
| Available sched. cargo tonne kms* mill | 93.2    | 96.0   | 687.6    | 260.7  |
| Revenue sched. cargo tonne kms mill    | 56.1    | 56.8   | 419.0    | 173.0  |
| Cargo load factor* %                   | 60.4    | -18.2p | 62.7     | -18.6p |
| – North-Atlantic cargo load factor* %  | 51.5    | -14.6p | 59.1     | -12.0p |
| – Asia cargo load factor* %            | 79.3    | -6.5p  | 71.3     | -14.7p |
| Scheduled traffic cargo load factor* % | 60.2    | -15.1p | 60.9     | -19.6p |



#### **Turkish Cargo rose to** 4th place among Global Air Cargo Carriers

Turkish Cargo, the rising value of Turkish Airlines ranked 4th among the top 20 air cargo companies in the world

n the wake of a prospering performance in June, Turkish Cargo, the rising value of Turkish Airlines ranked 4th among the top 20 air cargo companies in the world. According to the June data, issued by the World Air Cargo Data (WACD), the International Air Cargo Information Provider, Turkish Cargo's market share was reported as 4.8% while the air cargo market shrunk by 6.9%. With this success, the Carrier demonstrated its determination for hitting the top while ranking 4th on the WACD list.



Regarding the successful performance of Turkish Cargo, Turkish Airlines Chairman of the Board and the Executive Committee, Prof. Dr. Ahmet Bolat said: "This success achieved by Turkish Cargo demonstrates our commitment to make Türkiye the heart of the air cargo industry in the world. Turkish Cargo's geopolitical position and infrastructure capabilities will also lead our country to become an even more important player in the air cargo industry. Thus, we will realize our goal of ensuring Turkish Cargo's place as one of the top 3 air cargo brands in 2025 in accordance with our plans."

#### One of the top in the Asian, European and Middle East Markets

Rising to the first place in the Eastern European market and surpassing top brands in America, Europe and the Far East, Turkish Cargo managed to carry one cargo out of 5 in the world as well. Global carrier ranked 2nd in the United Arab Emirates market, where it grew by 18 percent on the basis of sale-tonnage on a year-onyear basis and ranked 3rd in India.

#### Record Growth in Market Share, Flight Network and Transported Tonnage

Turkish Cargo, which entered a period of rapid growth after 2010 with the strategies implemented, continued its rise with a positive differentiation during the pandemic period when the global air cargo industry was going through a difficult period. As recorded by IATA data in 2010, the carrier ranked 33rd in the world. Then, according to WorldACD data, Turkish Cargo ranked 10th with a market share of 3.2 percent in 2017, and 4th with a market share of 4.8 in June 2022.

Flying to more international destinations than any other airline in the world in terms of passenger and cargo flights as well, Turkish Cargo was servicing 73 direct destinations in 2017, while the current number reached 100, showing an increase of 36.98 percent. The national carrier plans to develop further in this area and serve 120 direct cargo destinations by 2025.

The amount of cargo carried by Turkish Cargo has increased along with its flight network and fleet, and its tonnage volume in 2021 increased by 59.43 percent compared to 2017 and reached 1.8 million tons.

Global carrier brand aims to become one of the top 3 air cargo carriers in terms of service quality and become one of the best three air cargo carriers in the world, reaching a global revenue of 3.5 billion USD and a logistics ecosystem worth 2 billion USD in 2025.

As one of the fastest growing air cargo brands in the world, Turkish Cargo continues to raise the bar for success higher day by day and combines its wide range of services and operational capabilities with the unique geographical advantages of its hub in Türkiye.

#### Silk Way West Airlines unveils innovative features on its new website



S ilk Way West Airlines, a member of the Silk Way Group and one of the fastest-growing cargo carriers in the Caspian and CIS regions, has launched its redesigned website, accessible at www.silkwaywest.com. The website includes several new features, including a responsive, userfriendly layout, simplified navigation and newly integrated online booking services along with enhanced freight tracking and a CO<sub>2</sub> calculator to improve the customer experience.

In addition to improving existing functionality, two new online services have been added to better serve the airline's customers. An online booking feature enables forwarders and sales agents to send cargo inquiries directly to the airline through the website and receive a booking confirmation with flight data by email. The enhanced tracking service with an integrated CO<sub>2</sub> emission calculator offers real-time status tracking through the website, which calculates carbon emissions generated from shipments based on cargo weight, origin and destination. The new features demonstrate the company's drive to improve the customer experience by digitalizing services and achieving a carbon neutral footprint.

Commenting on the new services, President of Silk Way West Airlines Wolfgang Meier said: "I am proud to share the passion of our team that redesigned our website, making it even more attractive and optimizing its functionality. Adjusting the website in line with our new corporate identity and adding useful features and important functions makes it a great experience for customers to step into the Silk Way world. The next stage in digitalizing our processes is the launch of online booking through our website, which will further enhance our capacity to reach prospective clients."

"We are delighted that our latest project brings us together in providing state-of-the-art tracking capability to Silk Way West Airlines' newly redesigned website, together with an online query and interactive quotation feature through our Quotelt platform to further enhance digitally driven growth. It is sensational to witness this development and we are looking forward to continued synergies and cooperation between our two companies", said Cristina Pheysey, Managing Director ENXT Solutions GmbH.

### Caribbean Airlines Cargo is now live on CargoAi

- Caribbean Airlines Cargo has partnered with the air cargo digital solution platform, CargoAi, and offers capacity to and from the Caribbean.
- Freight forwarders worldwide can now access and use www. cargoai.co for eQuotes and eBookings for all destinations served by Caribbean Airlines Cargo worldwide, including, but not limited to, Trinidad, Jamaica, Guyana, and Barbados.



*ArgoAi is delighted to announce that Caribbean Airlines Cargo successfully went live on the www.cargoai.co platform on 08 June 2022. Caribbean Airlines has placed a strong focus on improved customer service both on the passenger as well as on the cargo side,* 

and user experience is what CargoAi excels in," explains Matthieu Petot, CEO of CargoAi.

"We see three major benefits in offering our capacity on CargoAi. First and foremost, our customers have access to a customized, easy-to-use e-booking system, allowing them to streamline their shipping processes more efficiently. Secondly, our capacity offers now reach a great many more potential and new customers around the world, and thirdly, these increased sales activities will ultimately boost our commercial cargo operations, enabling us to further enhance our service offers. A win-win all round," says Marklan Moseley, General Manager, Cargo and New Business, Caribbean Airlines.

CargoAi users now have access to more connections between the Caribbean region and North America, fully in line with the current user growth that the platform is currently witnessing.

"The existing pre-integration between CargoAi and CHAMP's CargoSpot system was a strong accelerator when it came to connecting Caribbean Airlines Cargo to our marketplace and API Suite," **Petot added.** "The ability to integrate a company in an average of only three weeks, regardless of the size of its network, is one of CargoAi's major strengths. Our customers appreciate the fact that most of the work is done by our CargoAi teams, and therefore only a limited resource investment is required on the airline's side."

Airlines are recognizing that the benefits and advantages of eDistribution, already firmly established on the passenger side, also apply to cargo processes. CargoAi, a leading platform in this field, offers them simple and fast integration thanks to its proven tech and air freight expertise.

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### Cargo IQ's new milestones for planning and monitoring warehouse operations adopted by Cathay Pacific to drive supply chain visibility



The cargo carrier is one of the first Cargo iQ members to implement Freight into and out of Warehouse tracking milestones as key components in improving cargo handling efficiencies argo iQ's newest freight planning and monitoring milestones, Freight into Warehouse control (FIW) and Freight out of Warehouse control (FOW), have been implemented by Cathay Pacific Cargo in Hong Kong to bring enhanced visibility of cargo during warehouse and ramp handling operations.

In collaboration with its ground handling subsidiary Cathay Pacific Services Limited (CPSL) and its Cargo iQ Data Management Platform (CDMP) provider Global Logistics System (HK) Co. Ltd (GLSHK), the airline has become one of the first to integrate the FIW and FOW milestones, which were added to Cargo iQ's Master Operating Plan (MOP) in March this year.

Cargo iQ's MOP outlines the individual milestones for measuring the end-to-end journey of air cargo shipments.

The addition of FIW and FOW to the MOP brings previously lacking visibility and planning capabilities to the point of shipment handover between the warehouse handler and the ramp handler at the airport.

"The implementation of the FIW/ FOW milestones brings collective benefits for airlines, ground handling agents, and the CDMP provider," said **Frosti Lau, General Manager Cargo Service Delivery, Cathay Pacific.** "The handling agents have a clearer view on the planned offsets for operational planning, while airlines will gain more visibility of the handover process. "This visibility could help to identify any potential areas for improvement in the handling activities, and we are dedicated to refining our process to ensure shipments are ready for customers as planned."

Cathay Pacific Cargo has worked closely with CPSL and GLSHK to capture and update FIW/FOW data, with the whole project in Hong Kong taking around six months from planning through to implementation.

The airline already plans to roll out the new tracking milestones across its global network.

"We believe airlines and ground handling agents are the parties who would see most benefits of having visibility on the two milestones, and ultimately this assures the delivery promise to customers," added Lau.

With these latest milestones, a Cargo iQ Route Map for an airfreight shipment is gradually expanding to monitor every segment of the supply chain, with the ultimate goal being full supply chain visibility.

"With their great commitment to implement these new events, Cathay Pacific Cargo and their partners in Hong Kong are reinforcing the importance and usefulness of monitoring the point of handover from warehouse to ramp and vice versa," said Laura Rodriquez, Manager Implementation and Quality Assurance, Cargo iQ.

"With this information, the industry will be able to identify pain points and make vital improvements to operational processes. "It also gives us, for the first time, the possibility to visualize the complete warehouse process from start to end within Cargo iQ. "We are currently supporting all our members in the implementation of these milestones, and we look forward to seeing the benefits of uptake on an industry-wide scale."

### Alliance Ground International announces acquisition of Airport Terminal services as part of ongoing expansion into

passenger operations



Alliance Ground International (AGI) provides ground handling services to 55 airlines across 13 airports in the United States and is a leader in digitalization of assets in the world of air cargo.

ATS adds 49 locations across Canada and the USA to AGI's growing portfolio

A lliance Ground International (AGI) has acquired Airport Terminal Services (ATS) as part of its ongoing growth strategy across North America and into the passenger operations market.

ATS has over 5,500 employees and offers full-range ground handling services, including passenger, ramp, and cargo handling, aircraft re-fuelling and de-icing, as well as lounge and concierge services.

The acquisition means that AGI will now provide a growing offering to the commercial passenger ground handling market.

"AGI is a dedicated cargo handler

and freighter ground handler, this opportunity with ATS will allow us to build our presence in the airport terminal and passenger side of the business," said **Jared Azcuy, Chief Executive Officer, AGI.** "Ultimately, ATS will help AGI maximize customer service, optimize operations, and increase value to all of our customers. "We are truly fortunate and excited to welcome the ATS team into the AGI family."

Founded in 1975 and based in St Louis, Missouri, ATS operates across the US and Canada.

"We have known Jared for a very long time and are confident this is an excellent fit from all perspectives,"

#### said Sally Leible, President/CEO,

**ATS**. "This will provide exciting new opportunities for all ATS and AGI team members, we are truly excited to begin this new and exciting next chapter."

The acquisition helps build on AGI's global growth strategy, soon to include expansion into Europe and other regions beyond North America.

Over the previous eight months, AGI has announced the addition and promotion of key talent to its team, investments into technology and systems, and expansions and new facilities in Chicago and Newark in addition to its strategic acquisitions of Maestro, TAS, and ATS.

## **DATINGS** Receives Air Carrier Certificate from CAAC

D Airlines (Jiangsu Jingdong Cargo Airlines), an affiliate to JD Logistics, has gotten its wings—receiving an air carrier certificate from the Civil Aviation Administration of China (CAAC) on August 31. Currently employing more than a hundred technical personnel, JD Airlines leverages Nantong Xingdong International Airport as its principal base.

On top of meeting the needs of JD Logistics' integrated supply chain service's clients, JD Airlines is also opening up its capacity to the market. It now serves industries including high-end consumption, high-end manufacturing, medical, fresh produce and more. A single load capacity can transport as much as 23 tons.

JD Airlines will first develop its domestic air cargo around China's three major economic circles of the Yangtze River Delta, the Bohai Sea and the Pearl River Delta, with a focus on the cities of Nantong, Beijing, Shenzhen and Wuxi.

It will soon extend its reach to cities in the middle reaches of the Yangtze

River, then Chengdu and Chongqing, and will gradually cover nationwide major cities and Southeast Asia, Japan and Korea and later in Europe, Middle East and North America by the end of 2025.

JD Airlines aims to improve the industry standards for air express service, and has already achieved a coverage rate of more than 95 percent for its air express delivery service among multiple cities in China. JD Logistics began developing its air cargo business with airline companies in 2017.

The establishment of JD Airlines will facilitate JD Logistics building a more flexible, stable and controllable supply chain ability.

### **Challenge Airlines BE:** flying high since 2019



hen it comes to accepting challenges, being at the heart of the Golden Triangle. equidistant from main European gateways such as Amsterdam. Frankfurt, or Paris, with the UK also close by, is an excellent starting point. Add to this, the fact that Liège Airport is Belgium's largest cargo airport, the fifth largest cargo airport in Europe, and is not restricted by any night flight ban, it is clear that Challenge Airlines BE has a solid basis for success. The ultimate USP, however, comes in the shape of Challenge Handling and Challenge Logistics: With direct access to Challenge Group's handling and road feeder network subsidiaries operating out of the same location, Challenge Airlines BE is in the unique position of being able to offer a complete solution package to its many international customers, door-to-door, if required.

"Challenge Accepted! are not just words decorating our fleet, they are the Challenge Group motto,

and the characteristic attitude of every last employee at Challenge Airlines BE," says Chief Operating Officer of Challenge Airlines BE, Martin Scheffmann. "Given that we received our AOC less than a year before the start of the pandemic. Challenge Airlines BE has had no end of opportunities to prove that we can move whatever needs moving - Nonstandard is our standard, as we like to say. And we not only differentiate ourselves from other carriers in our focus on complex cargo, but also in the attention to customer requirements. Since our fleet is our own, we are not driven by maximising flight hours, and can therefore offer our customers additional ground time to load and unload their complex, odd, or oversized shipments."

Challenge Airlines BE currently has a pool of around 100 pilots, available to fly its fleet of two Boeing 747 freighters - one 747-400BCF (00-ACE), and a B747-400ERF (00-ACF). The fleet is due to double in size later this year, when two more Boeing 747s are reallocated from Challenge Airlines IL. A letter of intent is also in place for a fifth Boeing 747, in the future.

The airline received its Air Operator's Certificate (AOC) from the Belgian CAA in April 2019, and began operating in May 2019. In July 2019, it obtained the USA OPS SPEC from the Federal Aviation Administration (FAA), allowing it to also serve the United States and, in September 2020, the China OPS SPEC was authorized, broadening its network reach to China, too. Today, Challenge Airlines BE operates around 36 flights per week. While some of these are charters (mostly to destinations in China), it also offers free sales on its Sharjah, Tel Aviv, Wuhan, and U.S. connections. Those capacities are managed by the Group's commercial entity, Challenge Air Cargo. Challenge Airlines BE registered a record year in 2021 and is forecast to outperform again in 2022.

### **Trailblazing the Next Generation** of Air Cargo Business

he world as we know it is changing. The pandemic has challenged long-serving, traditional structures and work processes. Digitalisation is finally taking off within the air cargo industry, and the past two years have shown that resilience, courage, and embracing change yield the best results. These elements have led to the emergence of the Next Generation approach which induces a corporate mindset shift. Thanks to its many dedicated employees across the world, Qatar Airways Cargo demonstrated agility, innovation, and flexibility in the face of this extraordinary period in which the air cargo industry, as a whole, experienced major upheaval. It is this positive disruption within a crisis that Qatar Airways Cargo intends to apply to all aspects of its business.

"The future is in every decision we take - be it in technology, sustainability, diversity, the new generation of employees joining our company, our products and services, and how we approach our business in general. Every move we make has consequences, and we consciously endeavour to ensure that it yields the best results for our customers and the regions we serve." **Guillaume Halleux, Chief Officer** Cargo at Qatar Airways, stated. "We have a responsibility as the world's leading airline and with Next Generation we are taking our industry to the next level. There has never been a better time to set entirely new standards. We are shaping the air cargo industry of tomorrow – one that combines digital efficiencies with a unique, professional human touch. Next Generation has a clear vision to develop employees' talents, to fully utilise digital potential, and to take a fresh, innovative approach to the business of air cargo."

Qatar Airways Cargo will be unveiling

With the launch of Next Generation, Qatar Airways Cargo is defining the future air cargo industry. Alongside digital enhancements, new products, a new website, and a new business approach in perfect alignment with today's requirements, Next Generation is, above all, a complete corporate mindset shift.



digital enhancements and new products in the course of this year. The Next Generation launch is accompanied by a strong new logo in the airline's corporate colours. Alongside the already familiar WeQare logo denoting Qatar Airways Cargo's sustainability initiatives, the Next Generation logo represents the company's core focus: an unparalleled air cargo mindset. Qatar Airways Cargo is crossing thresholds into a new way of doing business. hence the emphasised X in the word NeXt. This cross also acts as an arrow pointing to the future and to an even higher level of quality and service. With the shift to Next Generation, every

Qatar Airways Cargo product has been allocated its own identifying colour. These colours are incorporated in the logo whenever the particular product is featured.

Qatar Airways Cargo's website relaunch is a further visible implementation of Next Generation. The emphasis here is on an intuitive, inviting, and optimal customer experience. In providing visually appealing, precise and clear information and fast navigation, the design responds to modern user requirements. More digital solutions and new products are being developed under the Next Generation strategy.

#### LATAM adds a fourth freighter as part of its growth plan, totalizing a fleet of 15 cargo aircraft



ATAM Group ("LATAM") announced the addition of its fourth passenger aircraft converted to all-cargo service as part of its growth plan announced in 2021. With this aircraft, the company consolidates a fleet of 15 freighters. With the addition of aircraft N564LA operated by LATAM Cargo Colombia, LATAM will increase its cargo capacity between Europe and the Americas. "This freighter will allow us to strengthen our transatlantic offering, with more capacity from Europe to the USA, and to further connect cargo to multiple destinations in South America through strategic points like our Miami hub. We plan to continue expanding service to and from markets that are relevant for our customers as the remaining freighters included in our growth plan are incorporated into our fleet," said Andrés Bianchi, CEO of LATAM Cargo. LATAM expects to end the year with a fleet of 16 cargo aircraft after the delivery of the fifth freighter due in September.

#### **Lufthansa Cargo continues to grow** its intra-European route network with additional A321 freighters

- Second A321 freighter enters service in October 2022
- Expansion of the European network with inclusion of Birmingham, London and Madrid
- Daily weekday service to the UK and Ireland will deliver attractive Same-Day and eCommerce solutions
- Two additional A321 freighters to complement medium-haul services in the first half of 2023

rom October 2022, Lufthansa Cargo will offer its customers additional capacities in its medium-haul network on specially converted Airbus A321 freighters. The first cargo flight of its kind took off from Frankfurt to Dublin in March 2022. Due to the positive response from the market and the continuing high demand from the eCommerce and Same-Day segments, a second aircraft of this type will enter scheduled service from October.

The second A321F with registration D-AEUA is currently undergoing conversion in Singapore. The twinengine, technically advanced narrowbody aircraft is powerful and fuelefficient at the same time. It is identical in design to the first A321 freighter (D-AEUC, 'Hello Europe'): A total of 28 tons of payload is available on 14 pallets and container positions on the main deck and ten on the lower deck. Lufthansa Cargo can continue enlarging its footprint by offering the known quality service and product in the fast growing eCommerce segment.

Similar to the first A321F, the second aircraft will also be based at the Frankfurt hub and operated by Lufthansa CityLine under wet lease agreement. Both A321Fs will operate under Lufthansa Cargo flight numbers. As a Group company, Lufthansa CityLine has worked intensively in recent months on the technical and operational preparation of the first two converted aircraft of this type in Germany. The



new destinations in the intra-European network include Birmingham (BHX), London (LHR) and Madrid (MAD). The existing destinations Istanbul (IST), Tel Aviv (TLV), Malta (MLA), Tunis (TUN), Dublin (DUB), Manchester (MAN) and Cairo (CAI) will continue to be served, while Istanbul and Tel Aviv will see additional frequencies.

"I am very pleased about the expansion of our A321 freighter network and capacity. Complementing our B777F and belly capacity, we can now offer even shorter transport times within European and to selected medium-haul destinations. To the UK and Ireland, for example, we will offer daily weekday flights to Birmingham and Dublin, enabling our customers to build reliable, scalable and fast supply-chains. It is our goal to build a European Same-Day and eCommerce network and thereby establish Lufthansa Cargo as the leading European cargo airline and service partner in the market. In addition to Lufthansa Cargo's high quality standards on the ground, the A321 freighter is a very flexible aircraft, which will enable us to build customized networks and solutions for our customers", says Ashwin Bhat, Lufthansa Cargo's

#### Chief Commercial Officer.

In light of the dynamic market development and continuing high demand for Same-Day and eCommerce solutions, Lufthansa Cargo continues to focus on growth for its intra-European network. Two additional A321 freighters are expected in the first half of 2023. This means that Lufthansa Cargo will double its A321F capacities in the future and will strive to deploy these aircraft to suit the respective customer needs.

### **Turkish Cargo Became the Top-Ranking** European Air Cargo Carrier

Turkish Cargo, ranked the 1st among the European air cargo companies while it ranked the 4th among the global airlines, thanks to its total transportation performance.



ccording to the World Air Transport Statistics data, published on yearly basis by the International Air Transport Association (IATA); Turkish Cargo, the rising logistics brand of Turkish Airlines, ranked the 1st among the European air cargo companies while it ranked the 4th among the global airlines, thanks to its total transportation performance.

According to the FTK (Freight Tonne Kilometers) data, the successful brand increased its business volume by more than 32 percent by showing a transportation performance of 9.2 million tonne kilometers in **2021**, and hit the top by outdistancing the leading air cargo brands in Europe.

Regarding the successful performance of Turkish Cargo, **Turkish Airlines Chairman of the Board and the Executive Committee, Prof. Dr. Ahmet Bolat** said; "As the fastestgrowing air cargo brand in the world, we continue to add value to the air cargo industry with our contributions to the supply chain and maintain our critical role when it comes to increasing the global trade's competition power. We are on the march towards our target to become one of the top 3 air cargo brands in the world in 2025 by carrying this success performed by Turkish Cargo in Europe to all corners of the world."

A Record-Breaking Growth in Market Share, Flight Network and Carried Tonnage

With the fleet, infrastructure, process and quality improvement investments performed by Turkish Cargo since 2017, the global carrier rose to 4th from 22th in the global rankings and increased its market share to the level of 5.2% from the 2.6% during the last five years.

The successful brand, which had 13 cargo planes in its fleet in 2017, increased this number by 53.8% to 20 in 2022. In parallel with the expansion of the fleet, the number of the destinations operated with freighters nearly doubled by reaching 100 in 2022. Meanwhile, Turkish Airlines became the airline that operates flights to the highest number of international destinations for cargo just as it does for the passenger operations. Thanks to the air bridges built by Turkish Cargo, Turkish exporters can now establish commercial connections directly with approximately 85% of the world, on GNP basis.

As the market share of Turkish Cargo increased by 8 percent on the medical cargo shipments, the successful brand also played a crucial role in the fight against the pandemic not only in Türkiye but also on the global scale. Having delivered innovative solutions in the crisis environment, Turkish Cargo once again demonstrated that it is a reliable logistics brand with more than 6.500 pax-fre\* flights it has operated in order to overcome the capacity bottleneck resulting from the disruption of passenger flights during the pandemic.

Furthermore, SMARTIST, the facility in which Turkish Cargo has started to carry out its operations as of the end of 2021, is now in service as the largest and the cutting-edge air cargo facility in Europe, in terms of its facility capacity and its technological infrastructure.
### Abu Dhabi Airports Appoints Jamal Salem Al Dhaheri as New CEO

bu Dhabi Airports has appointed H.E. Jamal Salem Al Dhaheri as Chief Executive Officer. A seasoned business leader, Al Dhaheri's appointment will continue the journey of success achieved by Shareef Hashim Al Hashmi for Abu Dhabi Airports, taking the organisation to the next phase of transformation to become a regional leader in airport management and operations

Al Dhaheri brings more than 27 years of experience in leadership positions across several prominent companies in Abu Dhabi. For five years, Al Dhaheri was the Chief Executive Officer of General Holding Corporation (Senaat), before ending his tenure in 2020 to lead ADQ's newly formed food and agri-tech company Silal, also as Chief Executive Officer.

Al Dhaheri is currently Chairman of the Board of Directors of Dubai Cables (Ducab), Chairman of Silal and Vice Chairman of Emirates Steel Arkan.

The operator of five airports in the nation's capital, Abu Dhabi Airports, recently announced healthy passenger figures for H1 2022, in a clear demonstration of substantial network and passenger traffic growth and a commitment to deliver a smooth and seamless passenger experience.

In support of its vision to deliver



world-class transport, logistics and freezone services through cuttingedge infrastructure, Al Dhaheri will oversee Abu Dhabi Airports' ambitious air cargo masterplan to invest in the facilities and infrastructure at Abu Dhabi International Airport to ensure enhanced safety and efficiency of all airport and aircraft operations and processes.

The next-generation Midfield Terminal will increase capacity for passenger traffic and air cargo shipments that are vital to the airport's future growth, and this will be one of the major elements in Al Dhaheri's mandate.

Abu Dhabi Airports extends their utmost appreciation to Shareef Hashim Al Hashmi, for the fundamental role he played in reinforcing Abu Dhabi's position as a leading aviation and logistics hub in the region, as well as promoting it as one of the world's great destinations.

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#### Atlas Air Extends Partnership with Qantas Freight

tlas Air, Inc., a subsidiary of Atlas Air Worldwide Holdings, Inc. has announced an agreement to extend its long-standing partnership with Qantas Freight, the leading air freight carrier in Australia. The successful partnership between Atlas Air and Qantas Freight began in 2004.

Under the extended agreement with Qantas Freight, Atlas Air will provide long-haul, widebody main deck capacity with two Boeing 747-400Fs operating its existing network linking Australia, Asia and the U.S. An additional 747-400F has also been extended to service the one-way U.S.-Australia-Hong Kong routing, boosting capacity to meet customer demand.

"We are pleased to extend our

long-standing partnership with Qantas Freight and support its customers and network," said John W. Dietrich, Atlas Air Worldwide President and Chief Executive Officer. "This important extension with Qantas Freight comes at a time of significant growth in the air freight industry. We look forward to supporting Qantas Freight as it continues to expand its global freighter network."

**Catriona Larritt, Executive Manager, Qantas Freight**, added: "Air freight remains in high demand for efficient deliveries for urgent, timesensitive movements. Continuing our relationship with Atlas Air will ensure we can maintain these important air freight connections between Australia and several of the largest global trading hubs in Asia and the U.S, supporting long-standing relationships with our key customers."

Both Atlas Air and Qantas are participating in the Carbon Offsetting and Reduction Scheme for International Aviation (CORSIA), which aims to stabilize aircraft emissions at 2020 levels.

"In addition to our voluntary participation in CORSIA, we have set goals to lower our aircraft emissions and improve our fuel efficiency as part of our commitment to promote a cleaner environment," **Mr. Dietrich said.** "Atlas is proud to work with Qantas Freight in the Qantas Future Planet initiative that will enable us to offset a majority of the emissions from the flights we operate on behalf of the airline."

### **Emirates launches Humanitarian Airbridge to Pakistan,** offers free cargo capacity for flood-relief aid



Partners with International Humanitarian City to airlift essential goods to Pakistan on 53 weekly flights from Dubai

mirates SkyCargo sets up an air bridge between Dubai and Pakistan to offer cargo capacity free of charge on flights to transport relief aid to people grappling with the damage caused by the devastating floods.

From today, cargo capacity on all Emirates' passenger flights to Pakistan will be available to organisations based at the world's largest humanitarian hub, International Humanitarian City (IHC), to transport critical equipment and supplies, food and other emergency relief goods directly to the five airports – Karachi, Islamabad, Lahore, Peshawar, and Sialkot.

#### HH Sheikh Ahmed bin Saeed Al Maktoum, Emirates Group Chairman and Chief Executive

said: "Emirates is deeply connected and committed to Pakistan. From our very first flight in 1985 to Karachi until today, we've steadily grown the mutually beneficial air links that facilitate business, tourism and trade between the UAE and Pakistan. HH Sheikh Mohammad bin Zayed al Nahyan, President of the UAE, and HH Sheikh Mohammed bin Rashid al Maktoum, UAE's Vice President and Prime Minister and Ruler of Dubai, have directed urgent aid to Pakistan, mobilising people and businesses across the UAE, and Emirates is ready to play our part."

Emirates operates 53 scheduled passenger flights per week to Pakistan, where recent heavy rainfall has caused catastrophic flash flooding across the country, tragically leaving over 1,100 people dead and millions homeless.

His Excellency Mohammed Ibrahim Al Shaibani, Chairman of the Supreme Committee for the Supervision of IHC, said: "Times of crisis are a true test of spirit and once again, we are working with Emirates to respond to a devastating humanitarian crisis, this time in Pakistan, where floods have caused unimaginable losses and damages. We are grateful for the long-standing support of Emirates to the IHC community and its honourable commitment to alleviate the suffering of the victims of these extraordinary floods. Together, we are proud to deliver this vital support to the people of Pakistan."

As one of the world leaders in air transport, Emirates is no stranger to facilitating humanitarian logistics.

In May 2021, Emirates SkyCargo flew relief materials free of charge from Dubai to India over three weeks to support the Indian community in managing the second wave of the COVID-19 pandemic. Under the Emirates India Humanitarian Airbridge, Emirates donated cargo capacity to transport essential supplies such as relief tents and thousands of oxygen cylinders and concentrators free of charge on flights to Indian destinations.

After the Port of Beirut explosions in August 2020, which devastated many parts of Lebanon's capital city, Emirates SkyCargo ramped up its freighter operations to Lebanon by dedicating over 50 flights to deliver critical emergency relief and aid to the hundreds of thousands of people affected by the blasts.

### **Qatar Aviation Services Joins** Industry-Leading Environmental Management System



The first ground handler globally to join the IATA Environmental Assessment Programme for Ground Service Providers



atar Aviation Services (QAS), the subsidiary of Qatar Airways Group, announced its partnership with International Air Transport Association (IATA) to become the first ground handler globally to join the new expansion of the IATA Environmental Assessment Programme (IEnvA) for ground service providers.

The IEnvA programme for ground service provides a framework for achieving environmental sustainability across all ground operations. Taking advantage of the knowledge and experience garnered from the airline programme, ground service providers can rely on its definitive guidance to reduce their impact on the environment, and improving health and safety for both employees and the community, while maintaining operational efficiency.

Qatar Airways Group Chief Executive, His Excellency Mr. Akbar Al Baker, said: "I am proud to lead the efforts to create a sustainable aviation industry. Environmental sustainability awareness across the entire organisation is critical to the success of Qatar Airways Group. Through IEnvA, Qatar Aviation Services will be able to demonstrate the value of environmental compliance and ensure sustainability in its operations."

IATA's Director General, Mr. Willie Walsh, said: "We're delighted to count Qatar Aviation Services as the first ground handler to join the newly extended IATA's IEnvA programme. Sustainability is a critical challenge for our industry. By taking proactive steps to measure their impacts and address them throughout their operations with IEnvA, QAS and Qatar Airways Group will back their sustainability achievements with the most comprehensive global standard environmental certification available in the industry".

Qatar Aviation Services, managed by the Senior Vice President, Mr. Mehmet Murat Nursel, is committed to minimising the environmental impact of its operations, playing an instrumental role in helping Hamad International Airport gain its worldclass standing as environmental leader amongst airports globally. Through its participation, it aims to meet and exceed the highest environmental standards while preparing for future expansion strategies.

The IEnvA programme is an Environmental Management System initially offered to airlines, which demonstrates equivalency to the ISO 14001: 2015 environmental management systems standard. It provides a structured approach to managing the environment, as well as reporting and mitigating environmental impacts. As a result, organisations are able to more formally incorporate sustainability and environmental compliance strategies into their operations.

Qatar Airways, under the Qatar Airways Group, first achieved the highest level of IEnvA accreditation in 2017, becoming the first airline in the Middle East to do so. The airline has since played a key role in contributing to the successful development of the IEnvA programme. The programme covers all aspects of Qatar Airways global operations, including flight and ground operations and corporate activities.

#### **Etihad Airways scales up its cargo operations** with Airbus' new generation A350F freighter

tihad Airways has firmed up its order with Airbus for seven new generation A350F freighters, following its earlier commitment announced at the Singapore Airshow. The freighters will upgrade Etihad's freight capacity by deploying the most efficient cargo aircraft available in the market.

This order of the A350F sees the national carrier of the UAE expanding its relationship with Airbus, and adding to its existing order of the largest passenger version of A350-1000s, five of which have been delivered.

Tony Douglas, Group Chief Executive Officer, Etihad Aviation Group, said: "In building one of the world's youngest and most sustainable fleets, we are delighted to extend our long-term partnership with Airbus to add the A350 Freighter to our fleet. This additional cargo capacity will support the unprecedented growth we are experiencing in the Etihad Cargo division. Airbus has developed a remarkable fuel-efficient aircraft that, in tandem with the A350-1000 in our passenger fleet, supports our commitment to reaching net-zero carbon emissions by 2050."

"Airbus is delighted to extend its long standing partnership with Etihad Airways, who recently introduced the A350 passenger services and is continuing to build on the Family with the game-changing freighter version, the A350F," said Christian Scherer, Chief Commercial Officer and Head of Airbus International. "This new generation large freighter brings unprecedented and unmatched benefits in terms of range, fuel efficiency and CO<sub>2</sub> savings, that support customers by enhancing operational efficiencies at the same time as reducing environmental impact."

Etihad has also firmed up a long term agreement for Airbus' Flight Hour Services (FHS) to support its entire A350 fleet, to maintain aircraft performance and optimise reliability. This marks the first agreement for an Airbus FHS contract for an A350-fleet in the Middle East. Separately, Etihad has also opted for Airbus' Skywise Health Monitoring, allowing the airline to access real-time management of aircraft events and troubleshooting, saving time and decreasing the cost of unscheduled maintenance. As part of the world's most modern long-range family, the A350F provides a high level of commonality with the A350 passenger versions. With a 109 tonne payload capability, the A350F can serve all cargo markets. The aircraft features a large main deck cargo door, with its fuselage length and capacity optimised around the industry's standard pallets and containers.

More than 70% of the airframe of the A350F is made of advanced materials, resulting in a 30 tonne lighter take-off weight and generating at least 20% lower fuel consumption and emissions over its current closest competitor. The A350F fully meets ICAO's enhanced  $CO_2$  emissions standards coming into effect in 2027. Including today's commitment the A350F has won 31 firm orders by six customers.

The A350F meets the imminent wave of large freighter replacements and the evolving environmental requirements, shaping the future of air freight. The A350F will be powered by the latest technology, fuel-efficient Rolls-Royce Trent XWB-97 engines.



# Air Canada Cargo to add B777 freighters

AIR CANADA CARGO



Air Canada will add B777 freighters for the first time as it continues to expand its presence in the all-cargo market. The order comes as Air Canada has been investing in converting its B767 passenger aircraft into freighters. So far, two B767 converted freighters have been put into service and two more factory-built B767Fs have been delivered, due to begin operations next year. Six more converted B767 aircraft are due to be added over the coming years.

ir Canada reported its second quarter 2022 financial results on Aug. 2. Jason Berry, Vice President, Cargo, at Air Canada provided the following statement:

"It has been another exciting quarter for Air Canada Cargo as we continue to strategically build our business and invest in our future. The ongoing growth and support from the forwarding community across our global network has been a key to fuelling our future. Our careful and targeted investments in our freighter fleet and our self-handled cargo-only ground operations in our major hubs throughout Canada and internationally together with staying laser focused on our quality of service to the vast forwarding community we serve, are key strategies as we continue to strengthen and grow as North America's only combination carrier," said Jason Berry, Vice President, Cargo at Air Canada.

"The second of our Boeing 767 converted freighters entered service and we took delivery of two brand new 767 freighters from the Boeing factory, and they will enter service in 2023. Today, we announced a further expansion of our fleet with the acquisition of two factory-built Boeing 777 freighters, to enter service in 2024. The news today is a testament to the amazing work of our employees and partners and I would like to thank them all for their continuing efforts to transform our business. The investment in long range widebody freighters, combined with our growing 767 freighter fleet and robust passenger network will allow us continue to bring to life the most flexible and diverse cargo operation in the Americas. On the ground, we are continuing to make considerable investments in facilities, technology and our people to prepare us for the growth that lies ahead," Mr. Berry added.

Some of the financial highlights include:

• Operating capacity, measured by Available Seat Miles (ASMs) increased about five times from the second quarter of 2021. Capacity in the second quarter was 73 per cent of the second quarter of 2019, in line with projections in Air Canada's first quarter 2022 earnings release dated April 26, 2022.

• Passenger revenues of \$3.441 billion increased about eight times from the second quarter of 2021.

# **CargoAir places order** for 4th AEI B737-800 SF freighter conversion

eronautical Engineers, Inc. (AEI) has announced that Bulgariabased CargoAir has ordered its 4th AEI B737-800SF freighter conversion. The aircraft is slated to commence modification at the end of October 2022. All conversion related touch labor will be performed by the authorized AEI conversion Center, Commercial Jet in Miami, Florida.

"The AEI B737-800SFs are part of our overall fleet revitalization program and will be used to incrementally replace our existing fleet of B737-300SF/-400SF freighters," remarked CargoAir Purchase and Fleet Acquisitions Director, Angel Petrov. "AEI has the best B737-800SF conversion on the market with features and reliability that support real life conditions. Additionally, AEI provides flexible slots which substantially assists our overall fleet planning requirements."

CargoAir is an important, long-term customer for AEI. Upon completion of this order, CargoAir will operate a total of 15 AEI freighters, including a mix of B737-300SF, B737-400SF, and B737-800SF freighters.

AEI is currently the only conversion company to have ETOPS 180 approval on the 737-800 freighter conversion. Additionally, AEI can convert all 737-800 line number aircraft, including those with Flat Aft Pressure Bulkheads and Split Scimitar winglets.

The AEI converted B737-800SF freighter offers a main deck payload

of up to 52,700 lbs. (23,904 kg) and incorporates eleven full height 88" x 125" container positions, plus an additional position for an AEP/AEH.

The conversion also incorporates new floor beams aft of the wing box, a large 86" x 137" Main Cargo Door with a single vent door system. AEI's forwardthinking design allows for containers to be loaded into the aircraft a full 16.5" aft of the forward door jamb, ensuring ground operators have sufficient maneuvering room which minimizes potential door and aircraft strikes.

Additionally, the AEI B737-800SF includes a flexible Ancra Cargo Loading System, a rigid 9g barrier, five supernumerary seats as standard, a galley, and full lavatory.

### **DB Schenker launches its first charter** flights between Europe and South America

B Schenker offers additional charter capacities across the Atlantic. The new route starts from the Netherlands and reaches Brazil after two stopovers in the USA. In South America, direct connections to Argentina and Chile are available. The weekly freight charter flight provides 50 tons of capacity and expands DB Schenker's growing intercontinental flight network.

Thorsten Meincke, Global Board Member for Air & Ocean Freight at DB Schenker: "To keep economies running, companies require stable supply chains. By expanding our flight network to South America, we provide a new source of First transatlantic charter to Latin America in DB Schenker's history • Expansion of Global Flight Network • Reliable capacity for stable supply chains

reliable capacity to the market. We are happy to say that the demand is already high."

Every Sunday night, the flight leaves Amsterdam (AMS) and stops in New York City (JFK) and Miami (MIA) on Monday before reaching Viracopos (VCP) near São Paulo on the same day. On Tuesdays, a direct connection can be made to Buenos Aires (EZE), and Santiago de Chile (SCL) can be reached on Wednesdays. An airline partner will be operating the new transatlantic route with Boeing 767 freighter jets. The charter flight's stopover in Miami allows access to numerous further destinations in the operating carrier's portfolio.

The first bookings include a diverse range of goods, including many automotive parts. Temperaturecontrolled cargo and dangerous goods can also be transported upon request. Within Europe, the flights seamlessly connect to DB Schenker's land transportation network.





aersk Air Cargo's three newbuild Boeing B767-300F freighters will be operated by Miami-headquartered cargo airline Amerijet on a US-China route from this autumn.

The order of the three new **B767-300Fs was announced in April** with the launch of Maersk Air Cargo. They are in addition to three leased B767s, also previously announced.

"We have bought three factory new B767Fs and they will be flying US-China starting this autumn, powered by Amerijet on a CMI basis, owned and controlled by us," Maersk told Air Cargo News when we followed up on a story **published by Freight Waves**.

Earlier about the launch of Maersk Air Cargo, Maersk said it would "progressively deploy and operate a controlled capacity of five aircraft – two new B777F and three leased B767-300 cargo aircraft. Three new B767-300 freighters will also be added to the US- Maersk Air Cargo newbuild B767-300 Fs to be operated by Amerijet China operation, which will be initially handled by a third-party operator. The new aircraft are expected to be operational from the second half of 2022 and onwards up to 2024".

Last year, the company announced that it had purchased two new B777 Freighters to be delivered by Boeing in 2024 and leased three B767-300 Freighters which will be operational next year through Cargo Aircraft Management, the leasing arm of ATSG.

The B767 freighters will be utilised on US-China operations, the company said.

In June, Maersk completed the **acquisition of Senator International** for \$644m as it looks to boost its presence in forwarding and airfreight.

The previous month saw the shipping giant complete its acquisition of US forwarder Pilot Freight Services in a deal worth \$1.7bn.



### Lufthansa Cargo is the world's first cargo airline to use more environmentally friendly plastic film for transportation

 Innovative and particularly thin plastic film with ten percent recycled material in use worldwide as of mid-September
Freight airline relies on holistic strategy for handling plastic as a valuable material to reduce consumption

#### AIR CARGO



ach year, Lufthansa Cargo needs about 500 tons of plastic film worldwide to protect its freight during transport. As part of its sustainability strategy, the company has been working for many years to reduce the need for plastic and to establish the most environmentally friendly handling possible at its approximately 300 stations around the globe. Starting in mid-September, Lufthansa Cargo will be the first cargo airline to use a new type of film that consists of ten percent recycled plastic and is also one micrometer (one  $\mu$ ) thinner than previous films. This means that about two kilograms less film is

needed on each cargo flight.

"Plastic waste has become a major problem for the environment worldwide. We are therefore particularly concerned to reduce our need for plastic and to use it in a way that conserves resources. In our sustainability strateay. we follow the guiding principle 'Every Action Counts'. Every step we can take to make airfreight logistics more sustainable is important to us - in the air as well as on the ground," says Dorothea von Boxberg, Chief Executive Officer of Lufthansa Cargo AG, explaining her motive behind the intense focus on the topic of plastics. «We are particularly pleased to be the first cargo airline to be able to use a more environmentally friendly film in the transport of our freight after many tests at selected stations and good cooperation with our specialist departments, our waste disposal company and our film producer. This brings us a step closer to our goal of using our plastic film in a circular way.»

#### The goal is a closed-loop use of the recyclable material plastic

Lufthansa Cargo is pursuing a comprehensively conceived plastics strategy based on the idea of using the recyclable material according to the closed-loop principle. For example, Lufthansa Cargo is working together with its local waste disposal company and film manufacturer Verpa Folie Weidhausen GmbH in Germany to collect the approximately 400 tons of used film per year in Frankfurt that is no longer needed after a transport, to have it processed into granulate, and to have it incorporated into new film as a recycling component. Numerous tests have taken place in the past, both in handling at Lufthansa Cargo and at the disposal company and film manufacturer, in order to come closer in small steps to the desired cycle, also called "closed loop" in sustainability management.

"The development of a sustainable plastic film is a long-term task on which we have worked intensively with Lufthansa Cargo. Together, we have developed requirements for the new film, tested it in operation and can now introduce it as a standard product worldwide at Lufthansa Cargo," explains **Peter Griebel, Managing Director of Verpa Folie Weidhausen GmbH.** "Now we have set ourselves the goal of successively increasing the recycled content of our plastic film to 30 percent by 2025."

Lufthansa Cargo has also established multiple use of plastic film as a standard handling process since March 2022. This step will also gradually contribute to reducing overall consumption. The airline is also focusing on the collection and disposal of end-of-life materials: Worldwide, a review of how plastic film is collected and disposed of has been carried out in recent months and - where necessary - agreements have been adapted with local disposal companies to ensure that as much of the recyclable plastic material as possible is collected and disposed of properly - and does not end up in the environment.

#### Further improvements in handling plastic film in progress

At the end of the year, further optimization of the films is on the agenda: In the future, Lufthansa Cargo wants to use films from the manufacturer Verpa that contain recycled content on the one hand and are also biodegradable on the other. What is special about this is that, despite the recycled content, these films will also be recyclable together with other films without restriction. After all, the primary goal is and remains the material recycling of the films. However, if films do end up in a landfill, they will be completely degraded in a natural way within eight to ten years thanks to special enzymes that stimulate the decomposition activities of bacteria many times over - without creating micro plastics. In the long term, Lufthansa Cargo also wants to find local film manufacturers worldwide who can produce the plastic film according to its strict sustainability criteria and make it available locally - ideally in the future made from sustainable biogenic raw materials.

#### Chicago Rockfort airport targets full digitalisation with Kale's cargo community system as freights volumes swell



Amar More, President, Kale Info Solutions (Left), and Zach Oakley, Deputy Director of Operations and Planning, Chicago Rockford Airport (right)

Ale Info Solutions (Kale), the US subsidiary of Kale Logistics Solutions, has entered a partnership with Chicago Rockford International Airport (RFD), USA, to implement its Airport Cargo Community System (ACS), the pair announced at the 13th annual Air Cargo Handling & Logistics conference recently. Kale's ACS implementation will reduce manual documentation and data entry time for cargo handlers at RFD, increasing process efficiency at the airport as well as reducing truck congestion and streamlining cargo flows.

RFD has seen annual air cargo throughput triple over the last five years, with a 25% increase in volumes recorded in 2021, and the airport has increasingly become an important Midwest hub for e-commerce and international trade."As the fastest growing cargo airport on the planet, we've partnered with Kale Logistics Solutions to provide the RFD cargo community with the most efficient, transparent cargo IT platform in the marketplace," said **Mike Dunn, Executive Director, RFD.** 

"Kale will allow us to further streamline the digitisation and movement of cargo at RFD and to keep up with the demands of our growing cargo operations in the future."

Deployment of the full system will allow cargo handlers to receive realtime updates on estimated cargo arrival times, while advance slot booking capabilities will enable trucking companies and ground handlers to coordinate landside freight movements, The tech provider's latest agreement at the flourishing Midwest cargo hub marks significant step forward in North American expansion strategy

eliminating waiting times and enabling efficient resource allocation.

The mobile app will allow these slots to be booked and adjusted any time, to accommodate peaks and troughs in truck arrivals at the airport.

"This agreement marks another step forward in Kale's strategy to expand its customer base in North America," said Amar More, President, Kale Info Solutions. "Our ACS is built on the principle of enabling a cohesive ecosystem and driving efficiencies in air cargo operations with the highest level of data accuracy, security, and compliance. "We look forward to helping RFD enhance business efficiencies at the airport, attract more airlines, and drive its sustainability credentials."

More and Chicago Rockford Airport's Deputy Director of Operations and Planning, Zach Oakley, announced the contract on day two of the Air Cargo Handling & Logistics event, taking place in Athens, Greece, from 5th to 7th September.

As part of its objective to help North American airports overcome ongoing truck congestion challenges in the region, Kale is also in the process of implementing its ACS at Vancouver Airport, with several other US implementation projects in the pipeline, including a role in a cargo development strategy at Philadelphia Airport.

### Strong investment in cargo facilities at Schiphol despite global airfreight volume dip

Freight volumes decreased by -13.8% in first-half 2022 compared to 2021 at Amsterdam Airport Schiphol, but investment in smart strategies remains strong

msterdam Airport Schiphol's total cargo volume for the first six months of 2022 decreased by -13.8% to 721,746 tonnes compared to the first six months of 2021, in line with global cargo trends. Half year cargo 2022 figures show decreased throughput yearon-year, with inbound cargo volumes decreased by -17.5% to 364,376 tonnes, and outbound cargo volumes also decreased by -9.7% to 357,369 tonnes during the same period in 2021. The top three destinations for cargo by tonnage were Shanghai, China; Dubai, United Arab Emirates; and Chicago, USA.

Freight volumes were shipped in two categories of flights: full freighters, which accounted for 65% of total volumes, and passenger flights at 35% of total volumes.

#### Market development

Outbound cargo to the Asian region from Schiphol decreased by -10.3% to 117,694 tonnes, while inbound traffic from the region also went down by -14.6% to 123,704 tonnes.

The outbound North American market decreased by -9.1% to 84,786 tonnes, with inbound traffic from here declining by -10.5% to 58,101 tonnes. Cargo inbound from Latin America decreased by -22.3% to 46,827 tonnes and outbound traffic to the region went down by -14.6 % to 35,242 tonnes.

For the Middle East market, inbound cargo from the region decreased by -12.0% to 51,624 tonnes, and outbound cargo decreased by -5.7% to 57,567 tonnes.



The figures for European outbound traffic decreased by -13.2% to 40,670 tonnes, while inbound cargo decreased -35.7% to 42,153 tonnes.

Outbound traffic to Africa decreased by -3.0% to 21,411 tonnes, with inbound traffic decreasing -12.0% to 41,962 tonnes.

#### Schiphol remains attractive cargo hub

The main factors attributable to the decrease observed in 2022 were the global decrease of volumes transported and the loss of volumes from a large carrier operating from Russia.

The decrease follows a worldwide trend, with growing capacity on passenger flights, concerns about economic development worldwide, production and transport issues in Asia, and the war in Ukraine.

"The 2021 and 2022 figures have shown that Amsterdam Airport Schiphol is still the airport of choice for logistic companies and their customers. Now that demand for passenger flights has increased, the available airport capacity needs to be shared," said

#### Anne Marie van Hemert, Head of Aviation Business Development, Schiphol Airport. "In the first

half-year, innovation through our Smart Cargo Mainport Program has continued. Automated Nomination has been introduced as the new standard procedure for inbound cargo, which informs customers about incoming shipments before arrival. Going forward, additional measures will be implemented for secure cargo handovers."

At the start of 2022, dnata announced over €200 million investment in Amsterdam to operate one of world's largest, most advanced cargo facilities at Schiphol Airport.

The new facility is located in the South-East cargo area and investments will be made here to implement seamless cargo processes with zeroemission ground operations by 2030.

"Schiphol looks forward to remaining an attractive hub and being the most sustainable airport with an efficient cargo flow," said **van Hemert.** "Together with our cargo community, we want to shape Europe's smartest cargo hub."

# **Ethiopian Airlines** advances customer functionalities with CHAMP technologies



thiopian Airlines, a CHAMP customer for 30 years, has extended its partnership agreement with the cargo IT solutions provider for an additional 5 years. Under the agreement, Ethiopian will continue to benefit from its use of the acclaimed Cargospot suite of applications to manage the airline's day-to-day sales and commercial activities and to support its Addis Ababa hub handling operation. Addis Ababa cargo terminal is Africa's largest and most advanced and automated cargo terminal.

In addition to the Cargospot suite, Ethiopian will continue to operate other CHAMP solutions to manage its business, including ULD Manager - to control the airline's ULD assets, Weight & Balance - to ensure safe and efficient load planning of the airline's large and growing fleet of freighter aircraft, CHAMP's Regulatory Compliance services to meet customs and security reporting requirements across the airline's network, and CDMP – essential for members of the IATA interest group Cargo iQ to measure performance in line with worldwide quality standards.

By extending the relationship with CHAMP, Ethiopian Airlines will benefit from a range of new services and IT opportunities, including CHAMP's endto-end air mail solution and Cargospot Portal, to supplement Ethiopian's excellent track-and-trace application.

"CHAMP's IT solutions are vital components to our daily cargo operations," says **Abel Alemu,** 

#### Managing Director of Ethiopian Cargo and Logistics Services.

"Our growth in the industry requires a strong IT provider that can adapt to our evolving needs while maintaining high standards. With this partnership renewal, we gain new capabilities to better support our business and to provide our valued customers with an even better level of service."

"We are very pleased to have been able to continue to support Ethiopian Airlines," says Nicholas Xenocostas, Vice President Commercial & Customer Engagement at CHAMP Cargosystems. "Important advancements in customer-focused features mean that our partners will streamline their customers' workflows, as well as their own."



### Rhenus obtains CEIV pharma certification for its Istanbul Airport branch

Rhenus successfully obtained the Center of Excellence for Independent Validators in Pharmaceutical Logistics (CEIV Pharma) certification from the International Air Transport Association (IATA) for its Istanbul Airport branch, becoming a leading logistics service provider in the Turkish market for Life Sciences & Healthcare.

The CEIV certification ensures that Rhenus meets the compliance requirements for the handling of pharmaceutical products, such as Good Distribution Practices (GDP) by the European Union, World Health Organization Pharmacopeia standards and IATA temperature control regulations. Rhenus also benchmarks the activities in Turkey towards domestic, international and IATA conditions while mitigating the impact and the risks, with technological improvements such as customised IoT solutions, real-time tracking and monitoring.

"The IATA CEIV certification is a big milestone in serving the Turkish Life Sciences & Healthcare community and also acting as a regional hub with comprehensive industry solutions," says **Stephan Dülk, Global Head of Life Sciences and Healthcare at Rhenus Air & Ocean.** "At Rhenus, we are building a global Life Sciences & Healthcare network that fully meets the regulatory requirements of the pharmaceutical Industry, setting highest standards in terms of service, quality, product integrity and patient safety."

Rhenus obtained the certification in only 16 months, with rigorous

preparations across pharmaceutical product handling and transportation, staff competency, procedures, risk assessment and infrastructure, directly involving a team of experts among the Air Freight and Road Freight, Sales, Quality, HR and IT Departments.

"Our goal is to ensure service excellence for pharmaceuticals," says Mert Gedikçi, Director of Rhenus Turkey. "This is also a source of motivation for us, because we fulfill our human responsibility towards society."

Thanks to this achievement and its global presence, Rhenus expects to increase its shipping volumes in Turkey by 25 percent, with a 24/7 service offered at Istanbul Airport and a strategic position that connects the Far East and Europe.

Rhenus in Turkey counts 190 experts located in eleven branches throughout the country, covering logistics and freight forwarding solutions for Air, Ocean and Road Freight, Project Cargo and Warehousing, while offering comprehensive end-to-end logistics services with full transparency and customised solutions.



Cathay Pacific Cargo introduces Fly Greener, the carbonoffset programme for air freight athay Pacific is taking the lead in aviation's sustainability efforts in Asia with the extension of Fly Greener to its air cargo services. Fly Greener is a carbon-offset programme powered by an integrated carbon emissions calculator, as part of the airline's commitment to tackling climate change by achieving net-zero carbon emissions by 2050.

The new carbon emissions calculator works out the carbon emissions of shipments and the cost to offset them in just a couple of simple steps. Customers can then contribute to purchase carbon offsets that come from carefully selected carbon-offset projects. All selected projects are certified under the Gold Standard to ensure their carbon reductions are verified and come with societal and developmental benefits.

The carbon-offset programme follows the launch earlier this year of Cathay Pacific's Corporate Sustainable Aviation Fuel (SAF) Programme, which brings SAF into Hong Kong International Airport for the first time in history. It provides corporate customers the opportunity to reduce their carbon footprint from business travel and air cargo shipments by contributing to the use of SAF. Cathay Pacific was also among the first carriers in the world to announce a target of 10% SAF in its total fuel use by 2030.

#### General Manager Cargo Commercial George Edmunds

said: "The carbon emissions calculator is another tool we have made available to help our customers achieve their sustainability targets to make our business and our industry more sustainable. In tandem with our promotion and development of Sustainable Aviation Fuel capabilities, the calculator will give our customers flexibility to offset their carbon emissions via a suite of accredited carbon offset projects."

Customers have already been able to estimate their potential carbon emissions by searching for flight connections with the emission calculator on *cathaypacificcargo. com*, but now registered customers using the website will be able to offset their shipments by air waybill (AWB) number. Users can enter five AWB numbers at a time, but can submit as many applications as required over any monthly period. The tool, which uses the latest IATA methodology, will show the volume of emissions and display the offset charge in local currency, calculated by weight, and aircraft type.

This level of detail is central to the scheme, as explained by Simon Ng, **CEO of Global Logistic System** (HK) Co., Ltd (GLSHK), a Cathay Pacific-owned subsidiary that designed the technology. Ng said: "Multiple factors can lead to variance in the number of emissions generated by a booked shipment. GLSHK helped refine this system with Cathay Pacific Cargo by using a variety of data sources to calculate the emissions for a shipment including the actual flown route, aircraft type, and actual flying distance to maximise the accuracy of the offset for our customers."

After each submission, customers will be sent a spreadsheet showing the totals carried and claimed, plus the carbon-offset calculation. They will also receive a monthly statement displaying all submissions from the previous month and the total to be settled. Customers will then receive a certificate showing the offset total and the project they have supported, for their sustainability auditing processes.

The monetary contributions go directly to fund third-party validated projects that help to offset the CO2 generated by shipments, through carbon credits bought by Cathay Pacific and passed on to customers at cost. The airline makes no profit in the carbon-offset transactions.

The scheme currently supports four projects which bring fuelefficient cooking stoves to families in Bangladesh, solar-powered hot water to households in India, and solar-powered cooking stoves and small biogas plants to families in the Chinese Mainland. In the launch phase, the carbon emissions calculator will accept retrospective AWB numbers, but future iterations will see the tool built into Cathay Pacific Cargo's digital booking and confirmation solution. Customers will be able to add offsets directly to their bookings in a oneclick process.

#### Head of Cargo Global Partnerships Chris Bowden said: "We are excited to be driving industry leadership in Asia for sustainability, and we look forward to working with our customers to promote sustainable air cargo shipments. We know that carbonoffset calculations can be complex and need to be accurate for sustainability auditing purposes. We believe that the ease and simplicity of Fly Greener and the carbon emissions calculator make the rigour and complexity that goes into carbon emissions calculations straightforward and user-friendly, which is something our customers have been

actively seeking."



### Cathay Pacific Cargo takes the lead on two new Cargo iQ milestones in Hong Kong



athay Pacific Cargo has become one of the first carriers to pioneer two new milestones in the Cargo iQ Master Operating Plan (MOP).

The new milestones, FOW (freight out of warehouse control) and FIW (freight into warehouse control), will bring more transparency to the overall shipment journey in the MOP and better measurement of groundhandling performance in the handover between the ramp operating handlers and the cargo terminal, and vice-versa, for imports and exports, at air waybill (AWB) level. The milestones are now operational at the Cathay Pacific Cargo Terminal in Hong Kong, with a view for roll-out across the network.

Cargo iQ is a not-for-profit membership group supported by IATA composed of major airlines, freight forwarders, ground handling agents, trucking companies and IT providers who work together to bring standardisation and transparency to the air cargo journey. As part of that, the Cargo iQ MOP, which has been endorsed by IATA as a recommended industry practice, describes the standard end-to-end process of transporting air cargo from shipper to consignee. These two new messaging standards, FIW and FOW, in the end-to-end airfreight shipment journey bring the total number of milestones in the MOP to 20.

Cathay Pacific has had a seat on the Cargo iQ board and has been an active contributor to the working group since it was first established as Cargo 2000, 25 years ago. Today, Cathay's GM Cargo Service Delivery Frosti Lau is on the Cargo iQ board and has helped shape the new developments. ``We are delighted to be an early adopter of these two new milestones because we are dedicated to enhancing the quality control on our handling processes with the accountable parties,' he said. 'That's why we are working closely with our counterparts to launch these

milestones so we can better monitor the performance of the handover of shipments between our ramp handling and cargo terminal subsidiaries at Hong Kong International Airport.'

These are the fully owned subsidiaries HAS (Hong Kong Airport Services), and CPSL (Cathay Pacific Services Ltd), which operates the Cathay Pacific Cargo Terminal.

'Information visibility has become a prerequisite in air cargo,' said **CPSL Head of Quality Aldous Chung.** 'CPSL pursues continuous service enhancement and looks for ways to refine our procedures to enhance the reliability and efficiency of our operations. By implementing the FIW and FOW milestones, we are enhancing the transparency of terminal operations and this will allow us to better measure the performance for continuous improvement.'

Previously, the handover between the ramp and the warehouse needed users to compute the timings based on the ULD handover time taken from the raw data of the warehouse operating system. Now the same system can share that information at air waybill level for every flight. This system enhancement was deployed in May and the FIW and FOW messaging was activated at the start of July.

Cathay Pacific Cargo is now trialling these milestones in its own systems through an interface developed by Global Logistics System (HK) Co Ltd (GLSHK) with a view to using the additional visibility from these milestones to measure and enhance performance to deliver a better service to customers ultimately.

GLSHK CEO Simon Ng added: 'GLSHK keeps investing in and improving the EDMP (Easy Data Management Platform) to support our partner airline, Cathay Pacific, so that it can stay ahead in shipment data-analysis and performance management.'

This is the ultimate aim of the MOP and its milestones: as **Laura Rodriguez, Manager Implementation and Quality Assurance at Cargo iQ,** explains. 'With this information, the industry will be able to identify pain points and make vital improvements to operational processes,' she says. 'It also gives us, for the first time, the possibility to visualise the complete warehouse process from start to end within Cargo iQ. 'With its commitment to implement these new events, Cathay Pacific and its partners in Hong Kong are reinforcing the value of monitoring the point of handover from warehouse to ramp and viceversa. We are currently supporting all our members in the implementation of these milestones and we look forward to seeing the benefits of uptake on an industry-wide scale.'

Cathay Pacific Cargo's Lau added: 'Despite the challenges we have faced over the past two years, we can be proud of our record in bringing transparency to the air-cargo industry. This sort of integration is key to progress in the visibility of airfreight and continuous improvement in our performance. We look forward to rolling out these milestones globally and continuing to implement the Cargo iQ milestones with our contracted partners across our network.'

### **Air Canada Cargo** to use Envirotainer Releye RLP/RAP containers

ir Canada Cargo will be the first Canadian operator to use the new live monitored, temperaturecontrolled certified aircraft containers, the Envirotainer Releye RLP and RAP as part of the AC Absolute solution.

"The Releye RLP and RAP containers are designed to meet the strictest requirements in pharmaceutical air freight. With their unsurpassed 170 hours of autonomy (more than one week) on a single battery charge, it will maintain the temperature and protect the cargo longer than any other available solution," says a release from Air Canada Cargo.

These containers enter service following the recent inauguration of Air Canada Cargo's new cold chain handling facility at its Toronto Pearson International Airport hub, the release added. The Releye RLP and RAP containers are equipped with 18 integrated sensors that monitor important aspects during shipping



including location, internal and external temperature, battery level, humidity, door openings, cargo loaded, and GPS so customers can track their shipments in real time.

Air Canada is CEIV Pharma certified by IATA, which signifies that the airline meets the highest standards of safety, security, compliance and efficiency in the transport of pharmaceuticals, the release said. Air Canada Cargo is Canada's largest air cargo provider by capacity with presence in over 50 countries and self-handled hubs in Montreal, Toronto, Vancouver, Chicago, London, and Frankfurt. As the dedicated air freight division of Air Canada, Air Canada Cargo offers connectivity to hundreds of destinations across six continents.

### WFS adds Cargo Capacity at Heathrow as volumes Soar



orldwide Flight Services (WFS) has increased its facility footprint at London's Heathrow Airport after a 30% growth in volumes in the past year. WFS has signed a five-year lease on Building 578 in the airport's cargo area, boosting its warehouse and office space by a further 27,000 sq. ft. The additional building, due to commence operations in October, features eight landside doors for cargo deliveries and collections, and a 20-foot truck dock. As well as caster deck storage for loaded pallets and containers, WFS also plans to install a 7,000 sq. ft. area for ambient shipments and dedicated storage for temperature-controlled cargoes requiring a 2-8°C environment.

Once the new facility opens, WFS will increase its total cargo handling space at the airport to nearly 350,000 sq. ft. This latest expansion is designed to support existing airline customers  including new contracts gained in the past 12 months with Sri Lankan Airlines, Gulf Air and All Nippon Airways. The additional building will also provide growth capacity.

"After strong growth in our tonnage throughput in 2021, and with cargo volumes expected to increase by a further 25% this year, it's important that we are proactive in ensuring we have the capacity and infrastructure our current airline customers need to support their products and services. A key focus for Building 578 is to expand our perishables handling capabilities. This investment also gives us more space to welcome new carriers, which we expect to do by the end of the year," said **Paul Carmody, WFS' Managing Director** – UK Cargo.

WFS currently provides cargo handling services for 16 international airlines at Heathrow, handling over 425,000 tonnes of freight, airmail and express shipments through seven warehouse facilities.

### Bluebird Nordic receives third Boeing 737-800BCF, continues to expand its fleet

celandic cargo airline Bluebird Nordic, a member of the Avia Solutions Group, leaders in end-to-end capacity solutions for passenger and cargo airlines worldwide, has received another Boeing 737-800 freighter aircraft (BCF), making it the third in the company's cargo fleet.

The B737-800 is a part of Bluebird Nordic's fleet renewal. Last year the company began its expansion, adding additional aircraft to its fleet, and are planning to continue doing so in the upcoming several years. The growing demand for cargo transport is one of the main reasons why Bluebird Nordic has been undergoing new development in its growth plan.

"So far, our and our customers' experience operating the converted B737-800 is very positive," said **Audronė Keinytė, CEO of Bluebird Nordic**. "The aircraft are ensuring reliable operations – with impressive range and payload for an aircraft of this size. We are expecting five more aircraft before the end of the year, which will take us to



eight -800s in our fleet, in addition to our B737 classic fleet." Bluebird Nordic will continue to add more B737-800s to its fleet in 2023.



American Airlines Cargo now offers expanded Americas and Caribbean origins on WebCargo

he American Airlines Cargo network continues to expand on WebCargo, a Freightos company, now with the inclusion of 28 new countries and more than 40 markets across Latin America, the Caribbean and Canada.

Following Europe and the U.S., this regional rollout onto WebCargo now includes a significant portion of the carrier's global network, with plans to continue expanding on the platform in the coming months.

American currently operates more than 5,000 monthly flights out of these regions, including widebody flights out of Buenos Aires (EZE), Rio de Janeiro (GIG), Santiago (SCL) and São Paulo (GRU) to U.S. hubs – enabling WebCargo users to take advantage of large capacity and endless connection opportunities throughout the airline's U.S. network and beyond.

"We are thrilled to be able to offer even more of our vast global network on the WebCargo platform as users can now enjoy direct connections to the U.S. from more than 40 origins

across these new markets," said Lorena Sandoval, Sales Director – Florida, Mexico, Caribbean and Latin America for American Airlines Cargo. "Our priority is always to meet the unique needs of our customers, and we look forward to seeing how our growing partnership with WebCargo will continue to benefit the cargo industry."

"We're delighted to expand American Airlines cargo coverage to even more freight forwarders across the WebCargo network," said **Camilo Garcia, Global VP Business Development at WebCargo.** "The Americas and Caribbean play an absolutely vital role in global trade, particularly leading up to peak season, and we are confident that the thousands of forwarding offices in these regions on WebCargo and 7LFreight will benefit."



krainian technology company Awery Aviation Software (Awery) has pledged its support for an initiative, launched today, aimed at the protection and development of Ukraine's aviation industry, including the rebuilding of the ANTONOV MRIYA AN-225.

Ukrainian startup company Metal Time has developed a working mechanical design kit model of the MRIYA AN-225 cargo plane, profits from the sale of which will be donated to Antonov for: the rebuilding of the Mriya aircraft; the rehousing of Antonov employees whose homes were destroyed by Russia; and the education and training of new aviation engineers and pilots for Ukraine.

"Awery cannot stand by when Ukrainian cargo aviation is destroyed economically and physically, and so it was an easy decision for us to help

### Awery aviation software throws its support behind fundraising initiative to rebuild Antonov Mriya AN-225

Working models of the destroyed cargo plane available for purchase, with all profits going toward Antonov's staff rehousing, training, and MRIYA AN-225 reconstruction

promote the initiative by communicating this great project as much as we can," said Vitaly Smillianets, Chief Executive Officer, Awery. "Since 1991, Ukraine has celebrated the 24th of August as its day of independence and so it couldn't be more appropriate to launch this initiative today in our national bid to ensure that ANTONOV Aviation continues to be a major player in the project cargo international carrier market. "Please help us support this initiative by purchasing your model as soon as you can."

Details of the fundraising initiative and how you can buy your model can be found at *kickstart.com* and searching Metal Time.

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Swissport appoints Dave Lynch as new Group ClO / Realignment of market responsibilities in Europe



ave Lynch will be joining Swissport International AG as Group Chief Information Officer (CIO) and become a member of the Executive Leadership Team. A starting date will be announced in due time. He succeeds Giuseppe Genovesi, who stepped down from his position in July. Dave joins Swissport from FirstGroup, a Swissport has appointed Dave Lynch as Group Chief Information Officer and member of the Executive Leadership Team. He will assume his duties shortly, with the exact starting date still to be agreed between him and his current employer. Fewer market clusters and new regional responsibilities in Europe.

leading private sector provider of public transport in the UK. He will report to Warwick Brady, President & CEO of Swissport.

"We are delighted to announce **Dave** Lynch as our new Group CIO," says Warwick Brady, President & CEO of Swissport International AG. "Swissport has a long track record of product and service innovation ranging from our industry-leading position in hub and large base operations, supported by our advanced resource planning and staff rostering, to our Pharma Centers in the air cargo business, to digital innovations such as our cargo app and kiosks, which helped digitize cargo logistics. With his vast experience, Dave has what it takes to bring Swissport to the next level of process integration and digitization, supporting a further enhanced service delivery."

At FirstGroup Plc, one of the largest bus operators and one of the most experienced rail operators in the UK, Dave Lynch served as Group CIO since 2014. In this role, he drove an ambitious IT transformation and digitization agenda and positioned FirstGroup Plc to exploit the business opportunities presented by digital transformation. Prior to that, Dave Lynch worked at the Go-Ahead Group Plc, another of Britain's largest public transportation companies, first as Group Technology Director and then as Group Technology and Procurement Director.

Warwick Brady, in thanking Peter Billiau for his contributions as interim CIO since July: "Peter hit the ground running and has been leading Group IT as a very effective and inspirational CIO. He has energized the team and led them to go above and beyond to support Swissport's goal of being the digital leader in aviation services."

#### STREAMLINING OF MARKET RESPONSIBILITIES IN EUROPE

Effective 9 September, Swissport combines the market management for Germany and Austria under one roof with Switzerland, Italy and France. Bruno Stefani, Managing Director for Switzerland, Italy and France, will take over management of the enlarged cluster. Belgium, the Netherlands, Denmark, Finland, Spain and Bulgaria, which were all part of Continental Europe, will be merged with the Middle East and Africa (MEA) cluster. Dirk **Goovaerts, Managing Director** MEA & Global Cargo Chair, will also assume responsibility for these markets. The streamlined structure. which sees a consolidation of market clusters, is in line with Swissport's credo to "govern the company centrally and manage the business locally". Within globally aligned principles, this enables us to further increase the agility of the company by empowering capable local leaders. They are accountable for the success of their service delivery and for the satisfaction of their customers, similar to a franchise model.



Illiott Paige is the newest member of the SASI management team and Vice President Airport Practices, according to Stan Wraight, President and CEO of SASI World.

Elliott, who is based in Atlanta, Georgia, brings the most advanced knowledge and skill sets required as SASI World develops its advisory service credentials in airport cargo,

#### **Elliott Paige Joins SASI World** As Vice President Airport Practices

trade, and logistics capabilities in addition to its current service offerings for airlines, airports, financial institutions, and governmental bodies around the world.

**Stan Wraight comments**: "With over 25 years in trade facilitation and eight years in air service development, Elliott Paige recently left the world's busiest airport, Hartsfield-Jackson Atlanta, as their head of passenger and cargo air service development. "While in Atlanta Airport, he recruited numerous cargo and passenger airlines, facilitated the construction and leasing of new onairport warehouses, introduced Atlanta to the cargo community system, and built a reputation of trust with business partners in and around the airport." "I have been involved in many aspects of trade promotion in my career, from customs and border charges to trade policy and market penetration to logistics and supply chain management. "I am delighted to join SASI World's global management team as part of their expanding assortment of services to promote synergies among multimodal logistics strategies. Implementation is key to promoting trade that leads to prosperity for the stakeholders and, ultimately, their consumers.

"Via SASI World, I can bring key innovations to ports globally, creating greater efficiencies and long-term growth for all stakeholders. "I am excited to develop profitable partnerships with SASI World clients as part of this team."

### **CargoAi Welcomes Experienced Talents From IATA** To Strengthen Financial Innovations



s one of the leaders in the air cargo industry's digital evolution, CargoAi has announced two new strategic additions to its team, to trailblaze with finance solutions in the air cargo industry.

#### Veronica Ibarra joins CargoAi as its Vice President of Operations

and is responsible for overseeing the day-today customer support and strategic operational activities for CargoAI products. Ibarra's base in Miami strengthens CargoAi's North American presence with forwarders, GSAs and airlines. **Asako Sakurai is Head of Finance**, based in Singapore, and

will strengthen CargoAi's

financial operations. Ibarra brings over twenty years of progressive experience in the financial airline industry, in both cargo and passenger services. Sakurai complements this with eighteen years' experience of financial experience, with eleven years specifically in the airline industry.

Both have worked for over a decade at IATA, aviation's internationally-recognised trade association in setting global standards for airline safety, security, efficiency and sustainability.

Ibarra's most recent role as IATA's Global Billing Operations Manager oversaw data processing performance for CNS, CASS and BSP operations. These are IATA systems designed to simplify the airlines' selling, reporting and remitting procedures of IATA Accredited Cargo and Passenger Agents.

As IATA's Settlement Operation Manager for Asia Pacific, Sakurai supervised the remittance and payment processes for cargo and passenger airline sales of IATA airline members in Asia Pacific.

Their combined experience will empower them to lead CargoAi's vision to develop revolutionary financial solutions for the air cargo industry, designed to solve the pain points that forwarders face in long accreditation processes and lack of additional payments options.

Ibarra and Sakurai's extensive experience in the air cargo industry is in keeping with CargoAi's pillars to hire industry veterans. thereby ensuring that its products are always in sync with reallife needs. With technology integral to the way of life at CargoAi, the equal fusion of air cargo

and tech experts brings a lean and modern mindset to creating new products. This agile approach ensures sustainability in the business by being able to adapt to market demands quickly.

CargoAi is a remotefirst organisation and hires internationally based on talent; allowing it to create a diverse work culture, including striving for 50/50 gender parity.

At CargoAi, our future is rooted in helping teams unleash their potential by building tools that inspire collaboration and facilitate growth — interested in what's next? We're looking for people who believe that we can accomplish so much more together than apart.



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