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EDITOR'S LETTER



January tonnages are well up on last year's levels

Worldwide air cargo demand in January so far remains significantly up compared with this time last year, according to the latest figures from WorldACD Market Data, with tonnages from all the main global regions ahead of last year's figures except ex-North America traffic.

Freight forwarders continue to report anecdotally that certain cargo owners are switching some Asia-Europe cargo from sea to air or to sea-air because of longer ocean voyages caused by the disruptions in the Red Sea, although from a data perspective it is difficult to separate this traffic from the normal seasonal mid-January uplift following the New Year slowdown, and

the effects of Lunar New Year (LNY), with LNY in 2024 coming later (10 February) than last year (22 January).

Reflecting the serious disruptions to international container shipping, ocean freight spot rates from Asia to Europe are now around three times their level before the Red Sea disruptions, although air cargo rates remain relatively stable globally, and ex-Asia Pacific, compared with before the Red Sea crisis – although ex-Asia Pacific air cargo rates had already risen in the final quarter of last year due to seasonal and product-related demand factors.

Some forwarders say that in anticipation of ocean-to-air conversions, they are blocking

additional air capacity on core trade lanes to help customers keep their freight moving. Others note that the window for booking air freight ahead of the Lunar New Year (10 February) is closing and the next two to three weeks could be challenging, with the expectation of “bunched” container ships arriving *en masse* at the main European ports, potentially triggering port delays, driver shortages and cargo build-ups at warehouses, driving further traffic towards air cargo.

Weekly analysis

Meanwhile, preliminary figures for week 3 (15 to 21 January) indicate that global air cargo tonnages rose by a further +5% compared with the previous week, based on the more than 400,000 weekly transactions covered by WorldACD's data, following a +25% rise in week 2, taking tonnages back up close to their levels in the third week of December and to around 90% of their peak levels in October and November. Average global prices bounced back slightly (+2%) towards their levels at the start of this year.

Specific analysis by WorldACD does reveal week-on-week (WoW) increases in tonnages to Europe ex-China (+4%) and ex-Hong Kong (+9%). When comparing with the early December peak, tonnages are exceeding the levels ex-China, but not ex-Hong Kong, while rates on both lanes are -30% lower for the same comparison. Tonnages ex-Gulf Area to Europe were down -17% (WoW), while rates went up by +17%, but both were still below the levels of the beginning of December.

Expanding the comparison period to two weeks, total combined tonnages for weeks 2 and 3 this year were up by +26%, globally, compared with the preceding two weeks (2Wo2W) – thanks, largely, to the big post-New Year tonnage bounce-back in week 2. But average rates were down by -2%, on a 2Wo2W basis, with capacity up +3%.

Outbound tonnages were up significantly from all the main global regions, on a 2Wo2W basis, with

Air Cargo Market Trends Past 5 weeks



Latest week: Mon 15 Jan - Sun 21 Jan 2024 (Week 3)

Published: Jan 25, 2024

Worldwide last 5 weeks



Origin Regions last 2 to 5 weeks

	Capacity ¹			Chargeable weight ¹			Rate ¹		
	Last 5 wks	2Wo2W	YoY	Last 5 wks	2Wo2W	YoY	Last 5 wks	2Wo2W	YoY
Africa		-3%	+8%		+16%	+14%		+1%	-6%
Asia Pacific		+6%	+29%		+22%	+9%		-4%	-20%
C. & S. America		+8%	+12%		+29%	+9%		+2%	-5%
Europe		+2%	+8%		+44%	+3%		-2%	-34%
M. East & S. Asia		+2%	+12%		+7%	+21%		+1%	-12%
North America		-0%	+6%		+27%	-10%		+2%	-21%
Worldwide		+3%	+12%		+26%	+6%		-2%	-22%

¹ 2Wo2W compares the last 2 weeks with the preceding 2 weeks this year, YoY compares the last 2 weeks with the same 2 weeks last year.

Region to Region last 2 weeks

Last two weeks compared with the preceding two weeks (2Wo2W)



These trends are based on more than 400,000 transactions per week. This public report only shows high level trends. For our participants we publish weekly data for hundreds of worldwide markets at different O&D levels.

double-digit percentage increases from most origins, including +44% ex-Europe, +29% ex-Central & South America, and +27% ex-North America, with traffic ex-Asia Pacific also rebounding strongly (+22%). This post-New Year rebound also included double-digit percentage tonnage increases on most of the major intercontinental lanes, with only Asia Pacific to North America (+9%) and Asia Pacific to Middle East & South Asia (+5%) in single-digit territory. But

average rates were more or less stable, with only ex-Asia Pacific rates (-4%) deviating by more than one or two percentage points, on a regional basis.

Year-on-year perspective

Year on year (YoY), overall global demand in weeks 2 and 3, combined, is up +6%, compared with the equivalent period last year, despite this period last year benefiting from the early Lunar New Year and the normal surge in air cargo traffic ahead of LNY factory

closures in China. The most striking YoY increase is the +21% figure for tonnages ex-Middle East & South Asia (at +12% capacity), which may reflect some conversion of ocean freight to air and sea-air cargo due to the Red Sea disruptions. Traffic ex-Africa was also up strongly (+14%), YoY, and ex-Asia Pacific (+9%) and Central & South America (+9%). Tonnages ex-Europe were up by a more-modest +3%, whereas they remain down ex-North America (-10%), YoY.

On the pricing side, average worldwide rates of US\$2.35 per kilo in week 3 are -22% below their elevated levels this time last year, although they remain significantly above pre-Covid levels (+32% compared to January 2019). The decline relative to the equivalent period last year includes double-digit YoY percentage drops ex-Europe (-34%), ex-North America (-21%), ex-Asia Pacific (-20%) and ex-Middle East & South Asia (-12%). Average rates ex-Central & South America and ex-Africa remain more stable and were down, YoY, by -5% and -6%, respectively, in weeks 2 and 3 combined.

Overall worldwide air cargo capacity remains significantly up on last year's levels (+12%), including double-digit percentage rises ex-Asia Pacific (+29%), ex-Middle East & South Asia (+12%) and ex-Central & South America (+12%).



DEVENDER GROVER

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Ali Türk appointed as Chief Cargo Officer at Turkish Airlines, succeeding Turhan Özen

Turkish Airlines has appointed Ali Türk as Chief Cargo Officer effective January 1, 2024, following the resignation of Turhan Özen, who has been in the position since October 2016.

Turhan Özen, who joined Turkish Airlines with over 25 years of experience in supply chain management and logistics sectors, significantly increased the revenues and global market share of the airline's cargo brand, Turkish Cargo. In early 2022, Turkish Cargo moved to SmartIst, Europe's largest air cargo facility, and recorded significant improvements in customer focus, service quality, and product range during this period.

Türk graduated from Istanbul Technical University's Department of Industrial Engineering and completed an Executive MBA programme at the same university. He began his career in 1999 and held positions at

Başak Hayat Insurance, Ülker Group of Companies, and Ceva Logistics before joining Turkish Airlines in 2011. He was appointed Head of Cargo in 2012. In May 2016, he started working at Turkcell, and from March 2017 to December 2023, he served as Deputy General Manager of Supply Chain Management at Turkcell and its group companies, responsible for procurement, logistics, leasing, contract data management, transition rights, construction, and real estate processes.

Meanwhile, Turkish Airlines has amended the organizational structure, with the position of Chief Commercial Officer being modified to Chief Operating Officer. Following this decision, Kerem Sarp, who served as the Chief Commercial Officer, will continue as the General Manager of Ajete Air Transport, and Mehmet Akif Konar has been appointed as the Chief Operating Officer.



TIACA Strengthens Cooperation with ALTA with MOU



The International Air Cargo Association (TIACA) and the Latin American and Caribbean Air Transport Association (ALTA) announce the signature of a Memorandum of Understanding aimed at consolidating cooperation between the two organizations.

Key points of the MoU signed between TIACA and ALTA will allow the two organizations to work together:

- to facilitate understanding of the contribution of aviation to economic and social development within the Latin American and Caribbean region;
- to work collaboratively to enhance an increasingly safe air transport system across the region;
- to work towards educating and developing projects with governments and entities to achieve an efficient industry in terms of costs and operations;
- to promote the specific needs for air cargo liberalized economic regimes facilitating flexible and efficient cargo services;
- to promote safety in the supply

chain addressing where possible awareness of the risks associated with counterfeit and noncompliant cargo; and

- to promote sustainable solutions that enhance the role of air cargo in support of the 17 United Nations Sustainable Development Goals.

"This agreement is vital as we continue our work to strengthen our presence within Latin America and the Caribbean. Working with ALTA will help us not only accomplish this, but it will help push the key issues agreed upon within the region. We look forward to a successful partnership with ALTA."

Steven Polmans, Chair, TIACA

"The signing of this MoU allows us to get to work ahead of the upcoming TIACA Event – Latin America where we can ensure that issues relevant to both organizations can be discussed. The event will bring together industry leaders to focus on what it takes to do successful air cargo business within Latin America." **Glyn Hughes,**

Director General, TIACA

"Air cargo is extremely important for the Latin American & Caribbean region. In a continent with huge distances, intricate geography, and a lack of other means of transport as safe and efficient, aviation plays a key role in carrying essential goods and merchandise that move the economies and generate employment. This partnership with TIACA will allow us to jointly strengthen the work on this matter and achieve a better understanding of the sector, therefore, pursuing informed decision-making and smart regulatory environments. Currently, 50% of international air cargo capacity corresponds to belly capacity in passenger aircraft. It is extremely important to work aligned and we very look forward to this alliance", comments **Jose Ricardo Botelho, Executive Director & CEO of ALTA**

The TIACA Event – Latin America will be held immediately after Intermodal South America 2024, March 6-8, 2024 in Sao Paulo, Brazil at the Gran Estanplaza.

Edmonton Airport expands drone delivery services



Drone Delivery Canada (DDC) is to deploy its drone delivery solution at Edmonton International Airport (YEG) in Canada.

Under a series of 12-month agreements with an aggregate value of C\$417,000 (US\$310,000), DDC will expand its defined route delivery from Edmonton Airport with an additional DroneSpot at a medical clinic located in the city of Leduc, Alberta. The medical clinic is wholly owned by Montana First Nation and provides health

care services to indigenous and non-indigenous Canadians.

The current delivery route from Edmonton Airport to the off-airport DroneSpot in Leduc County, which formed the delivery route for the first phase of the project, will be maintained. Cargo delivery from Edmonton Airport to the medical clinic will be in addition to this.

All operations will be conducted per applicable Canadian regulations and/or Transport Canada-specific approvals, with flights

remotely piloted by DDC from its operations control center located in Vaughan, Ontario. The Canary remotely piloted aircraft (RPA) will also be used on this route once it is operational.

DDC will commence deployment of the site infrastructure shortly and expects to begin providing drone delivery services under the commercial agreements later in 2024. The Edmonton Airport drone delivery project, which began with the execution of an agreement with Edmonton Airport in

2019, won an XCELLENCE Award in Innovation award from the Association for Uncrewed Vehicles Systems International in 2022 and became commercially operational in May 2022. During the first phase of the project, over 2,400 flights with a total flight distance of over 6,500km were completed. The new agreements add a second leg to the operations originating out of the central DroneSpot at Edmonton Airport.

Steve Magirias, CEO of DDC, commented, “We are very pleased to sign these new agreements as part of the next phase of our operations at Edmonton International Airport, as well as introducing two new partners as part of the agreements. This next phase will enable us to further expand our delivery capabilities, showcase our Canary RPA, and explore new use cases for RPA delivery within the YEG area.”

“As we build out the drone delivery demand, we continue to safely innovate the process through a collaborative approach with our partners,” added **Myron Keehn, president and CEO of Edmonton International Airport**. “We are proud to advance sustainable solutions to first- and final-mile delivery at Edmonton International Airport and the surrounding region. Part of our commitment to being net zero by 2040 is creating opportunities for sustainable transportation and aviation, and we are excited to continue supporting and enhancing the future of drone delivery in the Edmonton Metro Region.”

Worldwide Flight Services to implement Cind 3D modelling software for 100% “Fit to Fly” ULDs

Worldwide Flight Services (WFS), a member of the SATS Group, will deploy Cind's ContourSpect 3D modelling software at selected stations across its Europe, Middle East, Africa, and Asia (EMEA) network following a successful Proof of Concept (POC) in its cargo terminal at Copenhagen Airport.

WFS is Cind's launch partner for ContourSpect in the cargo handling industry. The software has been developed to build Unit Load Devices (ULD's) more efficiently and to optimize cargo capacity, which, in turn, presents opportunities to reduce climate impact.

ContourSpect creates a 3D model of cargo loaded on an air cargo pallet and compares this in real time with the selected virtual contour. The tool is designed to eliminate the need for manual measurements and time-consuming quality control by immediately indicating if the ULD build-up is out of contour. This increases operational productivity and ensures all ULD's leaving the warehouse

are 100% 'fit to fly'.

ContourSpect uses 3D cameras positioned around the ULD build-up area to monitor the contour frame. Fixed screens provide the cargo operator with real-time updates, providing one fixed picture from each corner and one rotating contour. A green frame confirms no cargo is outside of the contour, while a red frame alerts the operator to cargo placed outside of the contour, which could result in an overbuilt ULD being sent to a flight.

Jimi Daniel Hansen, Vice President Operational Excellence EMEA at WFS, said: “Our POC for ContourSpect in Copenhagen involved hundreds of ULD's, and the results were

impressive on many levels. Building ULDs that are 100% 'ready to fly' is an essential part of WFS' and SATS' commitment to aviation safety and security. This modelling software automates this process, reduces the contour check cycle time, and captures data. From a customer perspective, it also presents additional revenue benefits by ensuring optimal use of available cargo capacity, supported by full reporting of the utilization rate and picture documentation.”

Following the successful trial in Copenhagen, WFS is now planning the next stations in EMEA which will implement the Cind system.

The software was created by Cind's research and product development team in Jönköping, Sweden, as part of the company's focus to advance supply chain logistics and to help companies gain efficiency. Using 3D image processing for freight dimensioning, ContourSpect provides an automated and cost-efficient solution that optimizes labour resources, supports sustainability by reducing duplication in the ULD build process, and provides valuable analytics.

“Since the launch of ContourSpect in early 2023, we have witnessed considerable interest from the entire air cargo industry. I am delighted that WFS, as the first air cargo handler, has partnered with Cind to integrate the service into its network of stations. WFS proves to be the ideal partner to extend our solutions, and it is inspiring to observe their strong commitment to enhancing industry safety and efficiency. We look forward to collaborating closely with WFS in upholding and enhancing their outstanding services in the years ahead,” added **Cind's CEO, Marcus Schelin**.





Cargolux signs up for e-SAF to power freighters

Securing offtake and investment – Norsk e-Fuel closes milestone agreements

Norsk e-Fuel is proud to announce major partnership milestones by closing significant agreements on offtake



and investment. Two international airlines – Norwegian Air Shuttle and Cargolux Airlines International S.A. have committed to purchase fossil-free aviation fuel. Norwegian will in addition join Norsk e-Fuel's shareholder

group, which will as of now be led by the existing shareholder and renowned engineering, procurement, and construction company Paul Wurth, a subsidiary of SMS group.

E-Fuel project developer Norsk e-Fuel has signed several landmark agreements. By securing long-term offtake agreements with Norwegian and Cargolux in addition to strengthening the shareholder group around Paul Wurth, the company is moving ahead with large steps. Norsk e-Fuel is starting the industrialization of e-fuel production in Mosjøen, Norway, and will start to provide e-fuels to the aviation industry after 2026. Backed by a strong shareholder and partner network, the company looks to increase production with two additional plants by 2030.

"We have ambitious plans to ramp up e-fuel production as soon as possible to deliver fossil-free fuels to the aviation industry. The commitment of our new partners Cargolux and Norwegian and the reaffirmed support of the founding member and shareholder Paul Wurth are not only a sign of trust in our mission, our business concept, and our team. They also show the understanding of the critical role of e-fuels in shaping a future for aviation that is free from fossil fuels—both in Norway and across Europe.", says **Karl Hauptmeier, CEO of Norsk e-Fuel.**

Reflecting a shared vision for a more sustainable future of aviation, the passenger airline Norwegian and the cargo airline Cargolux have committed to the offtake of e-SAF (Sustainable Aviation Fuel). The total volume of the offtake agreements covers more than 140.000 tons of fuel supply. In addition, the two companies will provide strategic support for the development of two additional production facilities by 2030.

"Cargolux is proud to join the Norsk e-Fuel project. E-fuel will be a major pillar in achieving net zero carbon emissions by 2050 in aviation. E-fuels are based on abundant feedstock such as carbon dioxide and when produced

with green electricity, this project will provide one of the highest greenhouse gas savings compared to conventional jet fuel. We look forward to offering our customers the option to have the ability to voluntarily enhance their sustainability initiatives through the use of e-Fuels for their shipments as of late 2026.", says **Richard Forson, CEO and President of Cargolux.**

"We welcome the collaboration opportunities with Norsk e-Fuel. Together, we now embark on a journey toward the next generation of fossil-free jet fuels. Such sustainable aviation fuels will be in high demand in the years to come. The agreement entails that we will invest a total of around € 5 million and will secure Norwegian early access to the product. The use of fossil-free aviation fuels is key to achieving our goal of reducing carbon emissions by 45 percent in 2030," adds **Geir Karlsen, CEO of Norwegian.**

The shareholder group now extended by Norwegian will from now on be led by Paul Wurth. It has been backing Norsk e-Fuel since its inception and has now decided to raise its investment in the company by an additional € 5.5 million. The commitment has been welcomed by existing shareholders as much as by the management and team of Norsk e-Fuel.

"We strongly welcome the collaboration with Norwegian. Through the execution of the offtake agreement, we have fortified our position for upcoming projects. We now anticipate launching the next phase, focusing on the FEED study to bring the project up to its realization", says Thomas Hansmann, CTO of SMS group.

Georges Rassel, Chairman of the Board of Directors in Norsk e-Fuel, adds: *"I am truly honored to lead this exceptional team and delighted to announce our new partnerships with two esteemed airlines. Bringing together Norwegian, Cargolux, and Paul Wurth, we are committed to ensuring the success of Norsk e-Fuel, where we can now enter the next phase of the project."*

Red Sea crisis sees businesses take to skies: Xeneta

Air cargo volumes from Vietnam to Europe – a major trade route for apparel – spiked 62% in the week ending January 14.

Retailers are turning to air freight to protect supply chains and keep their products on shelves amid the ongoing crisis in the Red Sea and Suez Canal, according to Oslo-based Xeneta.

The latest data released by Xeneta today, January 18, 2024, shows air cargo volumes from Vietnam to Europe – a major trade route for apparel – spiked 62 percent in the week ending January 14. “This is also six percent higher than 2023’s peak week in October, and a 16 percent increase on the volumes recorded in the same week 12 months ago.”

Niall van de Wouw, Chief Airfreight Officer, Xeneta says: “This is the first signal in Xeneta data that the Red Sea crisis is impacting air freight. This is typically a quieter time of year for air freight. To see increases of this magnitude with higher volumes than at any point in 2023 is significant.

“Routes from Vietnam to Europe are used heavily for apparel, a sector we have been told is switching more goods from ocean to air due to the Red Sea crisis, so it is particularly noteworthy we

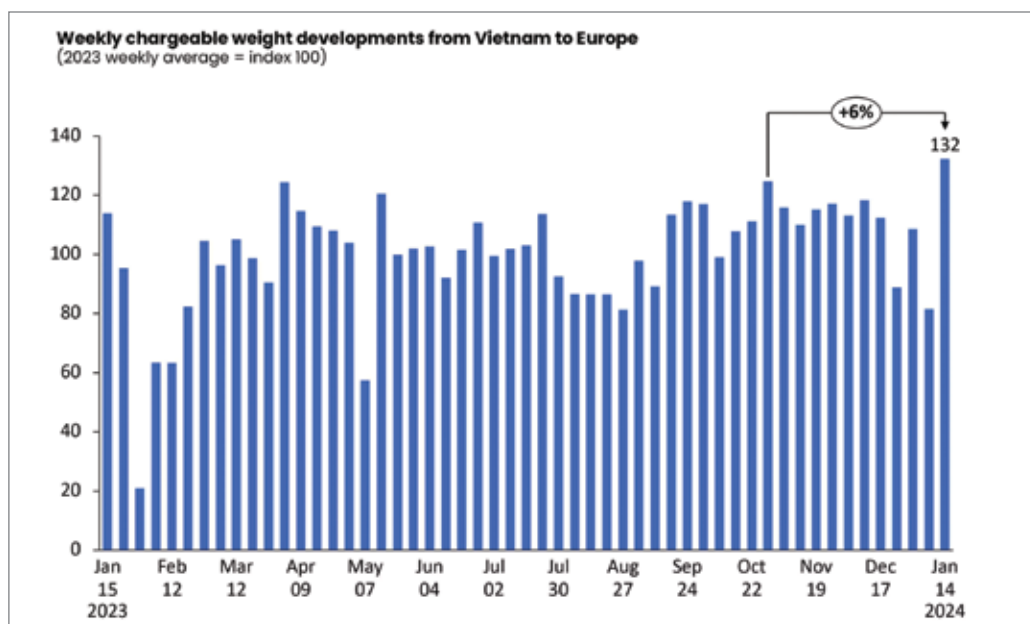
are seeing volumes increase to such an extent on this trade. “We should also recognize that the upcoming Lunar New Year may also be contributing to the increase in volumes.” Air freight rates from Vietnam to Europe have increased by 10 percent compared to last week but with increasing volumes putting pressure on capacity and load factor, costs could be set to rise further.

Air freight rates from Vietnam to Europe have increased by 10 percent compared to last week but with increasing volumes



putting pressure on capacity and load factor, costs could be set to rise further, the update added. “When the Red Sea crisis escalated in December, we stated that once the impact starts to be felt in air freight, things

could happen very quickly,” says Van de Wouw. “In the next two weeks, we should know for sure if this represents a genuine and significant shift from ocean to air freight due to the Red Sea crisis.”



Zack Oakley is Executive Director of Chicago Rockford Intl Airport

The Greater Rockford Airport Authority (GRAA) announced that Zachary (Zack) Oakley is the new Executive Director of the Chicago Rockford International Airport (RFD) w.e.f. January 1. "Zack's leadership as the Deputy Director was instrumental in the growth, partnerships, and innovation we've seen at RFD," says **Paul Cicero, Chairman, the GRAA Board of Commissions**. "Zack's new role as Executive Director puts RFD on a continued path of success, and we're thrilled to celebrate this promotion."

As Deputy Director of Planning and Operations at the airport, Oakley oversaw the planning and construction of more than \$150 million in air cargo infrastructure improvements. Oakley has worked full-time with the airport since 2006, starting as an operations and facilities specialist before he was promoted to supervisor, then operations manager, and then to his previous role as deputy director in 2017.

In 2023, RFD was ranked as the 13th largest air cargo hub for landed weight



by the FAA, surpassing Hartsfield-Jackson Atlanta (ATL) airport. It marked the fourth consecutive year for RFD to see an increase in its rankings. "In my 18 years at RFD, I have played a key role in shaping and delivering change," says Oakley. *"I am looking forward to continuing to grow and provide economic opportunities to the region, expanding our cargo operations and passenger destinations, operating a safe and secure airport for all our users, engaging the local community, and providing the best passenger experience possible for all travellers. RFD will continue its growth trajectory focused on expansion and more innovation and*

sustainability in both passenger and cargo operations. I am extremely excited and grateful for the opportunity, and I look forward to the future.."

Other staff promotions and hirings announced include: * Tracey Halbrader has been promoted as Finance Director * Isaac Mendoza has been promoted as Operations Manager * Matt Zinke has been promoted as Facilities and Maintenance Manager * Mike Peranich has been hired as Director of Operations and Maintenance * Josh VanBriesen has been promoted as Assistant Maintenance and Facilities Manager * Chris Fisher has been promoted as Maintenance Supervisor; and * Nick Allen-Stewart has been promoted as Operations Supervisor. These staff members, along with Michelle Cassaro, Deputy Director of Finance and Administration, Jeff Polsean, Economic Development Manager and Kathy Bruggeman, Executive Assistant, are members of RFD's leadership team and will continue to support Zack in his new role,



Frankfurt Airport - Cargo volumes grow by 6.0 percent

Cargo traffic in Frankfurt (comprising airfreight and airmail) rebounded in November 2023, growing by 6.0 percent year-on-year to 174,258 metric tons. At the same time, FRA's flight volume also continued to increase, with aircraft movements up 8.5 percent year-on-year to 35,310 takeoffs and landings. Accumulated maximum takeoff weights (or MTOWs) surged by 10.7 percent year-on-year to about 2.2 million metric tons.



Boeing inaugurates first India distribution centre

Boeing announced the opening of the India distribution centre in Khurja, Uttar Pradesh. The 36,000-square-foot parts warehouse will support regional aviation customers in maximising fleet utilisation, says an official release. "The new site underscores Boeing's continued commitment to expanding its presence in the country and delivering an efficient, cost-effective, and local solution."

Salil Gupte, President, Boeing India says: "The Boeing India Distribution Centre illustrates Boeing's commitment to supporting the growth of this market, aligned with the Government's Atma Nirbhar Bharat vision. This centre will support the emergent needs of spare parts for Boeing aircraft in India, reducing lead times, improving availability, and supporting the MRO industry here."

The new India location is one of eight distribution centres around the world that holds and ships spare parts

specifically for Boeing's commercial customers.

"The India Distribution Centre represents another significant step forward in Boeing's strategy to provide parts and services when and where customers need them," says **William Ampofo, Vice President of parts & Distribution Services and Supply Chain, Boeing Global Services.**

"It also represents our commitment to delivering efficient, cost-effective solutions for Boeing's commercial airplane customers in the region," Boeing announced its investment in the distribution center less than a year ago during Aero India 2023, and the first parts were shipped to customers in December 2023, the release added. "Positioned strategically along India's Eastern Freight Corridor with proximity to both Delhi and the upcoming Jewar airport, the distribution center is operated in collaboration with third-party logistics provider DB Schenker."

Kinjal Pande, Chief Executive

Officer at DB Schenker, Cluster India and Indian Subcontinent

says: "We're excited to collaborate with Boeing on constructing an advanced aviation-focused facility in India. The complexities of warehousing and logistics, combined with Boeing's distinctive needs, provided us with a unique opportunity to build an innovative setup that meets the distinct spare support requirements of India's growing aviation industry. This initiative also underlines DB Schenker's enduring commitment to India, as we expand our local presence and tailor our services to meet the diverse needs of customers across various sectors."

The new distribution centre marks Boeing's most recent development in India, following a series of investments and agreements aimed at bolstering the growth of the civil aviation industry in the country. The initiatives include a partnership with GMR Aero Technic to establish a Boeing Converted Freighter line in Hyderabad and the establishment of a Global Support Centre in Gurgaon. Boeing has also committed a \$100 million investment in infrastructure and pilot training programmes to support India's growing demand for pilots in the coming two decades.

Chapman Freeborn Europe sales team grows by 29% in 2023, expanding its coverage by eight cities

Chapman Freeborn, the global air charter specialist and part of Avia Solutions Group, has announced significant growth figures for its European operations during 2023.

The company has grown its European sales team by 29 percent, expanding its presence to eight additional cities since the beginning of last year and successfully onboarding over 30 new team members

across the continent in its cargo, group passenger, and business aviation divisions.

Chapman Freeborn onboarded team members in new cities across Austria, Finland, France, Italy, the Netherlands, Spain, Sweden, and Switzerland in 2023, greatly increasing its geographical coverage.

Eric Erbacher, Chief Executive Officer at Chapman Freeborn, explains, “We are investing significantly in expanding our international office network and teams to strengthen our truly global business. “As well as this, we are always intensifying our network of partners, driving added value for our customers.”

Chapman Freeborn, which celebrated its 50th anniversary last

year, has consistently diversified and expanded over the years, and this growth is a key component of its strategy and its successes.

Reto Hunziker, President – of Europe at Chapman Freeborn, adds, “As part of our 2030 strategy, we further invested and strengthened our commercial setup in Europe both for brokers and salespeople. “This approach will also be integral this year as we will continue to expand into new markets and geographies to make sure we cover the needs of our customers and partners.” “At the same time, we will strengthen our existing setups in key markets such as the DACH region (Germany, Austria, and Switzerland), the UK, and Benelux (Belgium, the Netherlands, and Luxembourg).”





FarCargo

takes delivery of its first Aircraft

Just before the end of the year, FarCargo took possession of the aircraft acquired from the USA earlier in 2023, and today the aircraft arrived in Copenhagen, to be transferred to the European flight register.

The aircraft is a Boeing 757-200 from 2001 and has been operated by American Airlines as a passenger flight since its beginning.

The aircraft has been repurposed for cargo operations and can hold up to 35 tons or 230 cubic meters of cargo.

The aircraft is equipped with energy-efficient winglets and RNP 0.13

technology, making it well-suitable for flight operations to and from the Faroe Islands.

The aircraft's cargo hull has been modified to hold refrigerated cargo.

The aircraft will now undergo a process to transfer the registration from FAA to EASA.

FarCargo has agreed with the Swedish airline West Atlantic, to operate the aircraft under its AOC, on behalf of FarCargo, until FarCargo can obtain an AOC.

The initial flight operation will be in Europe, to allow the flight crews and technical personnel to get

comfortable with the aircraft and to obtain all necessary certificates and permits.

Once this is complete, the aircraft will start cargo operation between Faroes and the US.

The flight will be between FAE in the Faroe Islands, KEF in Iceland, EWR in New Jersey, US, and BLL in Denmark.

The route will start up slowly, but will gradually expand to multiple departures every week.

FarCargo will offer cargo to European and Faroese customers. This will be offered through local freight forwarders.

FarCargo has made an agreement with Nordic GSA, who will offer out the cargo space to the freight forwarders from Newark to Billund, and to the Faroe Islands.

Customers can therefore book cargo space through their local freight forwarder, who deals with Nordic GSA.

Accelya's cargo revenue accounting selected by Air France-KLM



Accelya, a leading global software provider to the airline industry, today announces it will provide Air France-KLM with its industry-leading Cargo Revenue Accounting (CRA) solution, to process and optimize the airline's cargo billing, settlement, and accounting processes.

Air France-KLM has selected the multi-airline variant of the solution that will be used across the group. With Accelya's CRA solution, Air France-KLM has access to reliable, comprehensive, and accurate financial monitoring capabilities that enhance cash flow, revenue recognition, and reporting processes. The airline has selected Accelya's fully integrated Cargo Revenue Accounting platform, supporting the carrier's transition from an in-house build capability.

The new contract builds on the two companies existing partnership to deliver personalized, dynamic, and bundled offers to Air France-KLM's customers through Accelya's FLX Merchandise.

Joren Laeven, VP Controlling Commercial at Air France – KLM Cargo comments, "Our decision to invest in a new best-of-breed cargo revenue accounting solution is another key milestone in our overall technology transformation at Air France-KLM. We were impressed with Accelya's CRA solution and its capability to manage multi-airline requirements. We

also appreciate that Accelya offers a comprehensive suite of cargo solutions encompassing the offer to settle journey of the shipment.

"With Accelya's Cargo Revenue Accounting platform, we have the capability to optimize our financial monitoring, boost revenue, and enhance profitability."

Accelya's 'out-of-the-box' Cargo Revenue Accounting solution is easily integrated into airlines' existing operational and financial systems, as well as industry platforms such as SIS and CASS. Air France-KLM joins more than 30 airlines already powered by Accelya's integrated Cargo solutions.

Andrew Wilcock, Chief Revenue

- Air France-KLM and Accelya have added Cargo Revenue Accounting to the existing portfolio of Accelya software covered by their partnership.
- The new deal equips Air France-KLM with robust financial monitoring capabilities for its cargo services.
- Accelya is a clear global leader in airline cargo, with over 30 airlines powered by its integrated cargo platform.

Officer at Accelya, adds: "Extending our partnership with Air France-KLM underlines the consistent value and enhanced experience our Airline Cargo software delivers. Using our Cargo Revenue Accounting solutions, Air France-KLM can optimize its revenue, cash flow and settlement processes. We are thrilled to be supporting the airline's momentum and are committed to bringing the very best technology and support to Air France-KLM and their customers now and into the future."

ACCELYA REFUND MANAGEMENT SOLUTION
Optimize your refunds process. Master the balance between customer satisfaction and revenue protection.

accelya

WHAT'S HAPPENING TODAY

- Process is manual and error-prone
- High volume of refund requests
- Long refund processing time
- High refund processing cost

WHAT YOU GET WITH ACCELYA

- Automated refund process
- Real-time refund status
- Accurate refund calculation
- Reduced refund processing cost

INDUSTRY'S ONLY END-TO-END AND 'ONE-TOUCH' REFUNDS SOLUTION DESIGNED FOR AIRLINES

VALUE-DELIVERING FEATURES

- Automated refund process
- Real-time refund status
- Accurate refund calculation
- Reduced refund processing cost
- Improved customer satisfaction
- Increased revenue
- Reduced risk
- Improved compliance
- Improved reporting
- Improved integration
- Improved scalability
- Improved security
- Improved performance
- Improved reliability
- Improved flexibility
- Improved maintainability
- Improved extensibility
- Improved interoperability
- Improved portability
- Improved reusability
- Improved modularity
- Improved configurability
- Improved customizability
- Improved adaptability
- Improved robustness
- Improved resilience
- Improved recoverability
- Improved fault-tolerance
- Improved security
- Improved privacy
- Improved integrity
- Improved availability
- Improved performance
- Improved reliability
- Improved flexibility
- Improved maintainability
- Improved extensibility
- Improved interoperability
- Improved portability
- Improved reusability
- Improved modularity
- Improved configurability
- Improved customizability
- Improved adaptability
- Improved robustness
- Improved resilience
- Improved recoverability
- Improved fault-tolerance

American Airlines Cargo

reduces long-term plastic waste by the equivalent of 8.6 million water bottles in 2023



American Airlines Cargo has announced that it reduced long-term plastic waste by more than 150,000 lbs, the equivalent of 8.6 million water bottles, in 2023.

This is a result of a continued relationship with BioNatur Plastics™,

launched by M&G Packaging, which manufactures a growing line of biodegradable plastic products for use in air cargo operations.

The carrier began transitioning to BioNatur Plastics products at major U.S. hubs in early 2022, reducing long-term

plastic waste by the equivalent of 6.4 million water bottles in the first year.

In 2023, American expanded its use of biodegradable products beyond U.S. hubs to include regional domestic stations, such as Detroit Metropolitan Airport (DTW), Honolulu International Airport (HNL), and Minneapolis-Saint Paul International Airport (MSP), as well as internationally to Carrasco International Airport (MVD) and Santiago International Airport (SCL) in Latin America.

American plans to continue replacing traditional plastic used for stretch wrap and pallet covers with the BioNatur Plastics line, which is manufactured with a 1% load of an organic, food-safe proprietary additive that allows anaerobic bacteria to digest the plastic in a landfill.

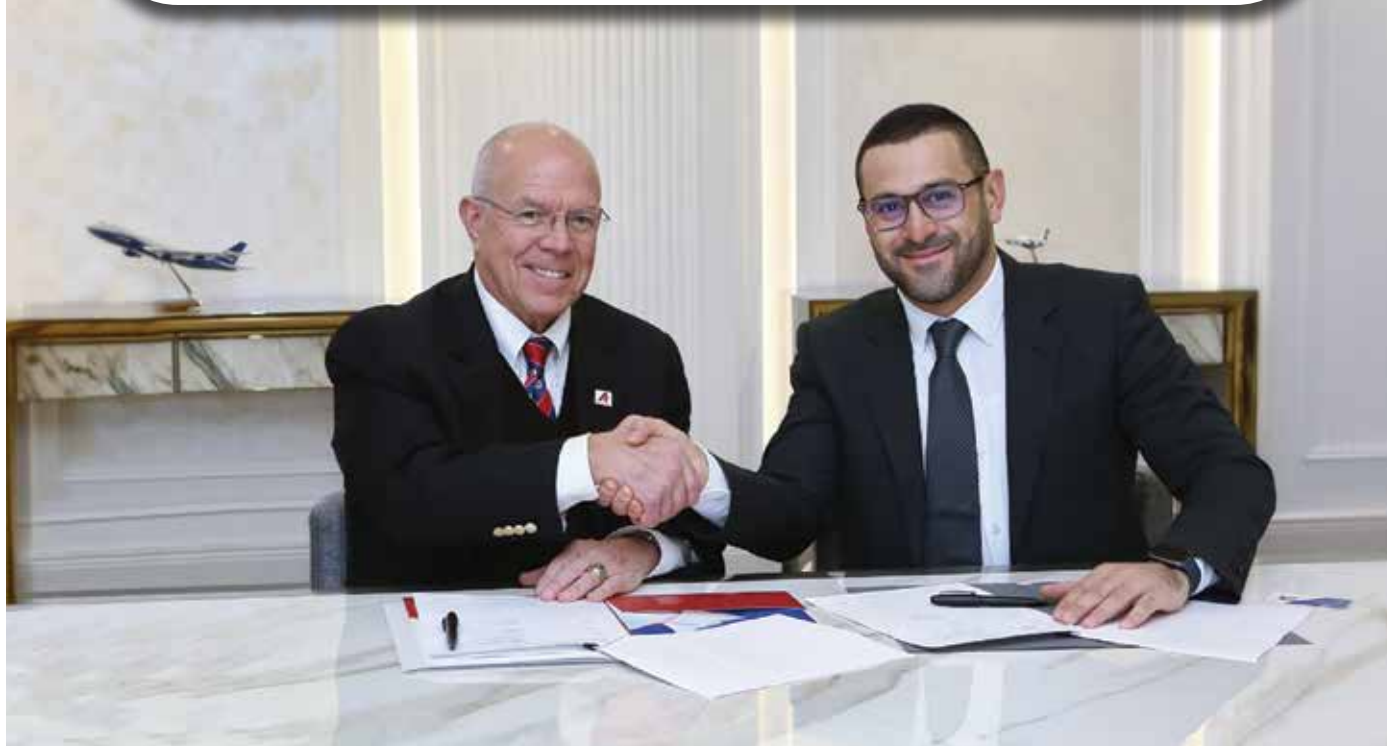
Outside of a landfill, the plastic has an indefinite shelf life and performs exactly like traditional plastic products.

"Sustainability is of paramount importance for us at American, and we are so pleased that our transition to BioNatur Plastics is one way we can implement real change in our cargo operations," says **Greg Schwendinger, President of American Airlines Cargo.**

"We look forward to continuing our partnership with BioNatur Plastics as we unite in working toward a greener future."

Charles Rick, President of BioNatur Plastics adds, "American is a leader in sustainability and we are proud to work with the cargo team to make the switch to our biodegradable and recyclable plastics. We look forward to even greater impact together in 2024."

Silk Way West Airlines expands ULD agreement with ACL Airshop



Silk Way West Airlines, the leading cargo airline in the Caspian and Central Asian region, has announced the extension of its longstanding strategic collaboration with ACL Airshop, the leading worldwide Unit Load Device (ULD) provider.

This renewal encompasses a comprehensive multi-year ULD agreement, reinforcing a mutual commitment to enhancing the efficiency of air freight operations.

This strategic partnership marks a significant milestone for Silk Way West Airlines and ACL Airshop, bringing together the strengths and expertise of both companies.

By extending their collaboration, Silk Way West Airlines will continue to streamline its cargo-handling processes, ensuring quicker turnaround and transit times for shipments, while ACL Airshop will provide cutting-edge ULD solutions, leveraging technology to

enhance cargo protection, tracking, and overall supply chain visibility.

The partnership emphasizes an ongoing commitment to environmentally sustainable practices and will feature joint initiatives to reduce carbon footprint and promote eco-friendly solutions within the air cargo industry.

In addition to ULDs, the partnership extends to the provision of innovative logistical management and state-of-the-art technologies, promising accelerated services, streamlined logistics, and substantial cost savings.

A focal point of this strategic partnership is the introduction of Bluetooth innovation for real-time ULD tracking, a revolutionary step towards optimizing cargo transportation.

Vugar Mammadov, Vice-President CIS and Central Asia of Silk Way West Airlines, expressed his enthusiasm about the partnership

stating: "This strategic collaboration with ACL Airshop is a testament to our commitment to delivering exceptional service and value to our customers.

"By combining our strengths, we aim to set a new benchmark in air freight logistics and contribute to the growth of the global cargo industry."

*"We are excited about the opportunities that this strategic partnership brings," said **Steve Townes, President and CEO of ACL Airshop**. "Together with Silk Way West Airlines, we will drive innovation, enhance operational efficiency, and create a more sustainable and resilient air cargo ecosystem."*

Maurice van Terheijden, Managing Director EMEA for ACL Airshop added, *"Both companies Silk Way West Airlines and ACL Airshop boast cultures of exceptional performance, making it an honor for us to evolve in tandem with our partner."*

Cathay Cargo



brings its Click & Ship booking to DHL Global Forwarding and DSV via the CargoWise platform

Enhanced customer-centric approach and API innovation enable more Cathay Cargo customers to book space with Cathay Cargo on CargoWise

More global forwarding companies are now able to plan, book, confirm, and manage shipments in Cathay Cargo's Click & Ship booking platform in real-time thanks to an application programming interface (API) link via the CargoWise logistics platform.

The tripartite arrangement means that DHL Global Forwarding and DSV now have visibility and access to Cathay

Cargo's schedules, capacity, and booking within CargoWise, which works with 24 of the 25 largest global freight forwarders.

The data integration with CargoWise, and its direct links with other forwarders, is part of Cathay Cargo's promise to improve customer-centricity and exemplifies its continuing digital strategy to strengthen its customer experience at every touchpoint. Cathay Cargo's

API connection to CargoWise, was designed by its innovation partner, *Global Logistics System (HK) Company Limited* (GLS), which also designed Cathay Cargo's Click & Ship booking platform and other industry-leading digitalisation projects.

Cathay Director Cargo Tom Owen said: "At Cathay Cargo, we know how important it is to move alongside our customers and we are delighted to roll out our booking inventory to more of our global forwarder partners and others on the CargoWise platform.

"By embracing new technologies, digitalizing our systems, and using our API, it proves that we are working hard towards our vision of becoming the world's most customer-centric air-cargo service brand."

Scott McCorquodale, Head of Airline Connectivity at WiseTech Global, said: "We are pleased to work with Cathay Cargo on its digitalization journey. CargoWise customers now have full visibility of Cathay Cargo's schedules

and flight availability with real-time API connections to efficiently book and subsequently manage their shipments. More than just e-booking, the direct data integration enables research and booking, with the flexibility to subsequently modify bookings as needed."

Max Sauberschwarz, Head of Global Air Freight at DHL Global Forwarding said: "We believe digital integration with carriers is crucial to enhancing our services. We're thrilled that Cathay Cargo is now integrated with CargoWise. Aligned with our Strategy 2025, focused on 'delivering excellence in a digital world' within the DHL Group, we're intensifying our commitment to digital transformation. Implementing digital links like APIs improves data exchange and booking processes, making our services more convenient and efficient. This, in turn, enhances service quality and efficiency for our customers, reinforcing our commitment to delivering excellence in

every aspect of our operations."

Mads Ravn, Executive Vice President and Head of Global Air Freight at DSV, added: "We are pleased to team up with our partners at Cathay Cargo on a host-to-host connection. At DSV, we believe digitalization is the only sustainable way forward. We will all become more efficient and in return grow faster with those investing in API."

Cathay Cargo will continue to work with its forwarding partners to offer its inventory and booking via their systems as part of its digitalization journey. Forwarders interested in accessing the API connection will soon be able to do so via GLS's API sandbox, which will be released in the first quarter of 2024.

Cathay's Owen added: "The successful implementation of more of these API integrations shows its growing popularity with our forwarding partners and we look forward to extending this enhanced experience to more of our customers in the coming months."



Evolution in the commercial cooperation in air cargo between Air France-KLM and CMA CGM



In May 2022, Air France-KLM and CMA CGM announced to enter into a cargo commercial cooperation, which became effective in April 2023.

The tight regulatory environment in certain important markets has prevented the cooperation from working optimally.

As a consequence, Air France-KLM and CMA CGM today announce their decision to withdraw from their

existing agreements from March 31, 2024.

Air France-KLM and CMA CGM have begun discussions on new terms and conditions of a commercial relation to operate independently from March 31, 2024 onwards.

Both groups remain committed to working collaboratively, to ensure cargo customers can continue to benefit from their respective networks.

CMA CGM remains a core shareholder in Air France-KLM. The parties have agreed to amend the existing lockup on CMA CGM shares in Air France-KLM's capital, which will now be effective until February 28, 2025.

The parties have agreed that CMA CGM will step down from the Air France-KLM Board of Directors on March 31, 2024.

LATAM Cargo increases cherry exports by more than 30%

LATAM Cargo maintains its leadership in the transportation of Chilean cherries, closing 2023 with approximately 7,546 tons of this fruit exported from Chile, representing a 32% growth compared to the previous year.

Chile leads in cherry exports in South America, and LATAM Cargo plays an essential role, transporting 30% of the total volume by air.

The majority of cherries, around 90%, are destined for Asia for Chinese New Year celebrations, while a smaller proportion is directed to other markets such as the United States and Brazil.

With a focus on its customers, LATAM Cargo prepared for the season by incorporating 19 weekly frequencies from Santiago dedicated to cherries.

The company also added a new cargo aircraft temporarily to its fleet to provide more capacity for cherries



and the upcoming high season for flowers, bringing the total number of aircraft to 20 and allowing the company to increase the offered capacity for cherries compared to the previous year.

Despite challenges presented by rains in Chile significantly affecting cherry production, LATAM Cargo achieved important growth by the end of the year.

Claudio Torres Faini, Commercial SVP in South America at LATAM

Cargo, commented, *"We are fully committed to providing our customers with solutions tailored to their needs. "In response to a challenging season, we have implemented flexible measures, adjusting both flight frequencies and destinations." "This has not only allowed us to offer our customers a greater variety of alternatives but has also generated growth opportunities, especially in the U.S. market."*

The company inaugurated the 2023-2024 season with the first shipment of Chilean cherries departing from Santiago in mid-October on one of LATAM's planes to New Zealand, later transported to China through interline agreements.

Air transportation becomes an essential alternative for cherry exporters, especially at the beginning of the season, thanks to the expedited transit time, where in only 45 hours, cherries departing from Santiago, Chile, can arrive in China.



Cargojet provides update on fleet strategy



Cargojet Inc. has provided an update on its ongoing efforts to further streamline its fleet strategy and the associated impacts on capital expenditures and cash flows.

“Throughout 2023 we exercised caution in deploying growth capital given the softer economic conditions,” said **Dr. Ajay Virmani, Executive Chairman,**

“Forecasts continue to indicate that the international air cargo market will remain soft in the short to medium term and deploying B-777s into the market would not be strategically prudent. We have decided to exit our commitments for the four remaining B-777 aircraft while continuing

to flex our B767 fleet to accommodate our organic growth strategy.

“Cargojet has substantially completed the operational groundwork to be able to enter the B-777 market should economic conditions change. Cargojet has also retained the rights to provide the optionality for future conversion slots.”

“The holiday season performance for 2023 was in line with our expectations,” noted **Jamie Porteous, Co-Chief Executive Officer.**

“With our optimized fleet strategy and cost efficiencies gained throughout 2023, we are well positioned to deliver strong cashflows and shareholder value,”

commented **Pauline Dhillon, Co-Chief Executive Officer.**

As a further update to the above comment, the Corporation is providing the following estimated capital expenditures targets for the years ending December 31, 2024 and 2025 (see “Notice on Forward-Looking Statements” below):

Cargojet is not expecting to incur any meaningful Growth Capital Expenditures in 2024.

However, the Corporation continues to monitor macroeconomic conditions for opportunities to deploy capital if profitable growth opportunities emerge in the future.

	Maintenance Capex(1)	Growth Capex(1)	Proceeds from Dispositions	Net Capital Expenditures(1)
2024	\$140M – \$150M	\$20M – \$30M	\$100M – \$110M	\$60M – \$80M
2025	\$140M – \$150M	\$20M – \$40M	nil	\$160M – \$180M

Menzies Aviation and SGA Angola agree on a joint venture



Menzies Aviation, the leading service partner to the world's airports and airlines, has announced a new joint venture (JV) with Sociedade Gestora de Aeroportos (SGA-SA) to deliver cargo and lounge services at Luanda International Airport (LAD).

As part of the new partnership, the newly formed Menzies Angola will handle more than 30,000 tonnes of cargo each year, serving a broad range of customers including Taag-Angola Airlines, Air France, TAP Air Portugal, and Ethiopian Airlines. It will also manage the VIP lounge at LAD, which serves more than

45,000 passengers each year.

Reporting to the Angolan Ministry of Transport, SGA Angola manages 18 airports including LAD, the main international airport of Angola. Its main mission is to provide high-quality and safe services, with a focus on operational efficiency and sustainability.

Charles Wyley, EVP Middle East, Africa, and Asia said: "We are thrilled to announce our joint venture with SGA, and look forward to providing safe, secure, and reliable services to our airline customers in the region. Angola's aviation industry is growing with a bright future ahead, which is why now is the opportune time to forge a strategic partnership with SGA. We look forward to working with SGA to provide services at Luanda International Airport, and support its transition to the new, under construction, Angola International Airport."

Hamad International Airport welcomes DHL's new flight

Hamad International Airport (DOH) welcomed the first DHL Boeing 767-300 flight, marking a significant milestone in DHL's growth within Qatar and reinforcing the airport's position as a regional logistics hub.

The new flight, which landed at Hamad International Airport on January 12, highlights the collaborative efforts

between DHL and the award-winning airport.

Rooted in shared values of excellence, innovation, and customer satisfaction – this strategic partnership aligns seamlessly with the airport's mission to facilitate global trade and connectivity – while simultaneously bolstering DHL's footprint in the region.

As Qatar's ultimate gateway, Hamad International Airport has played a pivotal role in connecting nations and fostering trade relationships. DHL's flight further exemplifies the airport's dedication to supporting global trade and logistics – showcasing its world-class services, facilities, and efficient operations.

Michael Mcmillan, Senior Vice President of Operations & Facilities Management at Hamad International Airport, said: "

This moment marks the initiation of a promising partnership between Hamad International Airport and DHL. "As a central hub for logistics in the region, Hamad International

Airport is committed to fostering collaborative efforts that amplify our role in facilitating global trade. "We are delighted to welcome DHL's operations to our state-of-the-art facilities – as this partnership heralds a new chapter in our shared commitment to excellence, innovation, and seamless connectivity."

Ahmed Elfangary, Country Manager of DHL Express Qatar, added: *"We are thrilled to witness the landing of DHL's first Boeing 767-300 flight at Hamad International Airport reinforcing Qatar's position as a pivotal logistics hub in the region. "Qatar's strategic location and visionary approach have made it an ideal gateway for trade and commerce and as DHL, we are proud to play a significant role in connecting businesses globally through our extensive network and innovative solutions. "This milestone further strengthens our commitment to supporting Qatar's vision and contributing to the growth of the logistics industry in the region."*





DHL Express

commits £16mn to electric GSE at UK airport

DHL Express has announced plans to invest in electric ground support equipment over three years for its operations at East Midlands Airport.

The logistics company has committed £16mn towards electric GSE (e-GSE) vehicles as it aims to make its airport ground handling operation fully electric by 2032.

The new equipment includes 28 electric tugs, five electric 'nose lifter' vehicles that lift aircraft to push them back from their parking stands, five high-loaders, and six electric belt-loaders to loose load shipments.

James Neill, vice president of operations at DHL's East Midlands Airport hub, said: "We are excited

to be making this investment in our operations at EMA and showcase our commitment to using the latest green innovations. "As well as making progress in reducing emissions resulting directly from flights and aviation fuel, it's important that we're looking at every aspect of our operation to make gains everywhere we can."

Steve Griffiths, the airport's managing director, added: "DHL's investment is a positive development as we, as an industry, take steps to decarbonise. "We're committed to becoming a net zero airport by 2038 and innovations like DHL's help move us a step closer to that goal. "As the UK's largest pure air cargo hub, the port of

East Midlands Freeport, an early adopter of green innovation in the aviation industry and a site with further untapped potential, I believe there is a bright future for us."

The investment in e-GSE is part of a wider commitment to making DHL's International Express operation more sustainable and follows recent major announcements such as its investment in sustainable aviation fuel and the addition of new fuel-efficient 777 Freighters.

To drive further improvements to its airport ground-handling operation, the logistics giant is investing an additional £7mn in replacing and enhancing non-electric GSE such as de-icing rigs.



Cargolux launches aerial firefighting unit

Cargolux has announced that it has launched a new business unit, Aquarius Aerial Firefighting (Aquarius AFF).

This new venture marks a new chapter in Cargolux's history.

The aerial firefighting unit will operate a fleet of 12 Air Tractor AT-802F Fire Boss aircraft which will be acquired over three years.

The first 3 aircraft have already been delivered. These three aircraft are expected to be ready for deployment by May 2024.

Through its entrance into this activity, Aquarius AFF will alleviate

some of the capacity shortfall for aerial firefighting in Europe and further afield.

Extreme weather patterns, global warming and their consequences, such as wildfires, are an increasing issue for global communities.

Aquarius AFF aims to provide assistance in the fight against devastating wildfires that threaten human lives, natural resources and significantly contributes to global CO2 emissions.

Cargolux is strongly committed to sustainability and this new venture will enable the company to lead a solution-oriented project, tackling one of the

root causes of CO2 emissions.

Aquarius AFF will build on Cargolux' experience and high safety standards to develop its aerial firefighting activity.

True to its pioneering spirit, Cargolux is venturing into new territory as an all-cargo airline.

Richard Forson, President & CEO of Cargolux says, "The inauguration of Aquarius Aerial Firefighting as a new business unit of Cargolux is an exciting new chapter in the company's history. "Over the past years, we have witnessed wildfires becoming a growing global issue that requires a rapid response." "Not only do such fires emit significant amounts of CO2 but they pose a significant danger to lives and livelihoods. "As a responsible corporate citizen, I see it as our responsibility to help tackle this problem. I look forward to Aquarius Aerial Firefighting becoming an integral part of the solution".



Michael Zach takes over as head of ground services at Vienna Airport

Michael Zach has taken over the management of ground handling services at Flughafen Wien AG as of the 1st of January 2024 and is now responsible for all cargo, baggage, and ramp handling as well as aircraft de-icing.

Having worked at the airport since 2006, Michael Zach has been responsible for Sales, Finance, and Cargo within the Handling Services division since 2018.

He is now taking over responsibility for the entire handling department from Franz Spitzer, who is moving

into semi-retirement after a career of almost 30 years at the airport.

Michael Zach has been with Flughafen Wien AG since 2006 and has already achieved significant milestones for the company as Managing Director of the City Airport Train and most recently as Managing Director of Business and General Aviation and the VIP Terminal.

In addition, Michael Zach has been responsible for Sales, Finance and Cargo in the Handling Services division since 2018. With his many years of management experience in various leadership roles, he has emerged as the ideal successor and now heads the largest division of Flughafen Wien AG with 1,400 employees.

Julian Jäger and Günther Ofner, members of the Management Board of Flughafen Wien AG, said, "Michael

Zach is the ideal choice for the position of Head of Ground Services – he will continue the airport's successful course.

"At the same time, we would like to thank Franz Spitzer for his dedication and commitment to our airport, which he has played a key role in shaping for many years. We wish him all the best for this new chapter in his life."

"Since 2018, I have been able to help develop ground handling at Vienna Airport together with Franz Spitzer," said Michael Zach, Head of Ground Services at Flughafen Wien AG.

"I am very pleased to now have the opportunity to assume overall responsibility for ground handling services at the airport and to continue the successful cooperation with my colleagues here".

Lufthansa Cargo appoints Philip Rauchhaus Head of Region DACH & KAM EMEA

Philip Rauchhaus will take over the position of Head of Region DACH & KAM EMEA as of the next possible date. In this role, the former Head of Sales Frankfurt will coordinate and manage the markets of Germany, Austria, and Switzerland as well as key account management for the regions of Europe, the Middle East, and Africa. Oliver von Goetz and Dr. André Schulz will remain in charge of the Europe Middle East and Africa sales regions.

With a degree in business administration, Philip Rauchhaus joined Lufthansa Cargo sales in 2009 and after a short time took over the position

of Head of Handling, Process, and Quality Management Germany. This was followed by the position of Head of Revenue Management in 2014 before he was appointed Senior Director Market and Network Planning in 2017. Since 2022, he has been responsible for sales at Lufthansa Cargo's home hub as Senior Director Sales Frankfurt.

"With Philip Rauchhaus, we are delighted to have gained an experienced manager for this position who knows the air freight industry inside out. Thanks to his expertise within the company and the experience he brings with him, he will provide new impetus in the



marketing of our airfreight capacities and the cooperation with our customers, especially in our home market," says

Ashwin Bhat, CEO of Lufthansa Cargo.

Previously, Achim Martinka headed the German sales department, before he left the company at his request on 31 October 2023.

ANA connects DG Autocheck through APIs

All Nippon Airways (ANA) has become the first airline in Asia to implement the Connect API service that is part of IATA's Dangerous Goods (DG) AutoCheck.

By connecting the IATA dangerous goods verification system through APIs, the airline hopes to speed up data processing and improve quality.

Connect API was **launched as part of IATA's DG AutoCheck for dangerous goods in April** last year.

Connect API will help in the digitalization of the air cargo industry by automating the transfer of data from DG AutoCheck to other systems in the industry's value chain.

The carrier explained that today it can take up to 100 minutes to get

the flight crew detailed information on dangerous goods through Notification to Captain (NOTOC) systems.

"With Connect API, this will be instantaneous," ANA said.

DG AutoCheck converts the Dangerous Goods Declaration Forms received from shippers or air cargo agents into data.

ANA has begun initiating DG AutoCheck at Tokyo Narita, Tokyo Haneda, and Osaka Kansai airports, with plans to expand to more airports in the future.

The implementation of the API system is part of the airline's efforts to align with IATA's goal of digitizing all paper-based information in air cargo transportation.

Kenichi Wakiya, executive vice president of ANA and president of ANA Cargo, said: "The implementation of DG AutoCheck enhances our capabilities through digitizing critical information that will benefit our customers."

"Efficiently exchanging data with Connect API will help deliver the speed, quality, compliance, and ultimately safety benefits of digitalization that air cargo customers are demanding. These benefits are real and measurable."

"We are proud to be launching Connect API with ANA, bringing benefits to their customers," said **Frederic Leger, IATA's senior vice president of commercial products and services**.





Hainan Airlines chooses SATS for cargo handling in Saudi Arabia

Hainan Airlines has awarded a contract to SATS Ltd.(SATS) for cargo handling services in Saudi Arabia.

Hainan Airlines operates three Airbus passenger flights a week to Riyadh and Jeddah. The new contract will provide warehouse handling services for over 2,400 tonnes of import, export, and transit air freight annually, including special cargo shipments.

SATS has been present in the Saudi Arabian air cargo market for over six years and handles over 60,000 tonnes of cargo and mail per annum for 19 airline customers.

"We welcome Hainan Airlines as a customer of SATS in Riyadh and Jeddah. The airline is an important

and growing partner of the SATS Group globally and we look forward to supporting its growth in Saudi Arabia through the provision of high-quality cargo handling services in our modern and well-equipped facilities. This new contract also leverages the capabilities and reputation earned by Worldwide Flight Services (WFS), a member of the SATS Group, for the cargo handling services it already provides for Hainan Airlines in Europe and North America," said **Bob Chi, CEO Gateway Services at SATS.**

"It is important to Hainan Airlines and our customers that we work with cargo handling partners that can consistently meet the service standards we require. SATS and WFS share our approach and, together, they

now offer us the opportunity to work with a single partner at more major airports across our network," said Jiandong Liu, General Manager of the Ground Handling Management Division at Hainan Airlines.

This business is handled across three SATS' locations at Saudi Arabia's biggest cargo airports.

In Riyadh, the SATS Airfreight Terminal covers 30,000m² and offers the capacity to process over 300,000 tonnes of cargo a year. SATS also operates a second 30,000m² warehouse facility in Damman and an 8,000m² facility in Jeddah with a throughput capacity of 36,000 tonnes a year.

Across the three Saudi Arabia operations, SATS offers facilities to support a wide range of cargoes, including perishables, chiller, and freezer rooms, a temperature-controlled pharma facility, and a courier express zone. The operations also incorporate areas for live animals, valuable, and dangerous goods shipments.

Additionally, SATS provides road freight services connecting the three airports as well as Medina Airport.

Cathay Pacific

releases traffic figures for December 2023



The airline carried 128,546 tonnes of cargo in December 2023, an increase of 20.7% compared with December 2022. The month's cargo revenue tonne kilometres (RFTKs) increased 14.1% year on year. The cargo load factor decreased by 6.5 percentage points to 60.8%, while available cargo tonne kilometres (AFTKs) increased by 26.3% year on year. In the full year of 2023, the tonnage increased by 19.6% against a 59.7% increase in AFTKs and a 40.3% increase in RFTKs, as compared with 2022.

Cathay Pacific released its traffic figures for December 2023. In the full year of 2023, the Cathay Group, comprising Cathay Pacific and HK Express, surpassed the milestone of carrying more than 20 million passengers, which compares with about three million passengers carried for the whole of 2022.

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while available cargo tonne kilometres (AFTKs) increased by 26.3% year on year.

In the full year of 2023, the tonnage increased by 19.6% against a 59.7% increase in AFTKs and a 40.3% increase in RFTKs, as compared with 2022.

Lavinia Lau, Chief Customer and Commercial Officer, said, "Our cargo business performed well in December, and finished on a high, primarily driven by the strong year-end demand for e-commerce products.

"Additionally, there was increased demand for perishable goods for the holiday season.

"December also saw a pickup in our Live Animal solutions with significant numbers of racehorses being moved across our network in support of the Hong Kong international race events.

"In total, we carried almost 1.4 million tonnes of air cargo throughout 2023, compared with about 1.2 million tonnes in 2022, which was an encouraging result.

"We expect demand to steadily pick up from the second half of the month with the e-commerce demand on the Americas and European lanes remaining solid and local demand strengthening up to the Lunar New Year holidays."



Cathay joins forces with more like-minded organizations to promote the use of Sustainable Aviation Fuel



Welcoming three new partners into Cathay's Corporate Sustainable Aviation Fuel Programme that are joining its mission to be Greener Together

Cathay continues to make important strides on its journey towards becoming a sustainability leader, as it endeavours to cultivate increased collaboration with important stakeholders to decarbonise the aviation industry and achieve its goal of net-zero carbon emissions by 2050.

Following the successful launch of its Corporate Sustainable Aviation Fuel (SAF) Programme in 2022, Cathay is excited to announce the

addition of three new partners to the programme. Cargo customers Dimerco Express Group and Yusen Logistics, as well as the programme's first non-governmental organisation (NGO) partner Business Environment Council, have joined Cathay to promote the wider adoption of renewable energy by the aviation industry to decarbonise their business travel and cargo shipments.

These new partners also join the programme's launch customers – AIA,

Airport Authority Hong Kong (AAHK), Kintetsu World Express (KWE), PwC China, Standard Chartered, and Swire Pacific. As leaders in corporate climate action, Cathay's Corporate SAF Programme partners are committed to reducing the climate impact from their business travel and airfreight activities by scaling up the use of SAF.

Cathay Group Chief Executive Officer Ronald Lam said: "Cathay is undertaking a multi-pronged approach to contribute to the aviation industry's transition towards a greener future. SAF is an important facet of this approach, and we have received strong support from our corporate and cargo customers since the launch of our Corporate SAF

Programme. We have also established new SAF supply partnerships in the broader Asia region to convey a clear message to the SAF supply chain that there is firm demand from this part of the world.

"We would like to warmly welcome our new partners, and express our gratitude to our original launch customers for their continued support of the programme. We look forward to welcoming other interested companies to sign up to reduce their indirect emissions from flight-related activities, and join our mission to be Greener Together."

SAF is considered to be the most important lever for decarbonising

airline operations over the next few decades before alternatively powered aircraft can be widely deployed in commercial operations. Compared to conventional jet fuel, SAF can reduce over 80% of carbon emissions on a lifecycle basis, depending on the SAF technology and feedstock used.

Cathay was among the first airlines in the world to announce a target of 10% SAF for its total fuel use by 2030. Since then, it uplifted SAF at Hong Kong International Airport for the first time in 2022, and successfully conducted its first overseas SAF uplifts on commercial flights at Singapore Changi Airport and Los Angeles International Airport last year.

The SAF Cathay used over the past year was made from used cooking oil and animal fat waste, and was made available by its fuel suppliers, ExxonMobil and Shell.

Last year, Cathay and State Power Investment Corporation (SPIC) signed a Memorandum of Understanding to drive the further development of the SAF supply chain in China.

In addition to increasing the use of SAF, Cathay's carbon reduction roadmap includes fleet modernisation, operational efficiency improvements, leveraging on emerging technology breakthroughs to decarbonise aviation, and high-quality carbon offset projects.

Japan Airlines Cargo Chooses WebCargo for Global Digital Expansion

WebCargo by Freightos, the leading digital booking and payment platform for the international freight industry, today announced its partnership with JALCARGO, the cargo arm of Japan Airlines (JAL)). Thousands of freight forwarders already using WebCargo will now be able to eBook for JAL's air cargo capacity to Japan and other Asian countries from Japan, Europe, and the United Kingdom.

"Digital transformation is key for JALCARGO's growth. Offering capacity on WebCargo's platform will help generate new business and enable us to provide all our clients with real-time

rates on a platform that makes it easy to book and pay for cargo online," said

Yuichiro Kito, Executive Officer, Cargo and Mail at Japan Airlines.

Tokyo's airports consistently rank among the top world air cargo hubs by freight tonnes. With this launch, forwarders will gain access to JALCARGO's impressive fleet to book cargo on select routes among JAL's 66 international destinations and 133 domestic destinations.

"With a network that spans hundreds of airports, JALCARGO is a wonderful addition to the cadre of leading world carriers offering air cargo capacity on WebCargo's platform," said **Manel Galindo, CRO of Freightos.** *"Asia has been and always will be an integral market for WebCargo and our customers. With JALCARGO onboard, WebCargo can provide European and Japanese forwarders with access to 60% of global air cargo capacity online, efficient booking and quoting in just minutes, and wider trade lane coverage to key Asian markets. This partnership helps us continue to build Freightos' vision of creating a truly vendor-neutral global freight booking platform that makes international shipping faster, more cost-effective, and reliable, and one that expands trade between the people of the world."*



Etihad Cargo, Abu Dhabi Airports, and Abu Dhabi Food Hub Announce the Signing of a Major MoU to Develop New Food Corridors and Diversify Food Trade

Etihad Cargo, the cargo and logistics arm of Etihad Airways, Abu Dhabi Airports, a key enabler of the emirate's aviation sector, and Abu Dhabi Food Hub – KEZAD, the region's largest and first dedicated food wholesale market and logistic hub, have signed a tri-party memorandum of understanding (MoU) to jointly establish a fully compliant and transparent origin-to-destination perishable air corridor known as the 'Fresh Corridor 2.0'. The initiative will support the diversification of food sources, developing new trade corridors, and enhancing the choice and variety of products available for regional consumers.

This MoU sets a framework for Abu Dhabi's food trade enablers to position the UAE as a key node in global food supply chains. The partners, together, aim to establish a strong ecosystem for food trading and investment, which includes advanced infrastructure, access to regional consumer markets, and reliable logistics and connectivity worldwide.

The agreement strengthens the integrated offering of Abu Dhabi through collaborative efforts by the three parties that involves an exchange of knowledge and expertise in handling, storage and logistics, food safety, and hygiene as part of the trading process. Furthermore, the partnership is dedicated to addressing the evolving demands of the food trade by liaising with government stakeholders, relevant facilitators, and key contributors from the food ecosystem thus ensuring a seamless trade.

Antonoaldo Neves, Chief



Executive Officer, Etihad Airways said: "Etihad Cargo is committed to the UAE's National Food Security Strategy 2051 and is proud to be an active partner in the launch of the region's largest food wholesale market – Abu Dhabi Food Hub at KEZAD. Etihad Cargo customers will benefit from the expanded infrastructure as a strategic hub in the Middle East to the rest of the world."

Elena Sorlini, Managing Director and Interim CEO, Abu Dhabi Airports said: "Our collective proposition to facilitate trade in and out of the UAE will further support the commercial development of the emirate as a global food center. We are delighted to be a part of this MoU along with Etihad Cargo and Abu Dhabi Food Hub. The launch of the Fresh Corridor 2.0 will encourage 2-way food trade between the UAE and the rest of the world bringing food products into the UAE but also taking our "Made in the UAE" products to the world in a bold step towards diversification and growth of imports and exports".

Suresh Vaidhyathan, Chief Executive Officer, Abu Dhabi Food Hub, said: "This agreement is a testimony of our commitment to develop and operate the food hub as one of the finest food wholesale markets globally. This collaboration will indeed enhance our multi-modal capabilities as we seek to position the UAE as a leader in the regional food value chain. We are excited to support the global food players in accessing the regional consumer markets with integrated supply chain solutions and incorporating the most recent technologies and further be a key enabler in food trade diversification and UAE's Food Security Agenda. Our vision is to create an unparalleled ecosystem of sellers and buyers from around the world."

This partnership aims to set new standards in commercial and operational excellence within the global food trade. It seeks to offer solutions that meet the demands of the industry and result in the effective management of the global supply chain and logistics.

Euroairlines selects Nuvei to accelerate its revenue and boost growth

Nuvei Corporation, the Canadian fintech company, has announced its partnership with Euroairlines, a Spanish-based aviation operator known for its comprehensive passenger and freight services. This collaboration marks a pivotal step in Euroairlines' strategy to grow its business and enhance payment processing in its main markets across the US, Europe, and Latin America, and further signifies Nuvei's continued momentum as the partner of choice with global airline customers.

Euroairlines is a Spanish airline founded in 2000 and based in Castellón, Spain. In 20 years, Euroairlines has

performed more than 2,000 flights to more than 200 destinations carrying more than 3,000 passengers. Euroairlines provides both cargo and passenger commercial and distribution services in Europe and northern Africa through a robust and low-cost solution.

Nuvei is supporting

Euroairlines in launching its newly developed online B2B2C portal, which enables the airline to process direct traffic for the first time. Once the portal is launched, customers will be able to use aggregators to search and purchase Euroairlines flight tickets directly, without having to use an online travel

agency. Nuvei is processing all direct transactions captured through the portal and enabling Euroairlines customers to pay using cards (Visa, Mastercard, and soon American Express) as well as modern digital wallets such as ApplePay and GooglePay.

Euroairlines CEO, Antonio Lopez-Lazaro commented on the agreement: *"Partnering with Nuvei aligns perfectly with our growth plans. Their agile payment technology is enabling us to add a revenue stream with the launch of our portal, and we look forward to continuing our collaboration and adding more payment methods in the future."*

Through the UATP-Nuvei partnership, indirect traffic for Euroairlines will be processed via UATP One Merchant Services (Universal Air Travel Plan) for both BSP (Billing and Settlement Plan) and ARC (Airlines Reporting Corporation) transactions. Euroairlines adds to the growing list of airlines globally utilizing UATP One for processing services.

Philip Fayer, Nuvei Chair and CEO commented: *"We are excited to partner with Euroairlines to support the launch of their direct channel and process transactions from their indirect channel. Our collaboration is a step forward in optimizing their payment strategy and fueling Euroairlines' ambitious growth plans, and we are delighted to be a part of their journey."*

Fayer added, "The UATP One product is opening doors for Nuvei and UATP, and we look forward to continuing to grow our partnership."



allivate – DAKOSY and Fraport form a joint venture for the digitalization of air cargo processes

Anchoring digital infrastructure / Developing and operating cargo community systems / Faster market launch of new air cargo applications

The software provider DAKOSY and airport operator Fraport have established the joint venture allivate GmbH, in which both stakeholders hold a 50 percent share. The basis of the joint venture is the establishment, operation, and further development of cargo community systems for air freight. The partners endeavor to further advance the digitalization of air cargo processes both at Frankfurt Airport and internationally. **Martina Schikorr (Fraport) and Dirk Gladiator (DAKOSY) have been appointed as Managing Directors.**

The main goal of the venture is to further expand the jointly-established FAIR@Link Cargo Community System. With the founding of allivate, Fraport demonstrates its strong commitment to the cargo business. Schikorr sees this

as a signal: *"A functioning digital infrastructure is a must-have for every modern cargo hub. We want to offer our customers the best cargo community system possible so that their processes will run simply, smoothly, and quickly. More than 1,000 participating companies are thus committed to having Fraport alongside DAKOSY as reliable partners for digital infrastructure and, with allivate, one central point of contact on-site."*

Customers benefit from the synergies resulting from the alliance. Fraport contributes comprehensive airport know-how and its function as a neutral link to the local cargo community

and the authorities. DAKOSY adds its wide-ranging IT expertise in all aspects of cargo handling and customs clearance as well as many years of experience in the development, operation, and technical support of the Cargo Community System - Made in Germany. For Gladiator, the processes of air freight handling and digital infrastructure are inextricably linked: "We are pooling our strengths and can therefore launch innovations and digital solutions onto the market faster. The active role of the cargo community in Frankfurt plays an important part, as together

we jointly develop all digital processes along the supply chain there."

At the Frankfurt site, the partners are already taking digitalization to the next level with the Cargo Community System and its comprehensive database. Gladiator and Schikorr have identified three specific areas in which processes can be further streamlined and optimized. For example, customs requirements can be even more conveniently implemented, the digitization process for land pick-ups and deliveries is to be further developed and e-commerce functionalities are to be automated to an even greater extent.





Cargo-partner aims to head off Europe-Mexico disruption with new consol service



Logistics firm cargo-partner has expanded its air consolidation service by adding a new route between Germany and Mexico as it looks to combat disruption on the route.

The service will operate between Frankfurt and Felipe Ángeles International Airport and was launched as shippers face a “tense market situation” on services between Europe and Mexico.

“The demand for reliable and cost-effective transport solutions to Mexico has surged, leading to an increasingly unreliable market in terms of rates and services,” the company said.

“In response, cargo-partner has added yet another route to its air consolidation portfolio, offering a dependable solution to help customers maintain the integrity of their supply chains.”

The logistics firm said that it could facilitate pre-carriage services for its customers in western Europe. It also offers consol services out of Budapest to Mexico.

It added that the airfreight consols to Mexico City are particularly well-suited for customers in the automotive industry that require reliable just-in-time delivery.

Jo Feiks, corporate director of product management air cargo at cargo-partner, said: “In light of the current market challenges, European exporters are facing hurdles in securing cost-efficient freight capacities to Mexico.

“With fixed capacities, stable transit times, and long-term rates, our new air consolidation service from Frankfurt to Mexico City ensures regular and dependable services amidst unpredictable market conditions.”

Cargo-partner added that it had also seen a rise in demand for airfreight from Europe to Asia due to the Red Sea crisis.

Menzies Aviation acquires 50% stake in Jardine Aviation Services Group to strengthen its presence in Asia



opportunities for our employees.”

Philipp Joeinig, Group CEO, Menzies Aviation, said, “We are excited to enhance our presence in Asia as we look to capture the exciting opportunities in this fast-growing aviation market. The integration enables us to broaden our footprint in Hong Kong, the Greater Bay Area, and China as we build a collaborative relationship with CNAC, fostering mutual growth and success. Together, we will provide unparalleled aviation services to our customers, ensuring our continued commitment to safety, security, and excellence. We look forward to welcoming JASG employees to Menzies, their experience will be invaluable as we support the growth and expansion of Hong Kong’s aviation sector.”

The transfer of ownership has been agreed to by China National Aviation Corporation (Group) Limited, which will remain a co-owner of the business alongside Menzies. The transaction is subject to regulatory approval and is expected to be completed in the coming months.

Menzies and CNAC also have a partnership at Macau International Airport (MFM). The transaction is subject to regulatory approval and is expected to be completed in the coming months.

Menzies Aviation, the leading service partner to the world’s airports and airlines, has announced the acquisition of a 50% stake in Jardine Aviation Services Group from Jardine Matheson – a diversified Asia-focused conglomerate. This partnership is a joint venture with China National Aviation Corporation (“CNAC”).

JASG, a leading ground-handling services company, has been operating at Hong Kong International Airport since 1946 and has been a key contributor to Hong Kong’s growth as a global aviation hub.

The strategic acquisition highlights Menzies’ long-

term investment in the region where it will support the rebound in Hong Kong’s aviation sector and bolster its presence in Asia.

Upon completion, Jardine Airport Services Limited will be rebranded as Menzies CNAC Aviation Services Limited, becoming part of the world’s largest aviation services company with operations at over 255 locations in more than 60 markets, on six continents. Menzies recognises the strength and experience of the JASG team and will be looking to further support staff development as the company builds its presence in Hong Kong and expands across the region.

Menzies has long-

standing relationships as a trusted partner across the region. The new Joint Venture with CNAC strengthens an existing partnership between Menzies and CNAC at Macau International Airport (MFM), where it has been the ground handler of choice since 1994. It also has operations at three airports in Indonesia and, more recently, entered Malaysia.

Vivien Lau, CEO, JASG, said, “We see tremendous potential for our employees under Menzies’ stewardship. In addition to strengthening its position within the global aviation sector, the integration offers expanded career prospects and training and development

The full integration not only brings a transformation in logo and name but also enhances operational capabilities with the transfer of 1,100 logistics experts and ownership of over 20 facilities.

- **Integration set to accelerate the growth of the logistics business in the MEA region**

- **DHL Global Forwarding will own and operate over 20 Danzas' state-of-the-art facilities across Dubai and the Northern Emirates**

- **Customers across UAE, GCC, and MEA to benefit from more efficient and seamless services**

All facilities are now rebranded to DHL.

DHL Global Forwarding, the freight specialist arm of the DHL Group, has completed the acquisition of shares in Danzas AEI Emirates, with all facilities now rebranded to DHL. The full integration not only brings a transformation in logo and name but also enhances operational capabilities with the transfer of 1,100 logistics experts and ownership of over 20 facilities. This will result in more efficient and seamless logistics services for customers in the UAE, GCC, and MEA (Middle East and Africa) region.

DHL Global Forwarding completes acquisition of Danzas AEI Emirates

With this integration, DHL Global Forwarding solidifies its position as a market leader in freight forwarding and logistics in Dubai, further accelerating the growth of the logistics business in the MEA region. In 2022, DHL Group generated a revenue of €4,161 million in the region.

Amadou Diallo, CEO of DHL Global Forwarding Middle East, and Africa said: "Our integration with Danzas AEI Emirates paves the way for strengthened logistics operations in the GCC and MEA. We are proud to

carry the Danzas lineage forward and build on its distinction as the leading logistics provider in Dubai and the Northern Emirates. This acquisition will allow us to marry the best of both worlds - DHL's global expertise with Danzas' local heritage to foster innovation and sustainability, and create value for our customers, employees, and stakeholders.

He added: "DHL Global Forwarding has revolutionized the world of logistics through customer-centricity and excellence, and our integration with Danzas will enable us to expand our reach and support the growth of the logistics business in the GCC, while enhancing regional competitiveness as an economic hub."

Since its establishment in 1995 as a joint venture between Al Tayer Group and DHL Global Forwarding, Danzas AEI Emirates has played a vital role in developing the region as a global logistics hub. Following the integration, DHL Global Forwarding will own and operate over 20 Danzas' state-of-the-art facilities across Dubai and the Northern Emirates, with key sites in Jebel Ali Freezone, Dubai World Central (Al Maktoum International Airport), and Dubai Airport Free Zone, including the latest station based in Ras Al Khaimah.



Challenge Group: an end-to-end solution for every 2024 challenge

2023 was a year of records and growth for Challenge Group. It predicts that the year ahead will be an extension of more of the same as the group lays out a solid strategy to continue to ensure that it can meet every challenge head-on.

Challenge Accepted! Success delivered. Such is the business strategy of every Challenge Group subsidiary. In 2023, despite the many challenging conditions of a soft market coupled with yield decline, Challenge Group enjoyed a successful year. With the introduction and deployment of its B767 fleet, it not only uplifted more tonnage than ever before but also increased its end-to-end and charter activities, reaching the milestone of 1000 charter flights that year. Both Challenge Handling and Challenge Technic acquired new customers such as MSC, SF, and Smartwings, respectively, and were able to augment their range of logistics services.

In 2024, the strategic focus across the group is on fortifying internal

group collaboration and fine-tuning the service that sets it apart from its peers within the air cargo industry: the offer of an end-to-end logistics solution from a single source and stability to the supply chain.

"Our DNA and value proposition is based on an end-to-end solution approach to supply chain requirements. We have become the partner of choice when it comes to complex verticals and specific/unique logistics needs, in terms of commodity and destination,"

Yossi Shoukroun, CEO of Challenge Group, explains. Two-thirds of the company's business is in the vertical segment, such as live animals, automotive, aerospace, artworks, temperature-controlled shipments, valuables, and dangerous goods, where

the group is a recognized business partner. *"Overall, we expect the complex vertical segment to grow, and predict that our certified expertise and known capabilities will gain us further market share. The most growth, however, can again be expected in e-commerce."*

The main challenges, therefore, that Challenge Group is taking on internally, are a strategic fleet expansion which, in turn, will enable the addition of new markets and new destinations tailored to customer requirements. A new digital sales channel and sustainability initiatives are planned to support and enhance the overall customer experience.

At the same time, the group will be navigating the external industry challenges brought about by the global geo-political uncertainty and volatile economy. Nevertheless, concrete plans for 2024 include: a new hangar and a new maintenance station for Challenge Technic, a few more new destinations being opened shortly, thanks to Challenge Group's recent fleet additions, Challenge Logistics' investment in new technology such as the Project44 tool, which offers seamless visibility and transparency to customers, and electrical cars on ramp, electrical tractors and GPU are coming for Challenge handling in Liege.



ECS Group strengthens African presence with the acquisition of EFIS MAROC

- ECS Group acquires Morocco's leading GSA, gaining a strong air cargo market presence
- EFIS MAROC and customers to benefit from rapid digital transformation
- Building on a longstanding commercial partnership spanning over two decades, EFIS MAROC has officially merged into ECS Group, reinforcing the group's presence in Africa. The acquisition agreement, signed on December 13, 2023, marks the beginning of a seamless transition and the implementation of digital enhancements for the benefit of EFIS MAROC and its clientele.

EFIS | M A R O C
BY ECS GROUP



Founded by Pierre Fougereuse, EFIS MAROC boasts an impressive client portfolio, including renowned international and local freight forwarders. Offering GSSA and air cargo services, the team, situated at the company's headquarters in downtown Casablanca, specializes in air, road, and logistics. Their expertise includes supervising the handling of special products such as outsize cargo, dangerous goods, perishables, and live animals. EFIS MAROC, strategically positioned at Casablanca Mohammed V Airport (CMN), provides extensive commercial coverage for the country's major cargo gateways, including Marrakesh Menara Airport (RAK), Agadir Al Massira Airport (AGA), and Tangier Ibn Battuta Airport (TNG).

"EFIS MAROC has emerged as the

market leader in commercial air cargo services, uniquely positioned as the region's sole GSA with substantial air freight experience and a loyal client base," affirms **Adrien Thominet, Executive Chairman of ECS Group**. "Morocco's strategic location holds the potential to become a key African Hub, aligning with ECS Group's established air cargo hubs in East and South Africa."

Pierre Fougereuse, Founder of EFIS MAROC, adds, "Our journey began with ECS Group's support in 2001, and after becoming self-owned in 2003, merging into ECS Group now feels like a fitting evolution of our partnership. I am also

pleased to welcome Bouazza El Hantiti as Managing Director, bringing valuable experience from North Africa and Europe to enhance network synergies between Morocco and ECS Group's European representations."

Upon integration into ECS Group, EFIS MAROC's internal processes will receive a boost through the group's proprietary digital solutions like Squair, providing improved customs reporting functions. Clients will gain access to CargoAi's booking platform and wallet payment features, reinforcing EFIS MAROC's leading position in a market where manual logistics processes still dominate.

Quito airport expands facilities in preparation for Valentine's season

Ecuador's Quito International Airport has expanded its specialist cargo area as it prepares for another busy Valentine's Day period.

The airport said that companies specialised in cargo palletising at the airport had invested in expanding the manoeuvring area in the cargo apron and their processing area.

The expansion has added 2,880 sq m to the facilities and will enable much more efficient processing, airport operator Quiport explained.

The companies that invested in the expansion include Novacargo,

Servipallet, Pertraly and Novasan.

The four palletising companies assemble the pallets of flower boxes according to the specifications of the aircraft in which they will be transported.

These pallets are stored in cold rooms until they must be shipped to their destinations.

Quiport said it was expecting an increase in flower volumes during this year's Valentine's season, which lasts until February, due to increased airline capacity.

"The expansions carried out and

the strategic collaboration with palletizing companies are testimony of our dedication to facilitating airport cargo services in Mariscal Sucre. We are excited by the projected growth and we are confident that our airport will continue to play a fundamental role in this area," said **Ramón Miró, president and chief executive of Quiport.**

15 cargo airlines operate from the airport offering both scheduled and charter flights.

More than 90% of cargo transported from the airport is flowers.



IATA & ICAO

Extend Cooperation on Standards for Dangerous Goods Shipments



The International Air Transport Association (IATA) and the International Civil Aviation Organization (ICAO) have extended their long-standing cooperation in setting and implementing global standards for the safe carriage of dangerous goods by air. An agreement to this effect was concluded at the IATA Executive Offices in Geneva during a visit by ICAO Secretary General Juan Carlos Salazar during which greater collaboration between the two organizations was discussed.

IATA began issuing guidance for the carriage of Dangerous Goods on aircraft back in 1956 and has been updating and devising standards ever since. A more formalized approach to this subject was taken at a regulatory level by the adoption of ICAO Annex 18 in January 1984. This outlines the broad principles for the international transport of dangerous goods. *Technical Instructions For The Safe Transport of Dangerous Goods by Air* amplify the basic provisions of

Annex 18 and contain all the detailed instructions necessary for the safe international transport of dangerous goods by air. In addition, they guide States for inspection and oversight.

Based on the Technical Instructions agreed on at the government level through ICAO, IATA works with the aviation industry to develop the applicable practical tools and operational recommendations. These are issued as the *Dangerous Goods Regulations* and are global standards applicable to the entire value chain – manufacturers, shippers, airlines, freight forwarders, and ground handlers. These regulations include operator variations, supporting documents, tools, guidelines, and notes which are essential for a practical, consistent approach to the safe acceptance, inspection, handling, and carriage of dangerous goods on aircraft.

“The safe carriage of dangerous goods has become common practice, thanks to the strict adherence to global standards and guidelines. Today’s agreement ensures that dangerous goods will continue to be handled according to the highest globally applicable standards. To this effect, IATA will continue its advocacy work with key stakeholders to maintain a globally aligned, and practically focused approach to the regulated transport of dangerous goods. This will lead to more efficient and robust supply chains whilst upholding aviation’s number one priority of safety”, said **Willie Walsh, IATA’s Director General.**

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NAP appoints Ralph van Eijk to head its NAV Cargo GSSA and brokerage network

Neutral Air Partner Appoints Seasoned Aviation Executive Ralph van Eijk as Head of GSSA Network and Airline Development.

Ralph is an accomplished executive with two decades of experience in the Aviation Cargo Industry.

Over the years, he has served in various positions for multiple airlines, including Korean Air Cargo, Finnair, and Saudia Cargo. Progressing from a loadmaster on a B747F to roles such as Corporate Sales Manager and Cargo Manager, Ralph has amassed extensive experience in key markets spanning Western Europe, the Middle East, North-South America, and Asia Pacific.

From 2017 to 2021, he held the position of Commercial Director at the esteemed GSSA – IAS Inter Aviation Services, with offices in the Netherlands, Belgium, and the United Arab Emirates. In February 2021, Ralph established his own interim management and consultancy

company, named Chéváro, after his two sons, Ché and Alvaro.

Christos Spyrou, NAP CEO & Founder said :

“Following the philosophy that permeates the entire NAP ecosystem of networks, NAV equips its partners with a platform and the tools to engage with like-minded professionals who share the same passion for the cargo GSSA & brokerage business. I view Ralph’s appointment as an excellent opportunity and a significant step forward for the future of our SME Cargo GSSA and aviation community.

With Ralph’s network and capabilities to connect the right products and persons within the Air Cargo Industry, we can deliver a unique value proposition for our members.

Our key objective is to partner with our GSSA members and set new standards of excellence by jointly developing new total cargo management products and delivering innovative cargo solutions to the aviation and logistics community. Our goal is to empower members to seamlessly, efficiently, profitably, and sustainably scale air cargo trade capacity”

Ralph van Eijk added:

“My assignment with NAV expands the current network of independent GSSAs around the world. As I am already involved with some outstanding GSSA partners in different regions, we can offer airlines the quality they are looking for—an all-encompassing contact who will bring the best for both worlds. We can deliver innovative services to the Air Cargo Community, providing strategic regional solutions and strengthening partnerships to empower all the members.”





Network Cargo Management appointed as GSA for Bringer in the USA

Network Cargo Management has been appointed as the GSA for Bringer Air Cargo, across the USA* from the **19th of November 2023**.

Javier Gonzalez, NCM's

Sales Manager based in Florida said, "I am happy to confirm that we have been appointed as Bringer Air Cargo's GSA in the following **12 US states** and cities: Florida (except Miami*),

Georgia, Louisiana, Maryland, Massachusetts, North Carolina, South Carolina, Pennsylvania, Pittsburgh, Tennessee, Virginia and Washington DC – NCM is delighted to be selling the cargo capacity of Bringer Air Cargo in the USA."

"BAC has been providing the best service in the cargo industry for **over 30 years**. BAC services to and from all 6 major continents with the most reliable air cargo services to satisfy customers' needs. BAC is constantly adapting its network to changing market demand and trade

flows. Flexibility and long-term relationships with our customers, partners, and associates are key factors."

Network Airline Services is also the GSA for Bringer Air Cargo (E6) in the **following countries:** Denmark, Norway, Sweden, Finland, Kenya, South Africa, Tanzania, Uganda and the UAE – so be sure to contact our friendly teams today for the latest rates, availability and to book your cargo on Bringer Air Cargo. Or you can find your nearest office by clicking/tapping the button below for more on how we can help **YOU!**,

Qatar Airways Cargo appoints new Chief Officer Cargo

“Qatar Airways Cargo confirms that Mark Drusch has been appointed as Chief Officer Cargo effective immediately.

With over 25 years in senior airline management roles, Mark is a well-known figure in the aviation world. His most recent role was SVP Revenue Management, Alliances and Strategy at Qatar Airways where he led the development and implementation of the company's revenue strategy as well as managing strategic alliances with key partner airlines.

Before joining Qatar Airways, Mark spent 20 years at Delta Air Lines, Continental Airlines, and Lufthansa LSG Sky Chefs as Senior Vice President where he led the transformation in commercial airline strategy execution, revenue management, network planning, and alliances. In addition, Mark was CEO and co-founder of e-Rewards and e-Miles, leaders in online panel research and online advertising.”



Swissport Receives ISO 27001 Certification for Information Security

Swissport International, the global leader in airport ground services and air cargo handling, has been awarded the internationally recognized ISO 27001 certification, demonstrating its commitment to the highest standards of information security.

Swissport International has been certified by the global certification body BSI (British Standards Institution) for the successful implementation of an effective Information Security Management System (ISMS) in line with the global ISO 27001 standard. The certification underscores the company's dedication to safeguarding sensitive information and ensuring the confidentiality, integrity, and availability of data. Swissport's ISMS is based on the highest information security standards. It protects data assets from a wide range of threats and enhances the resilience of the company's global operations.

"A large part of our business is based on processing and exchanging data within Swissport, with our airline customers and our partners," says Giles Ashton-Roberts, Chief Information Security Officer at Swissport. "We are pleased that we have received certification that our processes are professionally managed and secure, and meet internationally recognized standards. ISO 27001 will help to further strengthen Swissport's reputation and assures customers that we have implemented best-in-class measures to protect their sensitive information.



It is a testament to our commitment to continuous improvement in information security practices."

The ISO certification covers Swissport's operations worldwide, acknowledging a consistent and comprehensive approach to information security across the global network and different business lines. They include ground operations processes like

passenger services and baggage handling, aircraft and air cargo handling, fueling, performance management, as well as the lounge hospitality business of ASPIRE airport lounges.

Swissport commissioned BSI to review and certify its ISMS through audits conducted over several days at various locations in Switzerland and around the global network. In addition

to a document review on site to check the extent to which security policies and concepts are in place and meet ISO 27001 standards, various locations were inspected by the auditors to check the effectiveness of the ISMS. Moving forward, auditors from BSI will conduct annual surveillance audits at Swissport before recertification is required every three years.



CEVA Logistics extends worldwide relationship with Ferrari

- *Multi-year extension focused on excellence on the track, on the road*
- *CEVA continues to design and operate logistics for Scuderia Ferrari*
- *CEVA remains committed to net zero goal*

CEVA Logistics, a subsidiary of the CMA CGM Group, has signed a new multi-year agreement to continue providing all logistics

services for Scuderia Ferrari's cars and equipment during Grand Prix events, as well as for GT races and Ferrari Challenge events.

This extension marks the strengthening of the relationship and mutual trust between two renowned brands in the world of motorsport and logistics. As a Team Partner of Scuderia Ferrari, the CEVA Logistics logo will remain on Scuderia Ferrari's new 2024 single-seater, on the team's vehicles, and on the equipment and clothing of the drivers and racing team. Scuderia Ferrari's new 2024 single-seater will be unveiled on Feb. 13. In addition to its brand exposure in the Formula 1 World Championship, CEVA Logistics will be visible in other series, such as the GT Ferrari Challenge.

Scuderia Ferrari has taken part in every edition of the Formula 1

World Championship since 1950 and holds the record for the most Grand Prix wins, with 243 victories and 16 Constructors' World Championships. CEVA Logistics continues to strengthen its international positioning as part of its goal to become one of the world's Top 5 logistics players.

The Formula 1 World Championship continues to grow in terms of media coverage, attracting hundreds of millions of TV viewers every year and maintaining its progress in the main motorsports markets, namely Brazil, China, France, Germany, Italy, Russia, South Korea, Spain, the UK and the USA. With the increase in the number of Grand Prix per season and the return of the Chinese leg in 2024, Formula 1 is strengthening and consolidating its global presence.

Since 2022, CEVA Logistics has deployed its expertise and capacity for innovation by making all of its global logistics resources available to Scuderia Ferrari. Thanks to its agility and expertise, CEVA has transported equipment around the world within the timeframes required to ensure the smooth running of the Scuderia Ferrari racing season. As a result

of the confidence in its world-class network to ensure the road, sea, air and rail transport, CEVA is ready for the 2024 Formula 1 World Championship, which will include 24 events worldwide starting on March 2 in Bahrain and ending on December 8 in Abu Dhabi.

Decarbonization remains a major challenge and a stated objective for both companies. As part of the CMA CGM Group, CEVA Logistics is committed to protecting the environment, and the Group is committed to achieving Net Zero Carbon by 2050. As part of its actions, CEVA offers its customers alternative fuel options, including biofuel, liquefied natural gas (LNG), and biomethane for sea transport, sustainable fuels for air transport and biofuels or electric vehicles, for land transport.

In 2023, CEVA Logistics also demonstrated its ability to innovate by

organizing a world-first rail transport service to deliver Scuderia Ferrari's equipment between three North American Grand Prix, thus reducing the carbon footprint by 90 percent compared to air transport and by 32 percent compared to road transport alone. All these initiatives contribute to Formula 1's commitment to sustainable development.

Olivier Storch, Deputy CEO, CEVA Logistics, said: "Since 2022, we have demonstrated that we have a lot in common with Ferrari. Like Scuderia Ferrari, we are constantly designing and improving our solutions. We anticipate the next changes in our sector or in our customers' ecosystems. Like Ferrari, we implement more sustainable solutions and reduce our environmental footprint. Like Ferrari, innovation is a key factor in our success. The renewal of our partnership is proof of CEVA's ambition

and ability to achieve excellence in all circumstances."

Lorenzo Giorgetti, Chief Racing Revenue Officer, Ferrari, added:

"Modern motorsport places ever greater challenges on its logistical requirements. Compared to just a few years ago, there are many more Formula 1 races held outside Europe, as the calendar visits four continents. For the first time in the sport's history, this year's championship boasts 24 races. This hectic pace means it is vital for Scuderia Ferrari to be able to count on a world-class logistics partner like CEVA Logistics, as it guarantees an on-time and precise service while sharing Ferrari's passion for innovation and the desire to push the boundaries, continuously improving in their respective fields, while also taking into consideration the current challenges linked to respect for the environment and the planet."

Globalink Logistics appointed air cargo sales agent for Turkish Cargo in Turkmenistan

Turkish Cargo has announced that Globalink Logistics has reached a new milestone by becoming the air cargo sales (ACS) agent in Turkmenistan. This marks a significant step in Turkish Cargo's commitment to delivering superior logistics solutions and expanding its service offerings.

"This partnership will bolster our comprehensive range of services, including Road Feeder Service, Dangerous Goods Management, and Express Freight Service. We continue to provide real-time shipment tracking for reliability and transparency," said GlobalLink Logistics. Globalink Logistics is also the sales agent for Turkish Cargo in Kazakhstan and Kyrgyzstan.

The company operates worldwide and its airfreight services include express, charter, multimodal and courier.

Turkish Cargo is currently investing in expanding its fleet. Last month, Turkish Airlines ordered five Airbus A350 freighters.

Last year, the carrier also said it aimed to grow its freighter fleet from 24 aircraft to 40 aircraft over the next five years.

Turkish Cargo moved up from the 20th busiest cargo carrier in 2016 to number 7 in 2022, according to IATA statistics.

It has also moved into a modern new cargo hub following the opening of Istanbul Airport, plus achieved IATA CEIV certificates for Pharma, Perishables, Live Animals and Lithium Batteries.



Kerry Logistics Network Shortens Lead Times Between Asia and Europe with Cost-Effective Sea-Air and Road-Air Solutions



Kerry Logistics Network Limited spotlights its innovative freight solutions connecting Asia and Europe as alternative services for customers to reduce lead times and costs, significantly enhancing the efficiency of global trade.

KLN's sea-air and road-air freight services across Eurasia have recently garnered increased

interest, demonstrating the company's agility in meeting evolving customer needs and market demands.

Vic Cheung, Group Managing Director of Kerry Logistics Network, said, "In these challenging times for sea shipments between Asia and Europe, it is rewarding to offer our clients alternative and efficient solutions.

Our sea-air and road-air services showcase our comprehensive Eurasian land freight capabilities and global connectivity. As a reliable logistics partner, we are committed to timely deliveries and cost efficiency."

The sea-air freight solution transports shipments from Chinese seaports to European

airports within 16-21 days. This service is approximately 40% cheaper than conventional air freight and up to 40% faster than sea freight. Cargoes are transported by sea freight to Dubai followed by air transport to Europe, with operations centered at the Kerry Logistics Jebel Ali bonded facility in Dubai, ensuring maximum security and reliability.

KLN's road-air, all-road, and road-rail services span from China through Central Asia to Europe, capitalizing on its strong Eurasian land freight network and its regional hubs along the Silk Road trade corridor. Road-air shipments are completed in 15-20 days, all-road in 20-25 days, and road-rail within 25-30 days, which is significantly faster than current sea freight times for similar routes.

In addition to speed and cost-effectiveness, these solutions provide total visibility and CO₂ emissions reporting, catering to shipments from various Asian origins to multiple European destinations. With these innovative solutions, KLN continues to redefine logistics efficiency, ensuring that businesses thrive in the fast-paced global marketplace.

Atlas Air Worldwide Announces Appointment of Joel Goldberg as Senior Vice President and Chief Information Officer

Atlas Air Worldwide Holdings, Inc. a leading global provider of outsourced aircraft and aviation operating services, has announced the appointment of **Joel Goldberg as Senior Vice President and Chief Information Officer**, effective February 26, 2024. Mr. Goldberg will report to **Michael Steen, Chief Executive Officer, Atlas Air Worldwide**, and will serve as a member of the Company's Executive Leadership Team.

Mr. Goldberg brings to Atlas nearly three decades of experience leading digital transformation initiatives at global blue-chip companies within the aviation, logistics, and consumer industries. As Chief Information Officer, Mr. Goldberg will lead Atlas' technology and digital strategies with a focus on enhancing airline operations support and digital transformation.

He will be responsible for the Company's enterprise operations, infrastructure architecture, system and data architecture, cybersecurity, business service management, project management, information technology administration, and compliance.

"I'm thrilled to welcome Joel to lead our IT organization at such an exciting time of our Company's transformation. Joel's focus on leading the vision for our digital strategy, as well as continuing to deliver operational excellence, will be critical as we prepare for our next phase of growth," said Mr. Steen, Chief Executive Officer, Atlas Air Worldwide. "Joel brings a customer-centric mindset and proven track record for delivering a digital-first approach to serving customers and powering core operations. With his significant experience leading large, complex digital transformations across the



aviation and logistics sectors, Joel will be a tremendous asset to our executive team."

"I am excited to join Atlas Air Worldwide, the recognized leader in air cargo and aviation services, at this pivotal moment in the Company's journey," said Mr. Goldberg. "Great work is well underway at Atlas, and I look forward to working with the team to accelerate the Company's digital transformation. IT will be a critical enabler of the Company's growth, and we have a tremendous opportunity to further leverage data, automation, and AI, and launch initiatives to best serve Atlas' customers and employees."

Mr. Goldberg joins Atlas from Wizz Air, a fast-growing, sustainably driven passenger airline in Europe, where he served as Global Chief Digital Officer for five years. In his prior role, Mr. Goldberg defined and led the digital strategy

including successfully executing the airline's digital transformation.

Before Wizz Air, Mr. Goldberg was Senior Director of Technology for Nike in EMEA, where he evolved and executed the company's global technology strategy that fueled the double-digit growth of the region's business. He also held a series of roles of increasing responsibility at Maersk, the integrated container logistics and supply services company, including Director of E-Business and Global Director of Business Applications. In addition, Mr. Goldberg served as Chief Information Officer at G4S, a leading global security company, and earlier in his career, held roles at DHL Express and FedEx.

Mr. Goldberg holds a Master of Business Administration from Indiana University and a Bachelor of Science in Engineering from the University of Florida.



Changi Airport

handled 1.74 mn tonnes of cargo in 2023

Changi Airport welcomed 3 new freighter services in December 2023 from MSC Air Cargo (Operated by Atlas Air), Sichuan Airlines, and Myanmar National Airlines.

Changi Airport's airfreight throughput stood at 1.74 million tonnes for 2023, a year-on-year decline of 6 percent against a volatile global economic environment. "Cargo flows dipped slightly compared to 2022 against the backdrop of global economic uncertainty and inflationary pressures. Changi's top five air cargo markets for the year were China, Australia, Hong Kong, the United States of America, and India."

Changi Airport welcomed 3 new freighter services in December 2023

from MSC Air Cargo (Operated by Atlas Air), Sichuan Airlines, and Myanmar National Airlines. Meanwhile, Singapore Changi Airport handled 58.9 million passenger movements in 2023, representing 86% of the traffic recorded in 2019. Aircraft movements, which include landings and take-offs, totalled 328,000, as compared to 382,000 in 2019.

Lim Ching Kiat, Changi Airport Group's executive vice president for air hub and cargo development said, "2023 was an invigorating year, as we witnessed the resounding resumption of travel across the world, as well as the full reopening of Changi Airport's Terminal 2. The upswing in travel was fuelled by strong

outbound travel demand, as well as growing inbound travel. The growth in passenger traffic was especially strong in Asia, with an acceleration seen in the last quarter. Changi Airport also resumed connections to more than 10 cities this year, including Addis Ababa, Changsha, Ningbo, Kaohsiung, and Okinawa. We have restored almost 90% of our pre-Covid city links to date, with Changi Airport now the 5th busiest airport in the world by seat capacity.

"We step into 2024 hopeful of making a full recovery back to Changi Airport's pre-Covid connectivity and traffic levels. As more travellers around the world rekindle their wanderlust, we will continue to work with our airline



partners to bring exciting destinations and new travel experiences to travellers.”

In 2023, Changi Airport welcomed three new passenger airlines into the Changi family – Air Macau, Firefly, and TransNusa – and added two new

passenger city links to its network – Bhubaneswar (India) and Sanya (China). Changi Airport also established its first link to Beijing Daxing Airport via China Eastern Airlines. Through a three-year partnership between Singapore Tourism

Board, TUI Airways and Marella Cruises, Changi Airport will welcome fly-cruise passengers from the United Kingdom to Singapore between December to April each season, for three years till 2026. TUI Airways operates 3x weekly services from London-Gatwick, Manchester and Birmingham.

During the year, Air Canada announced its return to Changi Airport after more than 30 years and will commence its 4x weekly non-stop Vancouver-Singapore service in April 2024. Singapore Airlines will also launch new passenger services to Brussels and London Gatwick, commencing in April and June 2024 respectively. As of January 2024, 93 airlines operate over 6,700 weekly scheduled flights at Changi Airport, connecting Singapore to 154 cities in 49 countries and territories worldwide.

My Freighter adds one more Boeing 767F

My Freighter, a start-up cargo airline based in Uzbekistan, announced the addition of one more Boeing 767F to its fleet.

“This remarkable aircraft, with Uzbek registration UK67015, completed a non-stop transatlantic flight from Tampa, Florida, USA, to Islam Karimov International Airport in Tashkent, Uzbekistan, lasting over 14 hours,”

The achievement once again exemplifies “our unwavering commitment to providing efficient global logistics solutions.” My Freighter had announced a business partnership with Air Transport Services Group (ATSG) some time back.

“This partnership and addition of the Boeing BCF 767-300 to our fleet will allow us to enhance our capabilities and provide our customers with an even more reliable and efficient service. We are confident that this collaboration with ATSG will bring mutual benefits and contribute to the sustainable



growth of both our companies,”

Unilode Aviation Solutions, the market leader in outsourced unit load device (ULD) management, repair, and digital services, and My Freighter signed a deal for ULD management services.

My Freighter operates scheduled and charter cargo flights between Asia and Europe while offering passenger

flights under the Centrum Air brand.

“Unilode will initially provide 600 digitized pallets from its ULD pool with an expectation for significant growth over the next five years. My Freighter’s growth plan includes the acquisition of five additional Boeing 747-200F to expand its fleet to 20 aircraft as part of its five-year strategy.

Lödige Industries achieves ISO certifications in the Middle East



With regional headquarters in Dubai and locations in Doha and Riyadh, Lödige Industries delivers airport logistics, automated parking systems, lifts, warehouse logistics solutions, and logistics control software.

The supplier of material handling systems Lödige Industries has received certifications for quality management (ISO 9001:2015), environmental management (ISO 14001:2015), and occupational health and safety management (ISO 45001:2018) for its subsidiary Lödige Systems Middle East. Lödige

Industries' subsidiary, established in Doha in 2006, was audited by IQNET member Quality Austria, a global network of certification bodies for health and safety, quality management, and business excellence.

"The certification reflects Lödige Industries' ongoing commitment to corporate responsibility and quality. Lödige Industries' Middle East team achieved the ISO certifications following a comprehensive evaluation process conducted over four months. The certification process involved a meticulous examination, incorporating independent testing analyses

conducted by a team of auditors. As part of the assessment, interviews were conducted with both management and employees throughout the evaluation period, underscoring Lödige Middle East's commitment to meeting and exceeding industry standards. This achievement not only reflects the company's dedication to quality, environmental sustainability, and occupational health and safety but also demonstrates its adherence to rigorous evaluation processes by external certifying bodies."

Guy Walker, managing director Middle East at Lödige Industries,

expresses, "Securing certification across three fundamental areas serves as a compelling validation of the exacting standards we consistently uphold. At Lödige Industries, our commitment to excellence extends beyond the products and services we deliver; it is deeply ingrained in our management systems. Our unwavering commitment revolves around providing optimal solutions to our clients while delivering service excellence. This commitment is underpinned by our utilisation of cutting-edge technologies and embracing the latest industry developments. Equally vital is our steadfast dedication to prioritizing the safety and well-being of our staff and partners. Given our shared mission, we actively work towards minimizing our environmental impact, further reinforcing our holistic approach to responsible business practices."

With regional headquarters in Dubai and locations in Doha and Riyadh, Lödige Industries delivers airport logistics, automated parking systems, lifts, warehouse logistics solutions and logistics control software, from planning, designing, and manufacturing to installation and maintenance in the Middle East. The latest projects completed include an automated air cargo handling system for one of the world's largest logistics companies, and a high-bay distribution and storage centre for SPIMACO's pharmaceutical manufacturing facility in Qassim, Kingdom of Saudi Arabia.

Delta extends partnership with LUG in Frankfurt & Munich



Delta Air Lines has utilized LUG's services in Frankfurt for over four years and in Munich for a decade

Delta Air Lines has extended its partnership with LUG air cargo handling in Frankfurt and Munich, securing a contract extension until 2027.

LUG will remain responsible for Delta Cargo's handling at the German airfreight hubs. The Atlanta-based airline has utilized LUG's services in Frankfurt for over four years and in Munich for a decade.

Delta Air Lines connects Frankfurt Airport (FRA) with daily flights to Atlanta (ATL), Detroit (DTW), and New

York (JFK), utilizing A330 aircraft that boast a cargo capacity of up to 29 tons per flight.

Delta entrusts all freight operations in Frankfurt, including the transport of temperature-controlled pharmaceutical shipments, to the expert services of LUG.

With direct ramp access, storage facilities, and staging areas and specialized centers for medical shipments and valuable cargo, LUG ensures the efficiency and precision essential for Delta Cargo's reliable operations.

In Munich, Delta Air Lines offers daily connections to Atlanta and, beginning in March 2024, to New York (JFK) and Detroit, utilizing Boeing 767 aircraft equipped with cargo capacity of up to 20 tons.

Over the last decade, Delta Cargo has utilized LUG's handling services for the diverse array of goods that travel through Munich. With the recent

contract extension, LUG remains the preferred handling partner, reinforcing the enduring collaboration between the two partners.

Alison Ricker, Managing Director of Global Sales, Delta Cargo, stated, "For many years, LUG has reliably provided the fast and high-quality cargo handling solutions we need to run our operations in Frankfurt and Munich. "Their focus on efficiency and innovation allows us to deliver first-class products in transatlantic shipping to our customers."

Patrik O. Tschirch, Managing Director LUG air cargo Handling GmbH, said, "Continuing the cooperation with Delta Air Lines in Frankfurt and Munich is an important signal and a recognition of our performance in cargo handling so far. "In our future collaboration, we will continue to ensure that a strong customer focus and reliable and efficient processes remain the benchmark for our services".



Solar park of Finnair's COOL cargo terminal upgraded with new solar panels

As part of Finnair 100 sustainability initiatives, the solar park on the roof of Finnair Cargo's hub terminal has been upgraded. Throughout the past summer and autumn months, we have installed an additional 1790 solar panels to the roof of our COOL Nordic Cargo Hub at Helsinki Airport in Finland. These join 1200 panels installed when the terminal was originally constructed and provide enough energy on sunny days to sustain the cargo space in full and

feed surplus energy to other Finnair facilities.

"With this addition, the solar power station with a total of 2990 panels on the roof of the COOL Nordic Cargo Hub can, at the maximum level, produce over 1,1 MW peaks, more than tripling our previous production",* says **Gabriela Hiitola, Senior Vice President Finnair Cargo.**

After the COOL solar park upgrade, solar panels produce the equivalent of 37% of annual COOL electricity



consumption. On a sunny day, the COOL terminal is completely self-sufficient in terms of electricity production and the excess production will be fed to other Finnair facilities.

The COOL cargo terminal, opened in 2018 was designed with sustainability principles in mind. In addition to the solar panels providing part of the energy needed for the terminal's operations, also both operational efficiency and waste management have been carefully planned.

Additionally, Finnair is also

installing 645 solar panels on the roof of a hangar building used for aircraft maintenance. The solar panel installations are part of Finnair's sustainability program during its centenary year.

"It is clear that the aviation industry still needs major developments to reduce flight emissions. However, in the meantime we keep on working towards more sustainable operations in all areas", says **Gabriela Hiitola, SVP of Finnair Cargo.**

*kWp is the peak power of a PV

system or panel. Solar panel systems are given a rating in kilowatts peak (kWp), which is the rate at which they generate energy at peak performance, such as on a sunny day in the afternoon.

When the solar PV panels are operating, they will convert the sun's radiance into electrical energy, which is measured in kilowatt-hours (kWh). PV panels with a peak power of 270kWp which are working at maximum capacity for one hour will produce 270kWh.

Finnair partners with WFS for cargo handling in Paris

Finnair operates 28 wide- and narrow-bodied passenger flights per week, connecting Paris and Helsinki

Finnair has appointed Worldwide Flight Services (WFS), a member of the SATS Group, to provide cargo warehouse handling at Paris Charles de Gaulle Airport, domestic trucking

services, and cargo reception points across France. The airline operates 28 wide- and narrow-bodied passenger flights per week, connecting the French capital with Helsinki.

"In addition to general cargoes, WFS' full-service offering for Finnair in France will support the airline's shipments of temperature-sensitive

pharma cargoes, perishables, and frozen shipments, valuable and vulnerable products, as well as dangerous goods."

Laurent Bernard, VP, of Cargo France, WFS says: *"We are proud to welcome Finnair as a new customer of WFS in France. The airline and its customers will benefit from our ability to support the transportation of all suitable air cargo products. We look forward to supporting the growth and quality of Finnair's cargo services on this important route between Helsinki and Paris, and its ability to provide a solution covering the whole of France."*



Airfreight booking platform CargoPilot launched



Booking through CargoPilot ensures that all shipments being tendered for carriage have been vetted by WBV, and therefore fully comply with all aspects of the IATA European Air Cargo Programme (EACP).

Amsterdam-based Wholesale By Vels (WBV) launched a trade-only wholesale air freight booking platform CargoPilot. “The new platform is the culmination of 2 years of intensive development,”

CargoPilot differs from existing online booking portals in two important respects: firstly, it is squarely targeted at non-IATA freight agents, using WBV’s own IATA license and CASS membership. This means CargoPilot users have direct access to attractive airline rates that are not normally available to them, while carriers are relieved of any financial risk as WBV settles all billing on behalf of the booker.

Secondly, CargoPilot produces live, dynamically-priced quotes on a choice of carriers, just as if the agent were IATA-registered and booking directly. The rates are for the next available flights - not deferred, block space agreements - so that agents can move their customers’ shipments more

quickly, while also taking full advantage of the (often) lower rates offered for short-notice bookings.

Booking through CargoPilot also ensures that all shipments being tendered for carriage have been vetted by WBV, and therefore fully comply with all aspects of the IATA European Air Cargo Programme (EACP).

CargoPilot displays offers a choice of airport-to-airport, airport-to-door, door-to-airport and door-to-door services available for the next seven days. 26 major carriers’ rates covering a large proportion of global destinations are already available through CargoPilot, with more being added steadily as data systems integration is completed.

Full quotes are easily and quickly generated through a series of simple, intuitive screens, with previously entered customer data auto-filled to save time. Collection and delivery can be priced and added to any booking, thanks to the integrated database

of airfreight hauliers and rates, while additional services such as X-ray screening and insurance can also be included.

Users add their required profit margin to the quote, and finalized PDF quotes are then generated. Saved quotes can then be easily converted to bookings, which are sent directly to the airline and any additional selected service provider. Once a booking is made through CargoPilot, the user has 24/7 online access to real-time tracking information. CargoPilot is available through attractively-priced monthly membership charges. 100 airfreight executives attended the CargoPilot official launch at Schiphol Airport and were given the opportunity to trial the live system for themselves.

Says CargoPilot co-founder

Rinaldo Vels, who launched Wholesale by Vels in 2020: “We believe CargoPilot is truly different to anything available in the market today. It combines a powerful airline cargo rates quotation tool with a unique value-add quoting and booking facility. It makes dynamic prices on IATA carriers available to agents who do not have IATA recognition. That means their cargo moves faster and often more economically than it would using traditional wholesalers.”

WBV is about to open further offices in Germany and Italy, which will also offer the CargoPilot product. To extend CargoPilot’s reach to further markets, WBV is also creating the CargoPilot Alliance, which will recruit exclusive members to offer its services in their territories. Adds Vels: “We are keen to talk to any professional airfreight business that is IATA-recognised and CASS-connected, and which will uphold our strict trade-only, best practice model. But we will only accept one member per territory.”

He concludes: “We have had tremendously positive feedback about CargoPilot, and are enormously excited about its potential. This will transform the air cargo market, and open up lucrative new business opportunities both for carriers and intermediaries. It takes airfreight wholesaling to a new level.”



MightyFly unveils 3rd generation Cento aircraft

New eVTOL offers improved operational efficiency through MightyFly's Autonomous Load Mastering System

MightyFly unveiled the third generation of the Cento aircraft, an autonomous hybrid eVTOL cargo aircraft designed to carry one hundred pounds of cargo for six hundred miles. "The new eVTOL incorporates several novel features including a sleek design that enables operational efficiency, the ability to accommodate a wide range of payload centre of gravity, autonomous centre of gravity determination and a larger cargo bay."

"The new eVTOL will also present improved operational efficiency through MightyFly's Autonomous Load Mastering System (ALMS) component, which will enable the aircraft to autonomously open and close its cargo bay door, receive and eject packages into and from the cargo bay opening, move and secure packages in the cargo

bay via an internal positioning and locking system, and sense and compute weight and balance."

MightyFly's third generation aircraft has been designed to accommodate a relatively large range of payloads' centre of gravity, which allows for a high degree of variance in cargo contents, densities, constitutions, loading order, and tie-down positions, the release added. "The enlarged cargo bay will allow the delivery of larger packages and goods, including the traditional cooler boxes used to transport donor organs for transplantation and blood bags. It will also benefit additional use cases and businesses in the industries of logistics, manufacturing, healthcare, pharmaceutical, retail, automotive, and oil and gas, as well as organizations performing humanitarian and disaster relief work, and government's defence teams executing various logistics and resupply missions."

Manal Habib, Co-Founder, and CEO, MightyFly says: "We

are very excited to show everyone the tremendous work and ingenuity performed by the MightyFly team throughout the last year and to unveil the 2024 Cento that couples innovation with efficiency in design, maintenance, and operation, bringing to the world the key to transform the expedited logistics market. MightyFly's new eVTOL will revolutionise industries such as manufacturing, retail, and healthcare, and will transform life in rural and remote areas. All of us at MightyFly are extremely excited to be working at the forefront of a new era of automation and innovation."

Tim Draper, Founding Partner, Draper Associates adds: "How exciting to see the 2024 Cento come to life! A few months ago, I saw the team working on its design and starting to manufacture its first parts. The vehicle you see today is a testimony of MightyFly's talent, creativity, innovation, and decades of industry expertise. This technology will help save lives and solve painful logistics needs of businesses around the globe."

MightyFly concluded production of its third-generation aircraft in early January 2024 and will begin its aircraft qualification tests, which include a test plan previously followed for its predecessor aircraft, in February.

Cirium's 2023 Fleet Forecast predicts annual passenger aircraft deliveries to exceed \$100 billion in 2024



The forecast shows that between 2023-2042, 45,200 new passenger aircraft will be delivered at an estimated value of \$3.2 trillion.

- The forecast shows that between 2023-2042, 45,200 new passenger aircraft will be delivered at an estimated value of \$3.2 trillion.
- Freight capacity is forecast to grow 4.1% annually compared with 2022.
- Airbus and Boeing remain the two dominant commercial aircraft OEMs, between them delivering an estimated 89% of aircraft through to 2042.

Cirium, the world's most trusted source of aviation analytics, has today published its 2023 Fleet Forecast, through the Cirium Ascend Consultancy, revealing that annual passenger aircraft deliveries are set to exceed \$100 billion in 2024.

The forecast, which enters its eleventh year of publication, also

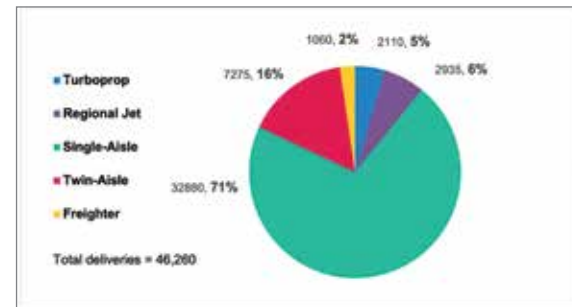
predicts that freight capacity will grow 4.1% annually compared with 2022, and that 3,590 freighter aircraft will be supplied over the next 20 years, including 1,060 new build aircraft and 2,530 conversions from passenger aircraft.

Airbus and Boeing will continue to dominate the commercial aircraft manufacturing space, with a combined delivery projection of 89% of all aircraft through to 2042.

Rob Morris, Head of Consultancy, at Cirium Ascend Consultancy, said: "With global traffic almost back to 2019 levels, the increased levels of order activity in 2023 shows that the airline industry's new growth cycle is gaining momentum.

The 2023 Cirium Fleet Forecast predicts new deliveries will total \$3.2 trillion over the next 20 years.

The CFF capacity modelling gives an independent view of future demand for aircraft and questions such as: are



higher single-aisle production volumes justified? What will be shared between A321neo and 737-10, A350-1000 and 777-9, A350F and 777-8F? Airbus and Boeing are forecast to take almost 90% of the market but when could they introduce new programmes and what market share will new Chinese programmes take?"

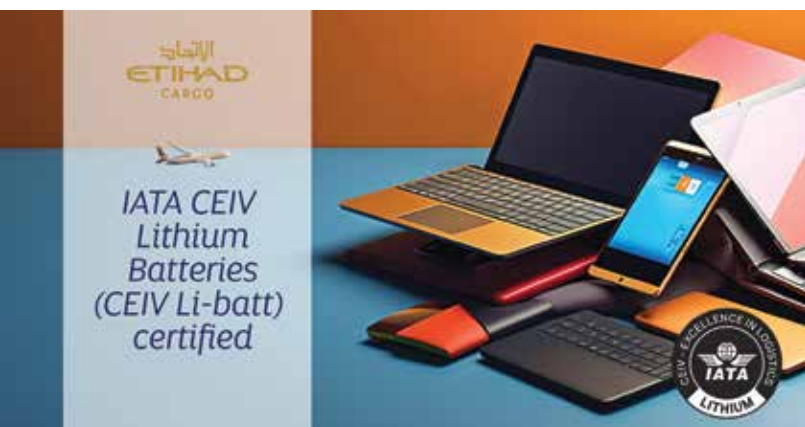
From a regional perspective, Asia will continue to lead the way, with China forecast to have the highest passenger capacity growth rate at over 8%.

This will make it the largest single country in the region for deliveries, with a 19% share of global deliveries, ahead of all other Asia-Pacific countries with a combined share of 24%.

North American airlines follow with 20% and Europe with 18%. Middle East airlines will take 7% of deliveries, but the share rises to 11% in value terms due to the rich mix of higher value twin-aisle deliveries.

The Cirium Fleet Forecast adopts a scenario-based approach that favours examining the most up to date information available, combined with expert commentary and analysis. This year's forecast is based on the recently adjusted version of Ascend's 2022 Recovery Scenario 7, which is detailed in the full Fleet Forecast report.

Etihad Cargo attains IATA CEIV lithium batteries certification



- Etihad Cargo has become one of only five global airlines to hold IATA CEIV Pharma, Fresh, Live Animals and Lithium Batteries certifications.
- IATA CEIV Lithium Batteries certification demonstrates Etihad Cargo's commitment to improving safety and mitigating the risks associated with transporting lithium battery shipments.

Abu Dhabi, United Arab Emirates – Etihad Cargo, the cargo and logistics arm of Etihad Airways, has achieved the International Air Transport Association's (IATA) Centre of Excellence for Independent Validators Lithium Batteries (CEIV Li-batt) certification. The carrier is the third Middle Eastern airline to attain this certification and has become only the fifth airline globally to achieve CEIV Pharma, Fresh, Live Animals and Li-batt certifications.

CEIV Li-batt certification is a globally recognised endorsement, signifying an airline's capability to handle and transport lithium batteries in accordance with the highest safety and efficiency standards. Certification involves a comprehensive assessment of an airline's operational processes, staff training programs, and compliance with global safety regulations.

Etihad Cargo underwent

an extensive audit by independent validators, demonstrating the carrier's commitment to meeting and surpassing industry standards. This certification is a testament to Etihad Cargo's sophisticated safety management systems, specialised equipment, and a team proficient in the specific logistics of lithium battery shipments.

Thomas Schürmann, Head of Cargo Operations & Delivery at Etihad Cargo, said: "According to IATA, lithium batteries represent one-third of the dangerous goods transported by air and have become the preferred energy source for a wide variety of consumer goods, including mobile phones, cars, e-bikes and children's toys. Achieving CEIV Li-batt certification highlights Etihad Cargo's dedication to maintaining the highest safety and operational excellence standards. This achievement positions the carrier among an elite group

of global airlines that are committed to meeting the safety obligations of the lithium battery supply chain through the competent handling and transport of these products. Rounding out the carrier's suite of CEIV certifications, CEIV Li-batt underscores Etihad Cargo's commitment to specialised and quality-driven cargo services."

Kamil Al Awadhi, IATA's Regional Vice President for Africa and the Middle East, said: "Consumer demand for items containing lithium batteries is growing rapidly. Handling and transporting these by air comes with stringent regulatory requirements. Adding CEIV Li-batt to its CEIV Fresh, CEIV Pharma and CEIV Live Animals certification means Etihad Cargo is committed to the highest levels of safety and compliance in the transport of dangerous and temperature-sensitive goods. We congratulate the airline on being one of the first airlines in the Middle

East to complete the suite of CEIV certifications. Etihad Cargo's customers can have confidence that their special cargo will be delivered in top condition."

Gaining CEIV Li-batt certification comes at a crucial time when the demand for the safe and secure transportation of lithium batteries, widely used in a range of electronic devices, is surging. Etihad Cargo's distinction in this area enhances its capability to support the growing needs of industries reliant on these critical components. This milestone also aligns with the carrier's continuous strategic efforts to expand its product portfolio and adhere to the most stringent international safety and quality standards. Attaining CEIV Li-batt certification fortifies Etihad Cargo's global standing as the air cargo partner of choice and reinforces its role in facilitating vital aspects of global trade and commerce.

DHL Express Strengthens US-Asia Trade With Deployment of Fifth DHL-Singapore Airlines Boeing 777 Freighter in Singapore



- The freighter is the final installment of the five Boeing 777 freighters that DHL Express has partnered with Singapore Airlines to operate and oversee their maintenance
- All five freighters will operate 12 flights each week and offer a total payload capacity of 1,224 tons for customers shipping between Asia and the Americas

DHL Express, the world's leading international express service provider, has commenced services for the final Boeing 777 freighter deployed at the South Asia Hub in Singapore. With a payload capability of 102 tons, the aircraft joins the four other Boeing 777 freighters already deployed in Singapore to boost inter-continental connectivity between the Asia Pacific and the Americas. Sporting a dual DHL-Singapore Airlines (SIA) livery, these five freighters provide a total of 1,224 tons of payload capacity to meet growing customer demand for international express shipping services.

Starting December 2023, three of the five Boeing 777 freighters will ply the Singapore-Bangkok/Taipei-Incheon/Nagoya-Cincinnati-Honolulu-

Sydney-Singapore route seven times a week. The other two will cover the Singapore-Nagoya-Los Angeles-Honolulu-Singapore route five times a week. With these services, DHL Express significantly enhances its international air network capacity by taking advantage of Singapore's strategic location and position as a key air cargo and logistics hub. Customers looking to ship between Asia Pacific and the U.S. West Coast can expect shortened delivery times to one day for their cross-border time-sensitive shipments.

"Both Asia and the United States are major economic powerhouses with significant trade flows. We continue to see significant demand for shipments between the two regions due to a huge volume of cross-border e-commerce and trade activities. In the last four

years, shipment volume between Asia Pacific (excluding China) and the U.S. increased by more than 20 percent," said **Ken Lee, CEO of Asia Pacific, DHL Express**. *"As we seek to improve trade connectivity between Asia and the United States, deploying these five freighters enables us to provide efficient and rapid logistics solutions for Asia Pacific shippers. Having Singapore Airlines as our partner to operate and maintain these aircraft also bolsters our customer service quality."*

In March 2022, DHL Express and SIA signed the Crew and Maintenance agreement, where SIA would operate and oversee the maintenance of the five Boeing 777 freighters deployed at the South Asia Hub.

DHL Express welcomed the first freighter in August 2022. These five Boeing 777 freighters are part of DHL Express' order book of 28 Boeing 777 freighters since the first purchase was made in 2018. As the world's largest, longest range, and most capable twin-engine freighter, the Boeing 777 freighter also offers enhanced fuel efficiency. As it emits 18 percent less CO₂ compared to the legacy B747-400s, the freighter enhances DHL Express operations and contributes to the company's sustainability goals.

With a presence in more than 220 countries and territories, DHL Express's global network consists of 18 own and partner airlines and over 300 dedicated aircraft that operate more than 2,400 daily flights. The company is committed to continuous improvement and innovation in its services and network by investing constantly in its aircraft, network operations, and ground infrastructure to cater to the growth in cross-border time-sensitive shipments.



DHL EXPRESS STRENGTHENS US-ASIA TRADE WITH FIVE DHL-SINGAPORE AIRLINES BOEING 777 FREIGHTERS IN SINGAPORE



5

Boeing 777 freighters



12

flights per week



1224

total capacity



TRANS-PACIFIC ROUTES

1 2X BOEING 777F

SINGAPORE → NAGOYA → LOS ANGELES → HONOLULU → SINGAPORE

2 3X BOEING 777F

SINGAPORE → BANGKOK → INCHEON → CINCINNATI → HONOLULU → SYDNEY → SINGAPORE



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